





# COMPAÑÍA SUD AMERICANA DE VAPORES S.A. AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS
As of and for the years ended December 31, 2017 and 2016



M/V Malik Al Ashtar and M/V Ain Snan, new 13,500 TEU container ships, 2012, at the port of Bremerhaven, Germany. Vessels owned by UASC, now a subsidiary of Hapag-Lloyd AG.



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Figures expressed in thousands of US dollars (ThUS\$)

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# Independent Auditor's Report

To the Shareholders and Directors
Compañía Sud Americana de Vapores S.A. and its subsidiaries:

We have audited the accompanying consolidated financial statements of Compañía Sud Americana de Vapores S.A. and its subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2017 and 2016, and the related consolidated statements of comprehensive income, changes in equity and cash flows for the years then ended, and the related notes to the consolidated financial statements.

# Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards (IFRS); this responsibility includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in Chile. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



# Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Compañía Sud Americana de Vapores S.A. and its subsidiaries as of December 31, 2017 and 2016, and the results of their operations and their cash flows for the years then ended in accordance with International Financial Reporting Standards.

The above translation of the auditor's report is provided as a free translation from the Spanish language original, which is the official and binding version. Such translation has been made solely for the convenience of non-Spanish readers.

Oscar Aguilar S.

Santiago, March 29, 2018

KPMG Ltda.



ASSETS	As of December 31, 2017	As of December 31, 2016	
	Note	ThUS\$	ThUS\$
CURRENT ASSETS			
Cash and cash equivalents	7	42,441	54,608
Other financial assets	8	-	804
Other non-financial assets	13	1,026	1,344
Trade and other receivables	9	19,888	20,799
Receivables from related parties	10	108	50
Inventories	11	3,159	4,250
Current tax assets	20	321	2,314
Disposal groups classified as held for sale	35	1,850	-
Total current assets		68,793	84,169
NON-CURRENT ASSETS			
Other financial assets	8	63	63
Other non-financial assets	13	1	9
Equity method investments	15	1,932,258	1,771,737
Intangible assets other than goodwill	16	-	85
Goodwill	17	17	17
Property, plant and equipment	18	2,730	2,892
Investment property	19	15,294	16,211
Deferred tax assets	21	246,808	292,976
Total non-current assets		2,197,171	2,083,990
TOTAL ASSETS		2,265,964	2,168,159



LIABILITIES AND EQUITY		As of December 31, 2017	As of December 31, 2016
	Note	ThUS\$	ThUS\$
CURRENT LIABILITIES			
Other financial liabilities	22	707	530
Trade and other payables	23	19,103	17,082
Payables to related parties	10	256	1,901
Other provisions	24	11,961	31,093
Current tax liabilities	20	27	51
Employee benefit provisions	26	1,684	1,693
Other non-financial liabilities	25	3,762	2,993
Disposal groups classified as held for sale	35	1,137	-
Total current liabilities		38,637	55,343
NON-CURRENT LIABILITIES			
Other financial liabilities	22	93,769	93,607
Trade and other payables	23	-	2,500
Other provisions	24	15,549	9,448
Deferred tax liabilities	21	332	616
Other non-financial liabilities	25	220	181
Total non-current liabilities		109,870	106,352
TOTAL LIABILITIES		148,507	161,695
EQUITY			
Issued capital	28	3,493,510	3,199,108
Accumulated losses	28	(1,371,661)	(1,183,582)
Treasury shares	28	-	-
Other reserves	28	(4,392)	(9,062)
Equity attributable to owners of the company		2,117,457	2,006,464
Non-controlling interest	14	-	-
TOTAL EQUITY		2,117,457	2,006,464
TOTAL LIABILITIES AND EQUITY		2,265,964	2,168,159



		For the yea	ar ended
STATEMENT OF INCOME		Decemb	er 31,
			Restated
		2017	2016
	Note	ThUS\$	ThUS\$
Profit (loss) for the year			
Revenue	29	109,877	109,299
Cost of sales	29	(102,603)	(105,932)
Gross profit		7,274	3,367
Other income	30	1,707	1,932
Administrative expenses	29	(10,672)	(11,733)
Other gains	30	3,025	14,344
Operating profit		1,334	7,910
Finance income	31	988	278
Finance costs	31	(5,420)	(4,119)
Share of profit (loss) of equity method associates and joint ventures	15	(139,502)	(7,011)
Exchange differences	32	983	(94)
Loss before tax		(141,617)	(3,036)
Income tax expense from continuing operations	21	(45,213)	(20,598)
Loss from continuing operations		(186,830)	(23,634)
Profit (loss) from discontinued operations	35	(1,307)	1,339
Loss for the year		(188,137)	(22,295)
Loss attributable to:			
Owners of the company		(188,137)	(23,317)
Non-controlling interest	14	-	1,022
Loss for the year		(188,137)	(22,295)
Basic earnings (loss) per share  Basic loss per share from continuing operations	34	(0.0059)	(0.0008)
Basic earnings per share from discontinued operations	34	(0.0039)	(0.0008)
Basic loss per share	34	(0.0059)	(0.0008)



STATEMENT OF COMPREHENSIVE INCOME	For the ye	
STATEMENT OF COMPREHENSIVE INCOME	2017	2016
	ThUS\$	ThUS\$
Loss for the year	(188,137)	(22,295)
Components of other comprehensive income, before tax:		
Exchange differences on translation of foreign operations		
Gain (loss) from exchange differences on translation of foreign operations, before tax	12,089	(1,773)
Other comprehensive income (loss), before tax, foreign exchange differences on translation of foreign operations	12,089	(1,773)
Cash flow hedges		
Gain on cash flow hedges, before tax	651	3,177
Other comprehensive income, before tax, cash flow hedges	651	3,177
Actuarial loss for defined benefit plans, before tax	(3,930)	(13,700)
Other comprehensive income (loss), before tax, actuarial gains (losses)	-	-
Other comprehensive income (loss), before tax	8,810	(12,296)
Income tax relating to components of other comprehensive income (loss):		
Income tax relating to cash flow hedges	205	(444)
Total income tax relating to components of other comprehensive income (loss)	205	(444)
Other comprehensive income (loss) for the year	9,015	(12,740)
Total comprehensive loss for the year	(179,122)	(35,035)
Total comprehensive loss attributable to:		
Owners of the company	(179,122)	(36,057)
Non-controlling interest		1,022
Total comprehensive loss for the year	(179,122)	(35,035)

# Consolidated Statements of Changes in Equity



# For the year ended December 31, 2017

			C	ther Reserves	;					
	Issued Capital	Translation Reserve	Cash Flow Hedge Reserve	Reserve for Gains and Losses on Defined- Benefit Plans	Other Miscellaneous Reserves	Total Other Reserves	Accumulated Losses	Equity Attributable to Owners of the Company	Non- Controlling Interest	Total Equity
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Opening balance as of January 1, 2017	3,199,108	(18,714)	2,393	1,510	5,749	(9,062)	(1,183,582)	2,006,464	-	2,006,464
Changes in equity  Comprehensive income (loss)	-	-	-	-	-	-	-	-	-	-
Loss for the year	-	_	_	_	_	_	(188,137)	(188,137)	_	(
Other comprehensive income (loss)	-	12,089	856	(3,930)	-	9,015	-	9,015	-	9,015
Total comprehensive income (loss)	-	12,089	856	(3,930)	-	9,015	(188,137)	(179,122)	-	(179,122)
Equity issuance	294,402	-	-	-	-	-	-	294,402	-	294,402
Dividends	-	-	-	-	-	-	-	-	-	-
Decrease for transfer of treasury shares	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to transfers and other changes		(89)	-	-	(4,256)	(4,345)	58	(4,287)	-	(4,287)
Total changes in equity	294,402	12,000	856	(3,930)	(4,256)	4,670	(188,079)	110,993	-	110,993
Closing balance as of December 31, 2017	3,493,510	(6,714)	3,249	(2,420)	1,493	(4,392)	(1,371,661)	2,117,457	-	2,117,457

# Consolidated Statements of Changes in Equity



# For the year ended December 31, 2016

			О	ther Reserves						
	Issued Capital	Translation Reserve	Cash Flow Hedge Reserve	Reserve for Gains and Losses on Defined- Benefit Plans	Other Miscellaneous Reserves	Total Other Reserves	Accumulated Losses	Equity Attributable to Owners of the Company	Non- Controlling Interest	Total Equity
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Opening balance as of January 1, 2016	3,201,792	(16,941)	(340)	15,210	2,974	903	(1,160,265)	2,042,430	8,509	2,050,939
Changes in equity		-								
Total comprehensive income (loss)										
Profit (loss) for the year	-	-	-	-	-	-	(23,317)	(23,317)	1,022	(22,295)
Other comprehensive income (loss)	-	(1,773)	2,733	(13,700)	-	(12,740)	-	(12,740)	-	(12,740)
Total comprehensive income (loss)	-	(1,773)	2,733	(13,700)	-	(12,740)	(23,317)	(36,057)	1,022	(35,035)
Equity issuance	-	-	-	-	-	-	-	-	-	-
Dividends	-	-	-	-	-	-	-	-	(6,594)	(6,594)
Decrease for transfer of treasury shares	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to transfers and other changes	(2,684)	-	-	-	2,775	2,775	-	91	(2,937)	(2,846)
Total changes in equity	(2,684)	(1,773)	2,733	(13,700)	2,775	(9,965)	(23,317)	(35,966)	(8,509)	(44,475)
Closing balance as of December 31, 2016	3,199,108	(18,714)	2,393	1,510	5,749	(9,062)	(1,183,582)	2,006,464	-	2,006,464



Statement of Cash Flows		For the yea Decembe	
Statement of Cash Flows		2017	2016
	Note	ThUS\$	ThUS\$
Cash flows provided by (used in) operating activities			
Classes of revenue from operating activities			
Proceeds from sales of goods and services		126,785	135,063
Other income from operating activities		1,662	5,203
Classes of payments from operating activities			
Payments to suppliers for goods and services		(129,196)	(145,380
Payments to and on behalf of employees		(7,458)	(6,194
Other payments for operating activities		(5,594)	(5,336
Net cash flows used in operations		(13,801)	(16,644
Income taxes paid		857	14
Other cash inflows		68	
Net cash flows used in operating activities		(12,876)	(16,629
		(==/0:0/	(==,===
Cash flows provided by (used in) investing activities			
Cash flows arising from the loss of control of subsidiaries		108	1,116
Other payments to acquire interest in joint ventures	15	(293,653)	
Other payments to acquire equity in other entities		-	(5
Proceeds from sale of property, plant and equipment		3,891	1:
Purchases of property, plant and equipment		(6)	(22
Interest received		988	180
Dividends received		1	54
Cash flows from sale of non-controlling interest		101	2,332
Other cash inflows		4	
Net cash flows provided by (used in) investing activities		(288,566)	3,674
Cash flows provided by (used in) financing activities			
Proceeds from share issuance (1)		293,548	
Proceeds from long-term loans		-	49,90
Proceeds from short-term loans		119,584	10,00
Loan repayments		-	(715
Loan payments to related parties		-	(30,000
Loan repayments		(120,000)	(00)000
Interest paid		(4,665)	(3,478
Other cash outflows		(216)	(498
Net cash flows provided by financing activities		288,251	15,21
7 0		•	•
Increase (decrease) in cash and cash equivalents before effect of exchange rate		(12 101)	2.25
changes		(13,191)	2,258
Effect of exchange rate changes on cash and cash equivalents		1,024	(38
Increase (decrease) in cash and cash equivalents		(12,167)	2,220
		, , ,	
Cash and cash equivalents at beginning of year	7	54,608	52,388
Increase (decrease) in cash and cash equivalents		(12,167)	2,220
Cash and cash equivalents at end of year	7	42,441	54,60

<sup>(1)</sup> Includes cash flows during the year related to share issuance costs.



# **NOTES**

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#### Note 1 General Information

Compañía Sud Americana de Vapores S.A. (hereinafter "CSAV" or "the Company") is a publicly-held corporation registered in the Securities Registry of the Chilean Financial Market Commission (CMF), which was formerly the Superintendency of Securities and Insurance, under number 76 and, therefore, is supervised by that entity. The Company's Chilean taxpayer ID is 90.160.000-7 and its domicile is Hendaya 60, piso 14, Las Condes, Santiago, Chile. Its stock has been listed since 1893 on Santiago Exchange, the Valparaíso Stock Exchange and the Chilean Electronic Exchange.

The Company was founded in Valparaíso in 1872. Its main business is maritime cargo transport, mainly containers, although it also transports automobiles and other wheeled cargo. The car carrier business and transportation and logistics services are developed directly by the Company and its subsidiaries, while the container shipping business is operated entirely by Hapag-Lloyd AG (hereinafter "HLAG"), which is headquartered in Hamburg, Germany. As of December 31, 2017, CSAV is the largest shareholder of this entity, with a 25.46% stake. In addition, the Company has signed an agreement to jointly control HLAG with the two other major shareholders, which together hold approximately 59.9% of the German company.

Hapag-Lloyd AG is one of the largest container shipping companies in the world, covering all major global routes, with annual sales of over US\$ 11 billion in 2017. For CSAV, its investment in HLAG is a joint venture that is presented in the Consolidated Financial Statements using the equity method.

CSAV is controlled by the Quiñenco group, through the following companies:

Company	Ownership Interest	No. of Shares
Quiñenco S.A.	20.42%	7,512,081,524
Inversiones Rio Bravo S.A.	33.86%	12,460,691,856
Inmobiliaria Norte Verde S.A.	1.90%	697,843,064
Total Quiñenco Group	56.18%	20,670,616,444

As of December 31, 2017 and December 31, 2016, the Company and its subsidiaries had a total of 63 and 147 employees, respectively. For the year ended 2017, the CSAV Group had an average of 129 employees, based mainly at its offices and subsidiaries in Chile.



The significant accounting policies adopted for the preparation of these Consolidated Financial Statements are described below.

# (a) Statement of Compliance

The Consolidated Financial Statements as of December 31, 2017 and 2016, have been prepared in accordance with International Financial Reporting Standards (IFRS) and International Accounting Standards (IAS), issued by the International Accounting Standards Board (IASB).

The Consolidated Financial Statements as of December 31, 2017, presented in this report were approved by the Company's board of directors on March 29, 2018.

In the preparation of these Consolidated Financial Statements as of December 31, 2017, management has utilized to the best of its knowledge its information and understanding of the standards and interpretations applied and the current facts and circumstances.

# (b) Preparation Basis of the Consolidated Financial Statements

These Consolidated Financial Statements have been prepared on a historical cost basis, except for items recognized at fair value such as derivative instruments. The carrying amounts of assets and liabilities hedged with transactions that qualify for hedge accounting are adjusted to reflect changes in the fair value in relation to the hedged risks.

These Consolidated Financial Statements are expressed in United States dollars, which is the functional currency of the CSAV Group and the HLAG joint venture. The figures in these statements have been rounded to thousands of United States dollars (ThUS\$).



# (b) Preparation Basis of the Consolidated Financial Statements (continued)

The accounting policies defined by CSAV and adopted by all consolidated subsidiaries, including certain critical accounting estimates for quantifying some assets, liabilities, income, expenses and commitments, have been used in the preparation of these Consolidated Financial Statements. The areas that involve a greater degree of judgment or complexity, or the areas in which the assumptions and estimates are significant for the Consolidated Financial Statements are detailed as follows:

- 1. The evaluation of possible impairment losses on certain assets.
- 2. The hypotheses used in the actuarial calculation of employee benefits liabilities.
- 3. The useful life of material and intangible assets.
- 4. The criteria used in the valuation of certain assets (such as derivative instruments, deferred tax assets, etc.).
- 5. The probability that certain liabilities and contingencies (provisions) will materialize and their valuations.

These estimates are made on the basis of the best available information about the matters being analyzed. In any event, it is possible that future events may make it necessary to modify such estimates in future periods. If necessary, such modifications would be made prospectively, such that the effects of the change would be recognized in future financial statements.

As part of the restructuring of the Company's businesses following the merger of its container shipping business with HLAG in late 2014, CSAV's board and management decided to sell its liquid bulk cargo unit in 2016. On October 19, 2016, CSAV sold all directly and indirectly held shares of Odfjell y Vapores S.A., OV Bermuda Ltd. and Odfjell & Vapores Ltd. (Bermuda). As a result of that transaction, those companies are now wholly owned subsidiaries of Odfjell Tankers. This information was disclosed in Note 40 on events after the reporting period in the Interim Consolidated Financial Statements as of September 30, 2016, and in the Consolidated Financial Statements as of December 31, 2016.



# (b) Preparation Basis of the Consolidated Financial Statements (continued)

During the fourth quarter of 2017, CSAV's board and management decided to discontinue operations of its freight forwarder and logistics services unit, operated by the Norgistics subsidiaries (hereinafter Norgistics), given the unit's inability to sustain enough business volume to make its operations profitable and to develop it within CSAV's business context. This decision was made in order to maintain the proper strategic focus on its main businesses and secure the greatest value possible for CSAV and its shareholders.

Given that, as of December 31, 2017, the Company's plan for disposing of this business unit has been defined, has been approved by CSAV's senior management and is currently being implemented, the Company decided to present all assets and liabilities related to the freight forwarder and logistics services unit as "held for sale" in the Interim Consolidated Statement of Financial Position ("Disposal groups classified as held for sale"), in accordance with IFRS 5. The Consolidated Statement of Income and the respective notes in these Consolidated Financial Statements have been expressed consistently with these modified classifications of assets and liabilities and other provisions of IFRS 5.

On December 13, 2017, as indicated in Note 14 of this report, CSAV sold its subsidiary Norgistics Chile S.A., the main operating company in the Norgistics business unit, to third parties. However, because it still maintains control over other subsidiaries from the same business unit, Note 35 of this report (Discontinued Operations) separately discloses the assets and liabilities of the Norgistics business unit as well as the discontinued unit's results and cash flows, separated into operating, investing and financing cash flows. This presentation provides more clarity for analyzing the performance and financial position of CSAV's continued operations and a better comparison with financial information from prior periods.



# (c) New Accounting Pronouncements

(c.1) There are standards, amendments and interpretations that are mandatory for the first time for periods beginning on or after January 1, 2017:

New Standards	Mandatory Effective Date				
Amendments to IFRS					
IAS 7 Disclosure Initiative (Amendments to IAS 7).	Annual periods beginning on or after January 1, 2017. Early adoption is permitted.				
IAS 12 Recognition of Deferred Tax Assets for Unrealized	Annual periods beginning on or after January 1, 2017. Early				
Losses (Amendments to IAS 12).	adoption is permitted.				
Annual Improvements to IFRS Standards 2014-2016 Cycle.	Annual periods beginning on or after January 1, 2017. Early				
Amendment to IFRS 12.	adoption is permitted.				

(c.2) The following new standards, amendments and interpretations have been issued but application is not yet mandatory:

New IFRS	Mandatory Effective Date
IFRS 9 Financial Instruments	Annual periods beginning on or after January 1, 2018. Early adoption is permitted.
IFRS 15 Revenue from Contracts with Customers	Annual periods beginning on or after January 1, 2018. Early adoption is permitted.
IFRS 16: Leases.	Annual periods beginning on or after January 1, 2019. Early adoption is permitted for entities applying IFRS 15 on or before that date.
IFRS 17: Insurance Contracts	Annual periods beginning on or after January 1, 2021. Early adoption is permitted for entities applying IFRS 9 and IFRS 15 on or before that date.
New Interpretations	
IFRIC 22: Foreign Currency Transactions and Advance Consideration	Annual periods beginning on or after January 1, 2018. Early adoption is permitted.
IFRIC 23: Uncertainty over Income Tax Treatments	Annual periods beginning on or after January 1, 2019. Early adoption is permitted.
Amendments to IFRS	
IAS 28 Long-term Interests in Associates and Joint Ventures	Annual periods beginning on or after January 1, 2019. Early adoption is permitted.
IAS 40 Transfers of Investment Property (amendments to IAS 40, Investment Properties).	Annual periods beginning on or after January 1, 2018.
IFRS 2 Share-based Payments: Clarification on accounting for certain types of share-based payment transactions.	Annual periods beginning on or after January 1, 2018. Early adoption is permitted.
IFRS 9: Prepayment Features with Negative Compensation	Annual periods beginning on or after January 1, 2018. Early adoption is permitted.
IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	Effective date deferred indefinitely.
IFRS 15 Revenue from Contracts with Customers Amendment clarifying some requirements and providing additional transitional relief for companies that are implementing the new standard.	Annual periods beginning on or after January 1, 2018. Early adoption is permitted.
Annual Improvements to IFRS Standards 2014-2016 Cycle. Amendments to IFRS 1 and IAS 28.	Annual periods beginning on or after January 1, 2018. Early adoption is permitted.



# (c) New Accounting Pronouncements (continued)

#### IFRS 9 "Financial Instruments"

IFRS 9 introduces new requirements for the classification and measurement of financial assets. Financial assets are classified and measured on the basis of the business model in which they are held and contractual cash flow characteristics. One of the first updates to IFRS 9 introduces additional guidance for financial liabilities. Currently, the IASB has an active project to make limited amendments to classification and measurement requirements in IFRS 9 and to add new requirements for treating impairment of financial assets and hedge accounting.

The last update to IFRS 9 includes guidance on the classification and measurement of financial assets, including impairment, and supplements the new hedge accounting principles.

#### IFRS 15 "Revenue from Contracts with Customers"

This new standard applies to contracts with customers. It establishes the principles that an entity shall apply to report useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers, which has two approaches for recognizing revenue: at one moment in time and throughout the period. The model includes a five-step analysis of transactions to determine whether revenue is recognized, when it is recognized and in what amount:

- 1.- Identify the contract with a customer.
- 2.- Identify the performance obligations in the contract.
- 3.- Determine the transaction price.
- 4.- Allocate the transaction price to the performance obligations in the contract.
- 5.- Recognize revenue when (or as) the entity satisfies a performance obligation.

The date of application is for financial statements issued for periods beginning on or after January 1, 2018. Early adoption is permitted.

CSAV's management evaluated the adoption of these standards starting January 1, 2018, and found no significant differences with respect to the information as of December 31, 2017, that require disclosure in these financial statements.



# **Note 3 Summary of Significant Accounting Policies**

#### 3.1 Consolidation Basis

# (a) Subsidiaries

Subsidiaries include all of the entities over which CSAV has control.

Control is achieved when the Company has exposure, or rights, to variable returns from the investor's involvement with the investee and has the ability to use its power over the investee to affect the amount of the investor's returns. Specifically, the Company controls an investee if and only if it has all of the following elements:

- (i) power over the investee (i.e. existing rights that give it the ability to direct the relevant activities of the investee);
- (ii) exposure, or rights, to variable returns from its involvement with the investee
- (iii) the ability to use its power over the investee to affect the amount of the investor's returns.

When the Company has less than the majority of the voting rights in an investee, it still has power over the investee when these voting rights are sufficient to give it the practical ability to unilaterally direct the investee's relevant activities. The Company considers all of the facts and circumstances in evaluating whether the voting rights in an investee are sufficient to give it power, including:

(a) the size of its holding of voting rights relative to the size and dispersion of holdings of other vote holders; (b) potential voting rights held by the investor, other vote holders or other parties; (c) rights from other contractual agreements; and (d) any additional facts and circumstances that indicate that the investor has, or does not have, the current ability to unilaterally direct the relevant activities when decisions need to be made.

The Company will reevaluate whether or not it has control in an investee if the facts and circumstances indicate that there have been changes in one or more of the three elements of control mentioned above. A subsidiary will be consolidated from the date on which the investor obtains control of the investee and consolidation shall cease when control over the investee is lost.



# 3.1 Consolidation Basis (continued)

# (a) Subsidiaries (continued)

The acquisition method is used to account for the acquisition of subsidiaries by the CSAV Group. Based on this method, the acquisition cost is the fair value of the assets delivered, equity instruments issued and liabilities incurred or assumed at the date of exchange. The excess of the acquisition cost over the fair value of the Group's share in the net identifiable assets acquired is recognized as purchased goodwill. If the acquisition cost is lower than the fair value of the net assets of the acquired subsidiary, the identification and measurement of the acquiring company's identifiable assets, liabilities and contingent liabilities, as well as the measurement of the acquisition cost, shall be reconsidered. Any remaining difference will be recognized directly in profit or loss.

Subsidiaries are consolidated using the line-by-line method for all of their assets, liabilities, income, expenses and cash flows.

Non-controlling interest in subsidiaries is included in the total equity of the CSAV group.

Intercompany transactions, balances and unrealized gains on transactions between entities of the CSAV Group are eliminated during the consolidation process. Unrealized losses are also eliminated, unless the transaction provides evidence of an impairment of the asset transferred. When necessary in order to ensure consistency with the policies adopted by the CSAV Group, the accounting policies of its subsidiaries are modified.

# (b) Associates

Associates are defined as all entities over which the CSAV Group exercises significant influence but over which it has no control, generally with an ownership interest between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method and are initially recognized at their acquisition cost, which requires assigning a value to these assets, commonly known as Purchase Price Allocation (PPA). The CSAV Group's investments in associates include purchased goodwill identified in the acquisition, net of any accumulated impairment loss identified in that investment.

The CSAV Group's share in the losses or profits subsequent to the acquisition of its associates is recognized in profit or loss, and its share in movements of equity reserves, including other comprehensive income, subsequent to the acquisition is recorded as reserves. Accumulated movements subsequent to the acquisition are recorded against the carrying amount of the investment. When the CSAV Group's share of the losses of an associate is equal to or greater than its ownership interest in that associate, including any other uninsured receivable, the Company does not recognize additional losses, unless it has incurred obligations that exceed the invested capital.



# 3.1 Consolidation Basis (continued)

# (c) Joint Arrangements

Joint ventures are entities in which the Group exercises control over its activities through contractual agreements with other shareholders and that require mainly the unanimous consent of the parties sharing control.

Investments in joint ventures are accounted for using the equity method and are initially recorded at their acquisition cost, which requires assigning a value to these assets, commonly known as Purchase Price Allocation (PPA). This methodology must be applied equally for any acquisition of additional interest in a joint venture, preparing a separate PPA report as of the date of the respective transaction and a separate record of the effects on profit or loss of amortizing its fair value adjustments. The cost of investments in joint ventures includes any directly related transaction costs.

The Company's share in the losses or profits subsequent to the acquisition of its joint ventures is recognized in profit or loss, and its share in movements of equity reserves, including other comprehensive income, subsequent to the acquisition is recorded as reserves. Accumulated movements subsequent to the acquisition are recorded against the carrying amount of the investment. When the CSAV Group's share of the losses of a joint venture is equal to or greater than its ownership interest in that associate, including any other uninsured receivable, the Company does not recognize additional losses, unless it has incurred obligations that exceed the invested capital.





# 3.2 Entities Included in Consolidation

These Consolidated Financial Statements include the assets, liabilities, results and cash flows of CSAV and all subsidiaries, which are listed in the table below. Significant transactions and related balances between group companies have been eliminated during the consolidation process.

			Ownership Interest as of December 31,					
Company		Currency		2017			2016	
Company	Country	(UM)	Direct	Indirect	Total	Direct	Indirect	Total
CSAV Germany Container Holding GmbH	Germany	US\$	100.00%		100.00%	100.00%		100.00%
Tollo Shipping Co. S.A. and Subsidiaries	Panama	US\$	100.00%	-	100.00%	100.00%	-	100.00%
Navibras Comercial Maritima e Afretamentos Ltda.	Brazil	US\$	-	100.00%	100.00%	-	100.00%	100.00%
Corvina Shipping Co. S.A	Panama	US\$	100.00%	-	100.00%	100.00%	-	100.00%
Compañía Naviera Rio Blanco S.A.	Chile	US\$	99.00%	1.00%	100.00%	99.00%	1.00%	100.00%
Norgistics Holding S.A. and Subsidiaries	Chile	US\$	99.00%	1.00%	100.00%	99.00%	1.00%	100.00%
Norgistics Chile S.A. (2)	Chile	US\$	-	-	-	-	100.00%	100.00%
Norgistics México S.A. de C.V.	Mexico	US\$	-	100.00%	100.00%	-	100.00%	100.00%
Norgistics (China) Ltd. [Hong Kong]	China	HKD	-	100.00%	100.00%	-	100.00%	100.00%
Norgistics Peru S.A.C.	Peru	US\$	-	100.00%	100.00%	-	100.00%	100.00%
Norgistics Brasil Transportes Ltda. (1)	Brazil	US\$	-	-	-	-	100.00%	100.00%
Norgistics (China) Ltd. [Shenzhen]	China	RMB	100.00%	-	100.00%	100.00%	-	100.00%
	Tollo Shipping Co. S.A. and Subsidiaries  Navibras Comercial Maritima e Afretamentos Ltda.  Corvina Shipping Co. S.A  Compañía Naviera Rio Blanco S.A.  Norgistics Holding S.A. and Subsidiaries  Norgistics Chile S.A. (2)  Norgistics México S.A. de C.V.  Norgistics (China) Ltd. [Hong Kong]  Norgistics Peru S.A.C.  Norgistics Brasil Transportes Ltda. (1)	Country  CSAV Germany Container Holding GmbH Germany  Tollo Shipping Co. S.A. and Subsidiaries Panama  Navibras Comercial Maritima e Afretamentos Ltda. Brazil  Corvina Shipping Co. S.A Panama  Compañía Naviera Rio Blanco S.A. Chile  Norgistics Holding S.A. and Subsidiaries Chile  Norgistics Chile S.A. (2) Chile  Norgistics México S.A. de C.V. Mexico  Norgistics (China) Ltd. [Hong Kong] China  Norgistics Peru S.A.C. Peru  Norgistics Brasil Transportes Ltda. (1) Brazil	Country (UM)  CSAV Germany Container Holding GmbH Germany US\$  Tollo Shipping Co. S.A. and Subsidiaries Panama US\$  Navibras Comercial Maritima e Afretamentos Ltda. Brazil US\$  Corvina Shipping Co. S.A Panama US\$  Compañía Naviera Rio Blanco S.A. Chile US\$  Norgistics Holding S.A. and Subsidiaries Chile US\$  Norgistics Chile S.A. (2) Chile US\$  Norgistics México S.A. de C.V. Mexico US\$  Norgistics (China) Ltd. [Hong Kong] China HKD  Norgistics Peru S.A.C. Peru US\$  Norgistics Brasil Transportes Ltda. (1) Brazil US\$	Company Country CSAV Germany Container Holding GmbH Germany US\$ 100.00% Tollo Shipping Co. S.A. and Subsidiaries Panama US\$ 100.00% Navibras Comercial Maritima e Afretamentos Ltda. Brazil US\$ - Corvina Shipping Co. S.A Panama US\$ 100.00% Compañía Naviera Rio Blanco S.A. Chile US\$ 99.00% Norgistics Holding S.A. and Subsidiaries Chile US\$ 99.00% Norgistics Chile S.A. (2) Chile US\$ - Norgistics México S.A. de C.V. Mexico US\$ - Norgistics (China) Ltd. [Hong Kong] China HKD Norgistics Peru S.A.C. Peru US\$ - Norgistics Brasil Transportes Ltda. (1) Brazil US\$ -	CompanyCountryCurrency (UM)Direct IndirectCSAV Germany Container Holding GmbHGermanyUS\$100.00%Tollo Shipping Co. S.A. and SubsidiariesPanamaUS\$100.00%Navibras Comercial Maritima e Afretamentos Ltda.BrazilUS\$-100.00%Corvina Shipping Co. S.APanamaUS\$100.00%-Compañía Naviera Rio Blanco S.A.ChileUS\$99.00%1.00%Norgistics Holding S.A. and SubsidiariesChileUS\$99.00%1.00%Norgistics Chile S.A. (2)ChileUS\$Norgistics México S.A. de C.V.MexicoUS\$-100.00%Norgistics (China) Ltd. [Hong Kong]ChinaHKD-100.00%Norgistics Peru S.A.C.PeruUS\$-100.00%Norgistics Brasil Transportes Ltda. (1)BrazilUS\$	Company         Country         Currency (UM)         Direct Indirect         Total           CSAV Germany Container Holding GmbH         Germany         US\$         100.00%         100.00%           Tollo Shipping Co. S.A. and Subsidiaries         Panama         US\$         100.00%         - 100.00%           Navibras Comercial Maritima e Afretamentos Ltda.         Brazil         US\$         - 100.00%         100.00%           Corvina Shipping Co. S.A         Panama         US\$         100.00%         - 100.00%           Compañía Naviera Rio Blanco S.A.         Chile         US\$         99.00%         1.00%         100.00%           Norgistics Holding S.A. and Subsidiaries         Chile         US\$         99.00%         1.00%         100.00%           Norgistics Chile S.A. (2)         Chile         US\$         - 100.00%         100.00%           Norgistics México S.A. de C.V.         Mexico         US\$         - 100.00%         100.00%           Norgistics (China) Ltd. [Hong Kong]         China         HKD         - 100.00%         100.00%           Norgistics Peru S.A.C.         Peru         US\$         - 100.00%         100.00%           Norgistics Brasil Transportes Ltda. (1)         Brazil         US\$         - 100.00%         - 100.00%	Company         Country (UM)         Currency (UM)         Direct (UM)         2017 Indirect Indi	Company         Country (UM)         Currency (UM)         2017 Indirect         Total Indirect         Direct Indirect           CSAV Germany Container Holding GmbH         Germany         US\$ 100.00%         100.00%         100.00%         100.00%           Tollo Shipping Co. S.A. and Subsidiaries         Panama         US\$ 100.00%         - 100.00%         100.00%         - 100.00%           Navibras Comercial Maritima e Afretamentos Ltda.         Brazil         US\$ - 100.00%         100.00%         - 100.00%         <

<sup>(1)</sup> In February 2017, this subsidiary merged with Navibras Comercial Maritima e Afretamentos Ltda., as explained in Note 14 c).

<sup>(2)</sup> This subsidiary was sold in December 2017, as described in Note 2 b) and Note 35 of this report.



# 3.3 Operating Segment Reporting

An operating segment is defined as a component of an entity's business for which separate financial information is available and is reviewed regularly by the Company's senior management.

Segment information is presented according to CSAV's main business lines, which have been identified as: (i) container shipping and (ii) other transport services.

# 3.4 Foreign Currency Transactions

# (a) Presentation and Functional Currency

The items included in the financial statements of each of the entities of the CSAV Group are valued using the currency of the primary economic environment in which the entity operates ("functional currency"). The Consolidated Financial Statements are expressed in US dollars, which is both the functional and presentation currency of the CSAV Group.

# (b) Transactions and Balances

Transactions in foreign currency are converted to the Company's functional currency using the exchange rate in force as of the date of the transaction. Losses and gains in foreign currency arising from settling these transactions and from converting monetary assets and liabilities denominated in foreign currencies using period-end exchange rates are recorded in profit or loss.

Exchange differences for non-monetary items such as equity instruments at fair value through profit and loss are presented as part of the gain or loss in fair value. Exchange differences for non-monetary items such as equity instruments at fair value through profit and loss are presented as part of the gain or loss in fair value.

#### (c) Conversion of CSAV Group Entities to Presentation Currency

The results and the financial situation of all CSAV Group entities (none of which uses the currency of a hyperinflationary economy) that use a functional currency other than the presentation currency are converted to the presentation currency as follows:

(i) The assets and liabilities of each Statement of Financial Position presented are converted at the closing exchange rate as of the reporting date.



# 3.4 Foreign Currency Transactions (continued)

# (c) Conversion of CSAV Group Entities to Presentation Currency (continued)

- (ii) The income and expenses of each income statement account are converted at the average exchange rate, unless the average is not a reasonable approximation of the cumulative effect of the exchange rates in force on the transaction dates, in which case income and expenses are converted on the dates of the transactions.
- (iii) Cash flows are translated in accordance with the provisions of point (ii) above.
- (iv) All resulting translation differences are recognized as a separate component of net equity, within "translation reserve" in other equity reserves.

In consolidation, exchange differences arising from the conversion of a net investment in foreign entities or Chilean entities with a functional currency other than the functional currency of the Group, and of other instruments in foreign currency that are designated as hedges for those investments, are recorded in other comprehensive income. When an investment is sold or disposed of, these exchange differences are recognized in profit or loss as part of the loss or gain on the sale or disposal.

Adjustments to purchased goodwill and to fair value arising from the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and converted at the year- or period-end exchange rate, as appropriate.

#### 3.5 Property, Plant and Equipment

Property, plant and equipment are measured at acquisition cost, less accumulated depreciation and impairment losses. In addition, the acquisition cost must include financial expenses that are attributable to the acquisition, and they shall be recorded until the asset in question is operating.

Subsequent costs are included in the value of the asset or recognized as a separate asset, only when it is likely that its future economic benefits will flow to the Company and the cost of the component can be determined reliably. The value of the replaced component is derecognized while other repairs and maintenance are charged to profit or loss for the year in which they are incurred. When significant parts of an item of property, plant and equipment have different useful lives among themselves, these parts shall be recorded as separate components.



# 3.5 Property, Plant and Equipment (continued)

Depreciation is recognized in profit or loss, using the straight-line method based on the estimated useful life of each component of an item of property, plant and equipment, starting from the date on which the asset becomes available for use.

The estimated useful lives for assets are as follows:

Buildings	40 to 100 years		
Machinery and operating equipment	5 to 14 years		
Leasehold facilities and improvements	Term of lease		
Furniture and supplies	3 to 10 years		
Computer equipment	2 to 3 years		

At each consolidated financial statement period-end, the residual value and useful life of the assets are reviewed, and adjusted where necessary.

When the value of an asset is greater than its estimated recoverable amount, its value is immediately lowered to its recoverable amount.

Losses and gains on the sale of property, plant and equipment are calculated by comparing the income obtained with the carrying amount and are recorded net in the income statement.

Property (land or buildings) used to earn rentals and/or for capital appreciation, rather than for use in the production of services or for administrative purposes, is presented within "investment property" (in section 3.6 below).

#### 3.6 Investment Property

Investment property is property (land or buildings or parts of buildings) held by the Company as owner or lessee under a finance lease to earn rentals or for capital appreciation or both, rather than for use in the production or supply of goods or services or for administrative purposes or sale in the ordinary course of business.

Investment property is recognized as an asset only when: (i) it is probable that the future economic benefits that are associated with the property will flow to the Company; and (ii) the cost of the property can be reliably measured.



# 3.6 Investment Property (continued)

The CSAV Group records investment property at acquisition cost, less accumulated depreciation and impairment losses. In addition, the acquisition cost must include financial expenses that are directly attributable to the acquisition, and they shall be recorded as such until the asset in question is operating.

The simple reclassification of land or buildings from property, plant and equipment to investment property will not generate any gains or losses for the Company since both items are valued at historical cost and, therefore, will be recorded at the same amount for which they were recorded originally.

Losses and gains on the sale of investment property are calculated by comparing the income obtained with the carrying amount and are recorded net in the consolidated income statement.

# 3.7 Intangible Assets

Only those intangible assets whose costs can be reasonably objectively estimated and those assets from which it is likely that economic benefits will be obtained in the future are recognized for accounting purposes. Such intangible assets shall be initially recognized at acquisition or development cost, and they shall be valued at cost less the corresponding accumulated amortization and any impairment losses incurred, for those intangible assets with a finite useful life.

For intangible assets with a finite useful life, amortization is recognized in profit or loss, using the straight-line method based on the estimated useful life, starting from the date on which the asset is available for use or another method that better represents its usage or wear.

Intangible assets with an indefinite useful life and goodwill are not amortized but impairment testing is performed on an annual basis.

The classes of intangible assets held by the CSAV Group and the corresponding periods of amortization are summarized as follows:

Class	Minimum	Maximum
Acquired goodwill	Indef	finite
Development costs	2 years	4 years
Computer software	2 years	4 years



# 3.7 Intangible Assets (continued)

# (a) Software

Acquired software licenses are capitalized on the basis of costs incurred to acquire them and prepare them for use. These intangible assets are amortized over their estimated useful lives.

# (b) Patents, Trademarks and Other Rights

These assets are presented at historical cost. These rights have no defined useful life and, therefore, are not amortized. However, the indefinite useful life is subject to periodic review in order to determine whether the indefinite useful life is still applicable.

#### 3.8 Goodwill

Goodwill represents the difference between the acquisition cost and the value of the CSAV Group's share of the net acquired assets and liabilities of the subsidiary, associate or joint venture, measured as of the acquisition date. Acquired goodwill is presented separately in the Statement of Financial Position and is tested for impairment on an annual basis and valued at cost less accumulated impairment losses. Goodwill related to acquisitions of associates and joint ventures is included in the investment value and tested for impairment as a whole. Gains and losses related to the sale of an investment include in the cost the carrying amount of acquired goodwill related to the investment that was sold.

Purchased goodwill is allocated to cash-generating units for impairment testing purposes. The allocation is made for those cash-generating units that are expected to benefit from the business combination or acquisition in which such acquired goodwill was generated.

Negative goodwill arising from the acquisition of an investment or business combination is recorded in accordance with Note 3.1 section a).



# 3.9 Borrowing Costs

Borrowing costs incurred for the construction of any qualified asset (an asset that necessarily takes a substantial period of time to get ready for use) are capitalized over the period of time needed to complete and prepare the asset for its intended use. Other borrowing costs are recorded in profit or loss as finance costs.

# 3.10 Asset Impairment Losses

#### (a) Non-Financial Assets

Assets that have an indefinite useful life (e.g. goodwill and intangible assets with indefinite useful lives) are not amortized and are tested for impairment on an annual basis.

Assets that are amortized are tested for impairment whenever an event or change in circumstances indicates that the carrying amount may not be recoverable. If this is the case, an impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount.

The recoverable amount is the greater of: (i) the fair value of an asset or cash generating unit (CGU) less costs to sell; and (ii) the value in use. To determine its value in use, future cash flows estimated for the asset or CGU are discounted to their present value using a before-tax discount rate that reflects the current market valuations over the cost of money and the specific risks that apply to the asset or business.

To conduct impairment testing, assets or CGUs are grouped by operating segment, as indicated in Note 6 to these Consolidated Financial Statements.

Non-financial assets other than purchased goodwill for which an impairment loss has been recorded are reviewed at each year-end in case the loss has been reversed, in which case the reversal may never be greater than the original impairment amount.

Impairment of purchased goodwill is not reversed.



# 3.10 Asset Impairment Losses (continued)

# (b) Financial Assets

A financial asset that is not recorded at fair value through profit and loss is evaluated at each year-end in order to determine whether there is objective evidence of impairment. A financial asset is impaired if there is objective evidence that a loss event has occurred after the initial recognition of the asset, and that this loss event has had a negative effect on the asset's future cash flows that can be reliably estimated.

Objective evidence that financial assets are impaired may include delay or default by a debtor or issuer, restructuring of an amount owed to CSAV in terms that would not be considered in other circumstances, indications that a debtor or issuer will declare bankruptcy, or the disappearance of an active market for an instrument, among other evidence. In addition, for an investment in an equity instrument, a significant or prolonged decrease in the fair value of the asset, below its cost, may be considered objective evidence of impairment.

Impairment losses related to trade and other receivables, which are valued at amortized cost, are calculated as the difference between the assets' carrying amounts and their estimated recoverable amounts.

This estimate is determined based on the age of the receivables as indicated in Note 9. Losses are recognized in profit or loss and are reflected in a provision within trade receivables. When a subsequent event causes the amount of the impairment loss to decrease, such decrease is reversed in profit or loss.

#### 3.11 Financial Instruments

Financial instruments are classified and valued according to the following categories:

# (a) Non-derivative Financial Assets

The CSAV Group classifies its non-derivative financial assets into the categories listed below, according to the purpose for which such assets were acquired. Management determines the classification of financial assets upon initial recognition.



# 3.11 Financial Instruments (continued)

# (i) Financial assets at fair value through profit and loss

Financial assets at fair value through profit and loss are financial assets held for trading purposes or designated as such upon initial recognition. A financial asset is classified in this category if acquired principally to sell in the short term.

Assets in this category are classified as current assets. This category also includes investments in shares, debt instruments, time deposits, derivatives not designated as hedges and other financial investments.

# (ii) Trade and other receivables

Trade accounts receivable are initially recognized at fair value and subsequently at amortized cost, less impairment losses. Impairment of trade receivables is recorded using provisions when there is objective evidence that the CSAV Group will not be able to collect all of the amounts owed to it in accordance with the original terms of the accounts receivable, as described in Note 3.10 b).

In the income statement, the subsequent recovery of previously provisioned amounts is credited to cost of sales.

#### (iii) Held-to-maturity financial assets

Held-to-maturity financial assets are non-derivative financial assets with fixed or determinable payments and a fixed maturity date that the Group's management intends to and is capable of holding to maturity. If the CSAV Group were to sell more than an insignificant amount of held-to-maturity financial assets, the entire category would be reclassified as available for sale. These available-for-sale financial assets are included in non-current assets, except those assets maturing in less than 12 months from the reporting date, which are classified as current assets.

# (iv) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated in this category or not classified in any other category. They are included in non-current assets unless management intends to dispose of the investment in the 12 months following the reporting date, and they are recorded at fair value through profit and loss.



# 3.11 Financial Instruments (continued)

# (a) Non-derivative Financial Assets (continued)

# (v) Cash and cash equivalents

Cash and cash equivalents include cash held internally and in banks; time deposits in credit entities; other highly liquid, short-term investments with an original term of three months or less; and bank overdrafts. In the Statement of Financial Position, bank overdrafts are classified as external resources in current liabilities.

# (b) Non-derivative Financial Liabilities

# (i) Trade and other payables

Accounts payable to suppliers are initially recognized at fair value and subsequently, if applicable, at amortized cost using the effective interest method.

# (ii) Interest-bearing loans and other financial liabilities

Loans, bonds payable and other financial liabilities of a similar nature are initially recognized at fair value, net of the costs incurred in the transaction. Subsequently, they are valued at amortized cost and any difference between the funds obtained (net of costs to obtain them) and repayment value are recognized in the income statement over the life of the debt using the effective interest rate method.

# (c) Issued Capital

The Company's subscribed and paid shares are classified within equity under issued capital.

Incremental costs directly attributable to the issuance of new shares are presented in net equity as a deduction, net of taxes, from the income obtained in the placement. Until the Company's shareholders approve the deduction of these costs against issued capital, they are recorded within other equity reserves.



# 3.11 Financial Instruments (continued)

# (d) Derivative Financial Instruments and Hedging Activities

Derivative financial instruments used to hedge risk exposure in foreign currency purchases, fuel purchases and interest rates are initially recognized at fair value.

After initial recognition, derivative financial instruments are periodically measured at fair value, and any changes are recorded as described below:

# (i) Accounting hedges

The CSAV Group documents the relationship between hedge instruments and the hedged items at the beginning of the transaction, as well as its risk management objectives and strategy for carrying out diverse hedge transactions. The Company also documents its evaluation, both initially and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective at offsetting changes in fair value or in the cash flows from the hedged items.

Derivative financial instruments that satisfy hedge accounting criteria are initially recognized at fair value plus (less) the transaction costs that are directly attributable to contracting or issuing the instrument, as appropriate.

Changes in the fair value of these instruments shall be recognized directly in equity, to the extent that the hedge is effective. When it is not effective, changes in fair value shall be recognized in profit or loss.

If the instrument no longer satisfies hedge accounting criteria, the hedge shall be discontinued prospectively. Any accumulated gains or losses that were previously recognized in equity will remain until the forecasted transactions occur.

#### (ii) Economic hedges

Derivative financial instruments that do not satisfy hedge accounting criteria are classified and valued as financial assets or liabilities at fair value through profit and loss.



# 3.11 Financial Instruments (continued)

# (d) Derivative Financial Instruments and Hedging Activities (continued)

# (ii) Economic hedges (continued)

The fair values of derivative instruments used for hedging purposes are shown in Note 12. Movements in the hedge reserve within equity are shown in Note 28. The total fair value of the hedge derivative is classified as a non-current asset or liability if the remaining maturity of the hedged item is greater than 12 months and as a current asset or liability if the remaining maturity of the hedged item is less than 12 months.

#### 3.12 Inventories

Inventories are valued at cost or net realizable value, whichever is lower. The cost is determined by the "first-in-first-out," or FIFO, method and includes the acquisition cost and other costs incurred in bringing it to its place and conditions of use.

The net realizable value is the estimated sales value in the normal course of business, less estimated selling costs.

# 3.13 Current and Deferred Income Taxes

Income taxes for the year include current income taxes and deferred income taxes. Taxes are recognized directly in profit or loss except for certain items recognized directly in equity.

Current income taxes are calculated based on each country's tax laws in force as of the reporting date.

Deferred taxes are calculated in accordance with the liability method over the differences that arise between the tax basis of assets and liabilities and their carrying amount in the financial statements. However, if the deferred taxes arise from the initial recognition of a liability or an asset in a transaction other than a business combination, which at the time of the transaction neither affected the accounting result nor the tax gain or loss, it is not accounted for. Deferred taxes are determined using tax rates (and laws) that have been enacted or approved as of the date of the Statement of Financial Position and that are expected to be applied when the corresponding deferred tax asset or liability is realized.



#### 3.13 Income and Deferred Taxes (continued)

Deferred tax assets are recognized to the extent that it is likely that future tax benefits are available with which to effectively offset these differences.

According to Law 20,899 published on February 8, 2016, the semi-integrated tax system applies to CSAV. The valuation of the Company's deferred taxes, including the reversal of temporary differences, has been carried out using this tax system. Therefore, the enactment of this law has no impact on these Consolidated Financial Statements.

Deferred taxes are measured at tax rates expected to be applied when temporary differences are reversed, using rates that apply by default as of the balance sheet date, as indicated below:

Year	Tax Rate
2017	25.5%
2018	27.0%



# 3.14 Employee Benefits

# (a) Post-Employment and Other Long-Term Benefits

In order to determine the present value of post-employment and other long-term benefits, a risk-free interest rate is used. This actuarial calculation is performed by a qualified mathematician using the projected unit credit method.

Actuarial gains and losses arising from defined-benefit plans are recognized directly in equity, as other comprehensive income (losses).

# (b) Contract Termination Indemnity

Commitments undertaken in a formal detailed plan, either in order to terminate the contract of an employee before normal retirement age or to provide termination benefits, are recognized directly in profit or loss.

# (c) Short-Term Benefits and Incentives

The CSAV Group recognizes a provision for short-term benefits and incentives when it is contractually obligated to do so or when past practice has created an implicit obligation.

#### 3.15 Provisions

The CSAV Group recognizes provisions when the following requirements are satisfied:

- (a) there is a current obligation, whether legal or implicit, as a result of past events;
- (b) it is likely that an outflow of resources will be needed to settle the obligation; and
- (c) the amount can be reliably estimated.

In the case of a service contract that is considered onerous, a provision will be recognized and charged to profit or loss for the year, for the lesser of the cost of settling the contract and the net cost of continuing it.

Provisions for restructuring purposes are recognized to the extent that the CSAV Group has approved a formal detailed plan for restructuring an operation, and that such restructuring has been internally reported or has already begun.

Provisions are not recorded for future operating losses except for the onerous contracts mentioned above.



# 3.15 Provisions (continued)

These provisions are valued at the present value of the disbursements that are expected to be necessary to settle the obligation using, if applicable, a discount rate that reflects the current market assessments of the time value of money and the specific risks of the obligation.

#### 3.16 Other Non-Financial Liabilities

This item includes liabilities that are not of a financial nature and do not qualify as any other specific type of liability.

For the Company, the most relevant liabilities recorded within this account are those related to income from voyages in transit (i.e. those that have not yet reached their destination as of the reporting date).

#### 3.17 Revenue and Cost of Sales

Revenue and cost of sales derived from the provision of maritime transport services are recognized in profit or loss considering the percentage of completion of the service as of the reporting date, as long as the result can be reliably estimated.

The provision of services can be reliably measured as long as the following conditions are met:

- (a) The amount of the revenues can be reliably measured;
- (b) It is likely that the economic benefits from the transaction will flow to the entity;
- (c) The percentage of completion of the transaction as of the reporting date can be reliably measured;
- (d) The costs incurred by the transaction and the costs to complete it can be reliably measured.

When the results of services provided cannot be sufficiently and reliably estimated, in accordance with the requirements stated above, the revenue is recognized only to the extent that the expenses incurred can be recovered.

Revenue and costs related to subletting vessels are recognized in profit or loss on an accrual basis. Revenue and cost of sales from other services related to the maritime business are recognized in profit or loss on an accrual basis. Revenue is recognized net of standard discounts and bonuses.

### 3.18 Discontinued Operations

The preparation criteria for discontinued operations is described in Note 2 b).



#### Note 3 Summary of Significant Accounting Policies (continued)

#### 3.19 Finance Income and Costs

Finance income is accounted for based on its effective rate. Finance costs are recognized in profit or loss when accrued, except for costs incurred to finance the construction or development of qualified assets that are capitalized.

Finance costs are capitalized starting from the date on which knowledge about the asset to be constructed is obtained. The amount of the capitalized finance costs (before taxes) for the year is determined by applying the effective interest rate of the loans in force during the year in which financial expenses were capitalized to the qualified assets.

#### 3.20 Leases

Lease contracts in which substantially all risks and rewards of ownership of the leased assets are transferred to the companies of the CSAV Group are classified as finance leases. All other leases are classified as operating leases.

For finance leases, at the start of the contract an asset is recognized in property, plant and equipment, and a financial liability is recognized for the lesser between the fair value of the leased asset and the present value of the minimum lease payments.

For operating leases, installments are recognized on a straight-line basis as expenses during the term of the lease.

#### 3.21 Determination of Fair Value

Some of the CSAV Group's accounting policies and disclosures require that the fair value of certain financial assets be determined as follows:

#### (a) Financial Assets

The fair value of financial assets at fair value through profit and loss and available-for-sale financial assets is determined at market value.

#### (b) Trade and Other Receivables

Considering that almost all trade receivables have a term of less than 90 days, their fair value is not estimated to differ significantly from their carrying amount.

#### (c) Derivatives

The fair value of derivative contracts is based on their quoted price.



#### Note 3 Summary of Significant Accounting Policies (continued)

### 3.22 Earnings (Loss) per Share

Basic earnings (loss) per share are calculated as the ratio between net profit (loss) for the year divided by the daily weighted average number of common shares outstanding during the year.

#### 3.23 Dividend Distributions

The distribution of dividends to the Company's shareholders is recognized as a liability in CSAV's annual consolidated accounts in the year in which they become payable. The Company's policy is to distribute 30% of distributable net profits.

Until there is a positive balance of distributable net profits as of period-end (i.e. the initial balance plus the results for the period), the Company will not distribute dividends to its shareholders. This calculation is shown in Note 28 g) to these Consolidated Financial Statements.

#### 3.24 Environmental Issues

Disbursements related to environmental protection are recorded in income when incurred.

#### Note 4 Changes in Accounting Policies and Estimates

The Consolidated Financial Statements as of December 31, 2017, do not present any changes in policies or accounting estimates that may affect their comparability with the prior year.



#### Note 5 Financial Risk Management

The container business is CSAV's largest asset, through its investment in HLAG. Although CSAV is not directly exposed to the financial risks of the container industry as an operator, it is indirectly exposed because these risks directly affect the value of CSAV's investment in that joint venture and the associated dividend flow from HLAG and its capital requirements, which may result in CSAV having to subscribe to capital increases in that joint venture, or seeing its stake diluted and the economic value of its investment and future dividends reduced if it chooses not to subscribe.

CSAV's investment in HLAG represents 85% of its total consolidated assets, as of December 31, 2017. HLAG is a German public company (*Aktiengesellschaft*) listed on the Frankfurt and Hamburg stock exchanges that is engaged in transporting container cargo on all main global routes. Although CSAV jointly controls HLAG together with two other main partners, this German company has an independent management team that controls and manages its risks autonomously and in accordance with the standards of a publicly-listed company subject to current regulation in Germany and, therefore, to applicable regulation in the European Union.

The businesses that CSAV operates directly are vehicle transport and logistics services. These are exposed to various financial risks that include: (a) Business Risk, (b) Credit Risk, (c) Liquidity Risk and (d) Market Risk.

The Company seeks to minimize the potential effects of these risks by establishing internal financial risk management policies and using hedges and financial derivatives.

#### (a) Business Risk

The main business risks for CSAV are those related to the balance of supply and demand for maritime transport, as well as risks associated with its main geographical markets and fuel prices.

The container transport business is exclusively operated by HLAG, and its management autonomously manages the financial risks associated with this business, using the instruments and tools offered by the industry and the financial market in accordance with the standards of a publicly-listed company in Germany. Additional information on these risks and how they are managed by HLAG can be found in its Annual Report 2017, which includes its audited consolidated financial statements prepared under IFRS, which are published on its website at the following link (in English): <a href="https://www.hapag-lloyd.com/en/ir/publications/financial-report.html">https://www.hapag-lloyd.com/en/ir/publications/financial-report.html</a>



## (i) Supply-Demand Equilibrium

The demand for maritime transport is highly correlated with growth of global GDP and trade. On the other hand, container shipping supply is a function of the global fleet of vessels, which fluctuates based on the delivery rate for new vessels and the scrapping rate for vessels that are obsolete or no longer profitable to operate. Both the container transport business, operated and managed by HLAG, and the vehicle transport business are directly affected by changes in these variables in their respective industry.

The imbalance between supply and demand can affect shipping operators to a greater or lesser extent depending on their operating fleet (vessel age, fuel consumption and versatility, among other characteristics), the proportion of their fleet that is owned and the proportion chartered (operational leverage) in comparison to the industry. Significant exposure to chartered vessels can negatively impact the results and the financial position of operators when charter rates are not correlated with freight rates before fuel costs (ex-bunker rates), either because of market imbalances or the duration of vessel charter agreements at fixed rates. The duration and age of charter agreements can limit shipping companies' capacity to adjust their operated fleets and modify their vessel sailing speed in response to abrupt drops in shipping demand and streamlining and cost-cutting initiatives.

Supply and demand imbalances for the maritime transport services directly operated by CSAV (vehicle transport) can cause volatility in vehicle transport charter and freight rates for roll-on/roll-off vessels.

#### (ii) Geographical Markets

The HLAG joint venture participates in the container transport business across all major global routes, and it distributes its operations across diverse geographical markets. As a result, this business does not expose the Company to a restricted group of geographical markets, allowing possible market contingencies on certain routes to be offset but still leaving it exposed to global variations. Even with a global service network, HLAG's relative exposure is above the industry average on Transatlantic, Latin American and Middle East routes and below average on Asia-Europe and Transpacific routes. After the May 2017 merger of HLAG and UASC (see Note 40 of these Consolidated Financial Statements for more information), HLAG incorporated UASC's service network and its important cargo volumes along Asia-Europe and Middle East routes and, therefore, its relative exposure to the main global routes became more balanced.



## (a) Business Risk (continued)

## (ii) Geographical Markets (continued)

The transport services directly operated by CSAV expose the Company to changes within South American markets, particularly the vehicle and wheeled machinery markets on the west coast of the continent (mainly Chile and Peru). Since 2014 these markets suffered a marked fall in vehicle imports, which has affected ship operators and forced them to adapt their supply to these reduced volumes. This trend began to reverse itself in 2016, mainly during the second half of the year, with an increase over 2015 in imports of light vehicles to Chile, CSAV's most important market. Vehicle import volumes rose significantly in 2017 over the prior year. Given this expansion and current market projections, we expect to see another period of sustained growth in vehicle imports in 2018.

#### (iii) Fuel Prices

An important component of the transport industry's cost structure is the cost of energy, or fuel, which is usually called "bunker" within the maritime shipping industry. In the vessels it operates, the Company primarily uses the fuels IFO 380, IFO 580 and MGO/LS.

Most of CSAV's maritime freight sales are agreed with contracts and generally a percentage of those rates are subject to price adjustments, based on changes in the cost of fuel, known as a Bunker Adjustment Factor ("BAF"). The BAF surcharge normally covers the risk of volatility in fuel prices. However, it may be affected by price movements during the period between its calculation and actual collection.



## (a) Business Risk (continued)

## (iii) Fuel Prices (continued)

The Company also has fixed-price sales and contracts without a BAF, and sales with a BAF clause that limits its coverage. Therefore, it purchases fuel hedges with terms that match the volumes covered, to reduce the impact of volatility, and ensure that fuel costs (bunkers) are matched to the corresponding maritime freight contracts. For example, for transport services directly operated by the Company during the first nine months of 2017, an increase in fuel prices of US\$10 per metric ton of fuel would have had a negative impact of around ThUS\$ 718 on the Company's results. This value is based on the fuel volumes consumed by the Company during the year and assumes that BAF surcharges cannot be passed on to customers and no fuel hedges exist. Effective BAF surcharges and fuel hedges significantly reduce this exposure.

### (b) Credit Risk

Credit risk is derived from the CSAV Group's exposure to (i) potential losses resulting mainly from non-fulfillment of obligations by customers, third-party agencies and carriers with which the Company has signed vessel charter and/or slot sale agreements, (ii) counterparty risk in the case of financial assets maintained with banks and (iii) counterparty risk in the case of financial hedges with banks or other institutions.

#### (i) Accounts Receivable

The Company has a strict credit policy for managing its portfolio of accounts receivable. Most of the Company's customers are direct customers. This policy is based on lines of credit and payment terms granted on the basis of an individual analysis of the solvency, payment capacity, and general references of each customer, the customer's shareholders, industry and market where it does business, as well as its payment history with the Company.

These lines of credit are reviewed at least yearly, and special care is taken so that the conditions offered, with respect to both amounts and terms, are appropriate given market conditions and expected volumes. Payment behavior and the percentage of use of these lines are regularly monitored and updated to reflect changes in volume and sales estimates.



## (b) Credit Risk (continued)

## (i) Accounts Receivable (continued)

Agencies that represent CSAV are constantly monitored to ensure that the administrative, commercial, operational and collection processes, and their relationship with customers and suppliers complies with agreed contract terms.

Furthermore, there is a rigorous policy to record an allowance for doubtful accounts for any debt carrying a material credit risk or which is over 180 days overdue, even when the debt may be recoverable based on historical behavior.

Regarding vessel and slot charters to third parties, the Company supports its agreements using Charter Party and Slot Charter Agreements drafted using industry standard models that appropriately cover its interests. CSAV charters vessels to third parties and slots to other shipping companies, always taking into consideration the counterparty's creditworthiness. However, CSAV often leases slots from the same shipping companies to which it leases its own slots on other voyages and services, which significantly reduces the risk of default.

The Company's maximum credit risk exposure from trade and other receivables corresponds to the total of these accounts net of impairment, as detailed below:

		As of December 31, 2017	As of December 31, 2016
	Note	ThUS\$	ThUS\$
Trade receivables	9	16,326	18,922
Impairment of trade receivables	9	(280)	(1,124)
Trade receivables, net		16,046	17,798
Other receivables	9	3,842	3,001
Other receivables, net	9	3,842	3,001
Total receivables, net		19,888	20,799



## (b) Credit Risk

## (i) Accounts Receivable (continued)

The Company records provisions when there is evidence of impairment of trade receivables, based on the following criteria:

Provisioning Criteria for Receivables	Factor
Receivables over 180 days	100%
Legal collections, checks issued with insufficient funds and other similar	
concepts	100%
High-risk customers and agencies, based on a case-by-case analysis	100%

During the year, the provision for impairment of accounts receivable has reported the following movements:

	For the year ended December 31, 2017	For the year ended December 31, 2016
	ThUS\$	ThUS\$
Opening balance	1,124	1,761
Decrease in impairment for the year	(844)	(637)
Impairment of accounts receivable, closing balance (Note 9)	280	1,124

#### (i) Financial Assets

The Company has a policy for managing its financial assets, which includes time deposits and repurchase agreements. It has its current accounts and investments in financial institutions with risk classification of "investment grade."

The carrying amount of these financial assets represents the maximum exposure to counterparty risk, as detailed as follows:

		As of December 31, 2017	As of December 31, 2016
	Note	ThUS\$	ThUS\$
Banks	7	7,075	3,756
Time deposits	7	35,356	50,845
Total		42,431	54,601



## (b) Credit Risk (continued)

#### (i) <u>Hedging Positions</u>

As part of its risk management policy, the Company can take out interest rate, exchange rate and oil price hedges. These hedge positions are contracted through financial institutions that are highly regarded in the industry and have "investment grade" risk ratings. Its hedge positions as of December 31, 2017 and December 31, 2016, are detailed as follows:

			Valuation		
			As of December 31, 2017	As of December 31, 2016	
		Note	ThUS\$	ThUS\$	
Goldman Sachs	Fuel Oil Swaps	12	-	-	
Koch Supply & Trading	Fuel Oil Swaps	12	-	804	
	Total		-	804	

## (b) Liquidity Risk

Liquidity risk refers to the Company's exposure to business or market factors that may affect its ability to generate income and cash flows, including the effect of contingencies and regulatory requirements associated with its business.

CSAV is not directly exposed to the container business, as explained in this note, but indirectly as a main shareholder of HLAG. This limits the Company's liquidity risk in that business to the expected flow of dividends or any additional capital required by this joint venture. It is important to mention that CSAV has specific long-term borrowing to finance its investment in HLAG.

CSAV has sufficient liquidity to cover its direct transport services. However, and in light of the risks described above, the Company maintains the following line of credit to be used if needed:

• Working capital line of up to US\$ 10,000,000 with HSBC Chile, valid until July 2018. As of December 31, 2017, this credit line has not been drawn down.



## (c) Liquidity Risk (continued)

As of December 31, 2017, the contractual maturities of its financial liabilities, including estimated interest payments, are detailed below:

As of December 31, 2017	Note	Carrying Amount	Contractual Cash Flows	6 Months or Less	6 to 12 Months	1 – 2 Years	2 – 5 Years	More than 5 Years
		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Non-derivative financial liabilities								
Bonds payable	22	(49,424)	(58,985)	(1,284)	(1,284)	(2,567)	(53,850)	-
Unsecured bank instruments	22	(45,052)	(51,730)	(909)	(909)	(11,595)	(33,183)	5,134
Trade and other payables and payables to related parties	10 and 23	(19,359)	(19,359)	(19,359)	-	-	-	-
Total		(113,835)	(130,074)	(21,552)	(2,193)	(14,162)	(87,033)	5,134

Note: The cash flows included in the maturity analysis are not expected to occur significantly before or after the maturity date.

As of December 31, 2016, the contractual maturities of its financial liabilities, including estimated interest payments, are detailed below:

As of December 31, 2016	Note	Carrying Amount	Contractual Cash Flows	6 Months or Less	6 to 12 Months	1 – 2 Years	2 – 5 Years	More than 5 Years
		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Non-derivative financial liabilities								
Bonds payable	22	(49,262)	(61,552)	(1,284)	(1,284)	(2,567)	(56,417)	
Unsecured bank instruments	22	(44,875)	(54,591)	(848)	(868)	(1,730)	(46,029)	(5,116)
Trade and other payables and payables to related parties	10 and 23	(21,483)	(21,483)	(18,983)	-	(2,500)	-	-
Derivative financial liabilities								
Total		(115,620)	(137,626)	(21,115)	(2,152)	(6,797)	(102,446)	(5,116)

Note: The cash flows included in the maturity analysis are not expected to occur significantly before or after the maturity date.

#### (d) Market Risk

Market risk, as analyzed in this section, is the risk that the value of the Company's assets or liabilities continuously and permanently fluctuates over time as the result of a change in key economic variables such as: (i) interest rates, (ii) exchange rates, and (iii) fuel prices.



## (d) Market Risk (continued)

When necessary, the Company uses accounting hedges to mitigate changes in these variables. Variations in the market price of these hedges, in accordance with current regulations, are recorded in other comprehensive income. Details of the derivatives held by the Company, including their fair value, are presented in Note 12 to these Consolidated Financial Statements.

## (i) Interest rate fluctuations

Interest rate fluctuations impact the Company's floating rate obligations.

As of December 31, 2017 and December 31, 2016, the Company's net asset and liability position in interest-bearing financial instruments, by type of interest, is detailed as follows:

		As of December 31, 2017	As of December 31, 2016
	Note	ThUS\$	ThUS\$
Financial assets at fixed rates:			
Time deposits	7	35,356	50,845
Total financial assets at fixed rates		35,356	50,845
Financial assets at variable rates:			
Cash on hand and bank balances	7	7,085	3,763
Hedging assets	8	-	804
Total financial assets at variable rates		7,085	4,567
Total financial assets		42,441	55,412
Financial liabilities at fixed rates:			
Bonds payable	22	(49,424)	(49,262)
Bonds payable	22	-	-
Total financial liabilities at fixed rates		(49,424)	(49,262)
Financial liabilities at variable rates:			
Bank loans	22	(45,052)	(44,875)
Total financial liabilities at variable rates		(45,052)	(44,875)
Total financial liabilities		(94,476)	(94,137)
Net fixed-rate position		(14,068)	1,583
Net variable-rate position		(37,967)	(40,308)



## (d) Market Risk (continued)

#### (i) Interest rate fluctuations (continued)

The Company does not hedge interest rates on loans with variable interest rates based on Libor.

The potential effect of interest rate fluctuations on variable-rate financial instruments (assets and liabilities) held by CSAV as of December 31, 2017, that are not hedged is shown in the following table. The variation considers: (i) an increase of 1% in the variable benchmark rate, which is used for variable-rate financial liabilities, and (ii) an increase of 1% in the overnight Libor rate, which is primarily used to invest cash surpluses. The combined effect on the Company's results for each year would be the following:

	For the ye	ear ended ber 31,
	2017	2016
	ThUS\$	ThUS\$
Effect on profit or loss of		
increase of 100 basis points in 180-day LIBOR and overnight LIBOR	(485)	(437)

#### (ii) Exchange rate fluctuations

The Company's functional currency is the US dollar, which is the currency in which most of its operating income and expenses are denominated as well as the currency used by most of the global shipping industry and the functional currency of HLAG. However, the Company also has income and costs in other currencies, such as Chilean pesos, euros, yen and others.

Most of CSAV's assets and liabilities are expressed in US dollars. However, the Company has certain assets and liabilities in other currencies, which are detailed in Note 33 to these Consolidated Financial Statements.

The Company does not have any foreign currency hedges as of December 31, 2017, and manages the risk of exchange rate variations by periodically converting any balances in local currency that exceed payment requirements in that currency into US dollars.



## (d) Market Risk (continued)

## (ii) Exchange rate fluctuations (continued)

The following table shows the maximum exposure to fluctuations in foreign currency of the Company's non-U.S. dollar-denominated financial assets and liabilities as of December 31, 2017 and December 31, 2016:

As of December 31, 2017	Euro	Real	Peso / UF	Other	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Cash and cash equivalents	2,178	1	349	684	3,212
Trade and other receivables (current and non-current)	-	31	2,286	22	2,339
Tax assets	-	-	319	-	319
Trade payables and tax liabilities (current and non-current)	(735)	(87)	(3,325)	(45)	(4,192)
Payables to related parties (current and non- current)	-	-	-	-	-
Net exposure	1,443	(55)	(371)	661	1,678

As of December 31, 2016	Euro	Real	Peso / UF	Other	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Cash and cash equivalents	84	33	413	544	1,074
Trade and other receivables (current and non-current)	292	223	1,297	457	2,269
Tax assets	-	-	316	409	725
Trade payables and tax liabilities (current and non-current)	(2,048)	(1,729)	(2,609)	(343)	(6,729)
Payables to related parties (current and non- current)	-	-	(912)	(179)	(1,091)
Net exposure	(1,672)	(1,473)	(1,495)	888	(3,752)

The potential effect of a 10% depreciation in the US dollar (USD) with respect to other important currencies to which the Company is exposed as of December 31, 2017, would have an estimated loss of ThUS\$ 186 on the Company's results for the year 2016, keeping all other variables constant.



#### Note 6 Segment Reporting

The Company's operating segments have been determined in accordance with IFRS 8, based on the main business lines developed by the CSAV Group. The performance of these businesses is reviewed routinely by the Company's senior management using regularly available information in order to: (i) measure each business's performance; (ii) evaluate its risks; and (iii) allocate the resources that each business requires.

In determining the operating segments to report, certain segments have been grouped together because they share similar economic characteristics, services and processes, as well as a common regulatory environment, as stipulated in IFRS 8. The information routinely examined by CSAV's senior management consists of the results and management information for each of the operating segments, whether operated directly by CSAV or its domestic or foreign subsidiaries, associates and joint ventures.

Although the Company's management and accounting reports may have different classifications and viewpoints, they are both determined using the policies described in Note 3 to these Consolidated Financial Statements. As a result, there are no differences in the totals in measurements of results, assets and liabilities for each segment and the accounting criteria applied in preparing the Consolidated Financial Statements.

In accordance with the preceding paragraphs, the CSAV Group has identified the following two operating segments as of December 31, 2017:

- (i) <u>Container Shipping</u>: These are the container shipping services operated by HLAG, represented by the investment in that joint venture, plus certain assets and liabilities related to the container shipping business that are controlled by CSAV (deferred tax assets, financial liabilities to finance the investment and others).
- (ii) Other Transport Services: These are the car and vehicle transport services operated directly by CSAV and its subsidiaries. Liquid bulk cargo services and freight forwarded and logistics operations (Norgistics) were part of this segment until they were sold in October 2016 and discontinued in December 2017, respectively. Therefore, their results are presented in discontinued operations (see Note 35).



## Note 6 Segment Reporting (continued)

During 2017, no single customer represented more than 10% of CSAV's consolidated revenue. Similarly, no customers met this criteria in 2016.

Results by operating segment for the years ended December 31, 2017 and 2016, are presented as follows:

	For the year ende	d Decem <u>ber</u>	31, 2017	For the year ende	d Decem <u>ber</u>	31, 20 <u>16</u>
Statement of Income by Operating Segment	Container Shipping	Other Transport Services	Total	Container Shipping	Other Transport Services	Tota
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS
Revenue	-	109,877	109,877	-	109,299	109,2
Cost of sales	-	(102,603)	(102,603)	-	(105,932)	(105,93
Gross profit	-	7,274	7,274	-	3,367	3,3
Other income	-	1,707	1,707	-	1,932	1,93
Administrative expenses	(4,449)	(6,223)	(10,672)	(4,098)	(7,635)	(11,73
Other gains (losses)	(16)	3,041	3,025	12,498	1,846	14,34
Operating profit (loss)	(4,465)	5,799	1,334	8,400	(490)	7,9
Finance income	363	625	988		278	2
Finance costs	(5,420)	-	(5,420)	(4,118)	(1)	(4,11
Share of loss of associates	(139,502)	-	(139,502)	(7,011)	-	(7,01
Exchange differences	857	126	983	15	(109)	(9
Profit (loss) before tax	(148,167)	6,550	(141,617)	(2,714)	(322)	(3,03
Income tax expense from continuing operations	(44,298)	(915)	(45,213)	(20,500)	(98)	(20,59
Profit (loss) from continuing operations	(192,465)	5,635	(186,830)	(23,214)	(420)	(23,63
Profit (loss) from discontinued operations	-	(1,307)	(1,307)	-	1,339	1,3
Profit (loss) for the year	(192,465)	4,328	(188,137)	(23,214)	919	(22,29
Profit (loss) attributable to:						
Owners of the company	(192,465)	4,328	(188,137)	(23,214)	(103)	(23,31
Non-controlling interest	-	-	-	-	1,022	1,0
Profit (loss) for the year	(192,465)	4,328	(188,137)	(23,214)	919	(22,29



## Note 6 Segment Reporting (continued)

Assets and liabilities by segment as of December 31, 2017 and December 31, 2016, are summarized as follows:

	As of December 31, 2017			
	Container Shipping Other Transport Services		Total	
	ThUS\$	ThUS\$	ThUS\$	
Assets per segment	181,853	151,853	333,706	
Associates and joint ventures	1,932,258	-	1,932,258	
Liabilities per segment	95,601	52,906	148,507	
Net assets	2,018,510	98,947	2,117,457	

As of December 31, 2016			
Container Shipping	Other Transport Services	Total	
ThUS\$	ThUS\$	ThUS\$	
242,064	154,358	396,422	
1,771,737	-	1,771,737	
101,958	59,737	161,695	
1,911,843	94,621	2,006,464	

Cash flows by segment for the years ended December 31, 2017 and 2016, are presented as follows:

Statement of Cash Flows by Operating Segments	For the year ended December 31, 2017 Other Container Transport Total Shipping Services		
	ThUS\$	ThUS\$	ThUS\$
Net cash flows used in operating activities	(4,449)	(8,427)	(12,876)
Net cash flows provided by (used in) investing activities	(293,557)	4,991	(288,566)
Net cash flows provided by financing activities	288,251	-	288,251
Effect of exchange rate changes on cash and cash equivalents	806	218	1,024
Decrease in cash and cash equivalents	(8,949)	(3,218)	(12,167)

Statement of Cash Flows by Operating Segments	For the year ended December 31, 2016 Other Container Transport Total Shipping Services		
	ThUS\$	ThUS\$	ThUS\$
Net cash flows used in operating activities	(4,098)	(12,531)	(16,629)
Net cash flows provided by investing activities	-	3,674	3,674
Net cash flows provided by (used in) financing activities	(3,478)	18,691	15,213
Effect of exchange rate changes on cash and cash equivalents	-	(38)	(38)
Increase (decrease) in cash and cash equivalents	(7,576)	9,796	2,220



#### Note 6 Segment Reporting (continued)

Revenue detailed by geographic area is as follows:

	Other Transport Services For the year ended December 31,		
	Restated		
	2017	2016	
	ThUS\$	ThUS\$	
Asia	26,357	28,658	
Europe	47,072	39,933	
North and South America	36,448	40,708	
Chile	1,400	6,456	
Other Americas (excluding Chile)	35,048	34,252	
Total	109,877	109,299	

The Company uses the following criteria to measure income, assets and liabilities within each reported segment:

- (i) Income for the segment is composed of revenues and expenses related to operations that are directly attributable to the reporting segment.
- (ii) Income was recorded by measuring operating revenues and expenses using the same criteria defined in Note 3 of these Consolidated Financial Statements (Note 3.17); and
- (iii) The assets and liabilities reported for the operating segment consist of all those that are directly involved in the provision of a certain service or operation and those directly or indirectly attributable to each segment.

In accordance with IFRS 8, paragraph 33, non-current assets detailed by geographic segment are as follows:

Non-Current Assets (*)	For the year ended December 31, 2017	For the year ended December 31, 2016
	ThUS\$	ThUS\$
Asia	-	12
Europe	1,932,258	1,771,737
North and South America	18,024	19,176
Chile	18,024	18,989
Other Americas (excluding Chile)	-	187
Total	1,950,282	1,790,925

<sup>(\*)</sup> Includes balances of property, plant and equipment, investment property, intangible assets other than goodwill and equity method investments.



## Note 7 Cash and Cash Equivalents

Cash and cash equivalents are detailed in the following table:

	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Cash on hand	10	7
Bank balances	7,075	3,756
Time deposits	35,356	50,845
Total	42,441	54,608

As of both December 31, 2017, and December 31, 2016, the Company does not have any funds classified as cash and cash equivalents that are not freely available.

As of December 31, 2017 and December 31, 2016, cash and cash equivalents are detailed as follows:

	As of December 31, 2017	As of December 31, 2016
Currency	ThUS\$	ThUS\$
US dollar	39,229	53,534
Chilean peso	349	413
Euro	2,178	84
Real	1	33
Other currencies	684	544
Total	42,441	54,608



#### Note 8 Other Financial Assets

Other financial assets are detailed as follows:

	Current	
	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Hedging derivative contracts (Note 12)	-	804
Other financial instruments	-	-
Total other current financial assets	-	804

Non-Current			
As of	As of		
December	December		
31, 2017	31, 2016		
ThUS\$	ThUS\$		
-	-		
63	63		
63	63		

## Note 9 Trade and Other Receivables

Trade and other receivables are detailed as follows:

	Current		
	As of	As of	
	December	December	
	31, 2017	31, 2016	
	ThUSS	ThUSS	
Trade receivables	16,326	18,922	
Impairment of trade receivables	(280)	(1,124)	
Trade receivables, net	16,046	17,798	
Other receivables	3,842	3,001	
Impairment of other receivables	-	-	
Other receivables, net	3,842	3,001	
Total receivables, net	19,888	20,799	

Trade receivables are derived mainly from operations linked to the provision of services for the maritime transport business in 2017 and for the maritime transport business plus logistics operations and other similar activities for the year 2016. Most current trade receivables are due within three months from the reporting date of these Consolidated Financial Statements.

There are no debtors classified as non-current for the years ended December 31, 2017 and 2016.



## Note 9 Trade and Other Receivables (continued)

Other receivables primarily include freight payable from agencies, advances to suppliers, receivables from shipowners and receivables from personnel, among others.

The fair value of trade and other accounts receivable does not differ significantly from their carrying amount.

The CSAV Group records provisions when there is evidence of impairment of trade receivables, based on the principles described in Note 10 of these Consolidated Financial Statements that are summarized below:

Impairment of Receivables	Factor
Over 180 days	100%
Legal collections, checks issued with insufficient funds and other similar concepts	100%
High-risk customers and agencies, according to each case and market conditions	100%

Trade and other receivables are detailed by maturity in the following table:

	As of Decem	ber 31, 2017
	No. of Customers	ThUS\$
Current	83	11,694
Due between 1 and 30 days	62	6,790
Due between 31 and 60 days	30	1,271
Due between 61 and 90 days	14	120
Due between 91 and 120 days	-	-
Due between 121 and 150 days	4	13
Due between 151 and 180 days	-	-
Closing balance		19,888

As of December 31, 2016					
No. of Customers	ThUS\$				
163	10,099				
86	5,316				
82	1,395				
71	1,733				
41	1,269				
38	873				
53	114				
	20,799				



#### Note 9 Trade and Other Receivables (continued)

Changes in impairment losses on trade and other receivables are detailed as follows:

	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Opening balance	1,124	1,761
Decrease in impairment for the year	(844)	(637)
Closing balance	280	1,124

Once out-of-court and legal collections have been exhausted, the respective receivables are written off against the provision that was recorded. The CSAV Group only uses the allowance method and not the direct write-off method in order to better control and visualize these accounts.

#### Note 10 Balances and Transactions with Related Parties

The net balance of accounts receivable from and payable to non-consolidated related parties is detailed in the following table:

	Current			
	As of December 31, 2017	As of December 31, 2016		
	ThUS\$	ThUS\$		
Receivables from related parties	108	50		
Payables to related parties	(256)	(1,901)		
Total	(148)	(1,851)		

Receivables from and Payables to Related Parties:

Receivables from and payables to related parties arise from routine business transactions carried out under market conditions, with respect to price and payment.

No write-offs or provisions have been recorded during the year for accounts receivable from related parties.

As of December 31, 2017 and December 31, 2016, the Company has no receivables from related parties classified as non-current.

**Compañía Sud Americana de Vapores S.A.**Notes to the Consolidated Financial Statements.

As of and for the years ended December 31, 2017 and 2016



## Note 10 Balances and Transactions with Related Parties (continued)

Receivables from related parties are detailed as follows:

						Curr	ent
Chilean Taxpayer ID	Country	Company	Transaction	Relationship	Currency	12.31.2017 ThUS\$	12.31.2016 ThUS\$
Foreign	Brazil	Companhia Libra de Navegacao S.A. (1)	Current account	Common shareholder and/or director	US\$	-	21
89.602.300-4	Chile	CSAV Austral SpA (1)	Current account	Common shareholder and/or director	US\$	-	2
Foreign	Germany	Hapag-Lloyd AG	Current account	Common shareholder and/or director	US\$	16	-
76.380.217-5	Chile	Hapag-Lloyd Chile SpA (1)	Current account	Common shareholder and/or director	US\$	92	-
Foreign	Brazil	Norgistics Brasil Operador Multimodal Ltda. (1)	Current account	Common shareholder and/or director	US\$	-	27
		Total				108	50

Payables to related parties are detailed as follows:

						Curi	rent
Chilean Taxpayer ID	Country	Company	Transaction	Relationship	Currency	12.31.2017 ThUS\$	12.31.2016 ThUS\$
Foreign	Mexico	Agencias Grupo CSAV (México) S.A de C.V. (1)	Current account	Common shareholder and/or director	US\$	1	-
Foreign	Peru	Consorcio Naviero Peruano S.A.	Current account	Common shareholder and/or director	US\$	-	2
Foreign	Argentina	CSAV Argentina S.A. (1)	Current account	Common shareholder and/or director	US\$	33	63
Foreign	Ecuador	Ecuaestibas S.A.	Current account	Common shareholder and/or director	US\$	27	-
Foreign	United States	Florida International Terminal, LLC	Current account	Common shareholder and/or director	US\$	3	51
96.915.330-0	Chile	Iquique Terminal Internacional S.A.	Current account	Common shareholder and/or director	US\$	17	66
92.048.000-4	Chile	SAAM S.A.	Current account	Common shareholder and/or director	US\$	111	1,629
Foreign	Brazil	SAAM Smit Towage Brasil S.A.	Current account	Common shareholder and/or director	US\$	45	14
99.567.620-6	Chile	Terminal Puerto Arica S.A.	Current account	Common shareholder and/or director	US\$	19	-
Foreign	Peru	Trabajos Marítimos S.A.	Current account	Common shareholder and/or director	US\$	-	65
Foreign	Brazil	Tugbrasil Apoio Portuario SA	Current account	Common shareholder and/or director	US\$	-	11
		Total				256	1,901

<sup>(1)</sup> After the merger with HLAG in 2014, these parties are no longer subsidiaries of CSAV, but of HLAG, and through it CSAV affiliates. Therefore, their balances are presented as unconsolidated related parties.

**Compañía Sud Americana de Vapores S.A.**Notes to the Consolidated Financial Statements. As of and for the years ended December 31, 2017 and 2016



#### **Balances and Transactions with Related Parties (continued)** Note 10

Transactions with related parties:

The Company classifies as transactions with related parties those that represent more than 0.1% of Group consolidated costs, which include cost of sales and administrative expenses.

The following table details transactions with related parties:

Banco Consorcio 99.500.410-0 Chile Common shareholder and/or director Interest on loans (1,764)  Banco Itau 76.645.030-K Chile Common shareholder and/or director Interest on loans (1,764)  CSAV Austral SPA (1) 89.602.300-4 Chile Common shareholder and/or director Services rendered - 28  Ecuaestibas S.A. Foreign Ecuador Common shareholder and/or director Services received (123)  Florida International Terminal, LLC Foreign United States  Hapag Lloyd Chile SPA (1) 76.380.217-5 Chile Common shareholder and/or director Real estate lease 1,083 1,266  Hapag Lloyd Chile SPA (1) 76.380.217-5 Chile Common shareholder and/or director Services received - (283  Iquique Terminal Internacional S.A. 96.915.330-0 Chile Common shareholder and/or director Port services received (275) (725  Quiñenco S.A. 91.705.000-7 Chile Parent company Loan payments - (30,000  Quiñenco S.A. 91.705.000-7 Chile Parent company Interest paid - (486  SAAM S.A. 92.048.000-4 Chile Common shareholder and/or director Real estate lease 123 16  SAAM S.A. 92.048.000-4 Chile Common shareholder and/or director Services received (1,483) (1,572  SAAM Logistics S.A. 76.729.932-K Chile Common shareholder and/or director Services received (275) (255  SAAM Smit Towage Brasil S.A. Foreign Brazil Common shareholder and/or director Services received (297) (255  SOuthern Shipmanagement (Chile) Saya Saya Saya Saya Saya Saya Saya Say						For the y	ear ended
Banco Consorcio 99.500.410-0 Chile Common shareholder and/or director Interest on loans (1,764)  Banco Itau 76.645.030-K Chile Common shareholder and/or director Interest on loans (1,764)  CSAV Austral SPA (1) 89.602.300-4 Chile Common shareholder and/or director Services rendered - 28  Ecuaestibas S.A. Foreign Ecuador Common shareholder and/or director Services received (123)  Florida International Terminal, LLC Foreign United States  Hapag Lloyd Chile SPA (1) 76.380.217-5 Chile Common shareholder and/or director Port services received (175) (213  Hapag Lloyd Chile SPA (1) 76.380.217-5 Chile Common shareholder and/or director Real estate lease 1,083 1,266  Hapag Lloyd Chile SPA (1) 76.380.217-5 Chile Common shareholder and/or director Services received - (288  Iquique Terminal Internacional S.A. 96.915.330-0 Chile Common shareholder and/or director Port services received (275) (725  Quiñenco S.A. 91.705.000-7 Chile Parent company Loan payments - (30,000  Quiñenco S.A. 91.705.000-7 Chile Parent company Interest paid - (488  SAAM S.A. 92.048.000-4 Chile Common shareholder and/or director Real estate lease 123 16  SAAM S.A. 92.048.000-4 Chile Common shareholder and/or director Services received (1,483) (1,572  SAAM Logistics S.A. 76.729.932-K Chile Common shareholder and/or director Services received (57)  SAAM Smit Towage Brasil S.A. Foreign Brazil Common shareholder and/or director Services received (297) (253  Southern Shipmanagement (Chile) Roman Shareholder and/or director Services received (297) (253  Southern Shipmanagement CO. S.A. (1) Foreign Panama Common shareholder and/or director Port services received (297) (253  Southern Shipmanagement CO. S.A. (1) Foreign Panama Common shareholder and/or director Port services received (297) (253  Southern Shipmanagement CO. S.A. (2) Position Shi	Company		Country	Relationship	Transaction		
Banco Itau 76.645.030-K Chile Common shareholder and/or director Interest on loans (1,764)  CSAV Austral SPA (1) 89.602.300-4 Chile Common shareholder and/or director Services rendered - 28  Ecuaestibas S.A. Foreign Ecuador Common shareholder and/or director Services received (123)  Florida International Terminal, LLC Foreign States Common shareholder and/or director Real estate lease 1,083 1,26  Hapag Lloyd Chile SPA (1) 76.380.217-5 Chile Common shareholder and/or director Real estate lease 1,083 1,26  Hapag Lloyd Chile SPA (1) 76.380.217-5 Chile Common shareholder and/or director Services received (275) (287)  Iquique Terminal Internacional S.A. 96.915.330-0 Chile Common shareholder and/or director Port services received (275) (725)  Quiñenco S.A. 91.705.000-7 Chile Parent company Loan payments - (30.000)  Quiñenco S.A. 91.705.000-7 Chile Parent company Interest paid - (488)  SAAM S.A. 92.048.000-4 Chile Common shareholder and/or director Real estate lease 123 16  SAAM S.A. 92.048.000-4 Chile Common shareholder and/or director Services received (1,483) (1,572)  SAAM Logistics S.A. 76.729.932-K Chile Common shareholder and/or director Services received (297) (255)  SAAM Smit Towage Brasil S.A. Foreign Brazil Common shareholder and/or director Services received (297) (255)  Southern Shipmanagement (Chile) Ltda.  Southern Shipmanagement CO. S.A. Proeign Panama Common shareholder and/or director Administrative services received (297)	Banco Consorcio	99.500.410-0	Chile	Common shareholder and/or director	Loans received	-	45,000
CSAV Austral SPA (1)  89.602.300-4  Chile  Common shareholder and/or director  Ecuaestibas S.A.  Foreign  Ecuador  Common shareholder and/or director  Florida International Terminal, LLC  Foreign  Hapag Lloyd Chile SPA (1)  Foreign  Panama  Common shareholder and/or director  Administrative services received  Lda.  Common shareholder and/or director  Administrative services received  Lda.  Southern Shipmanagement CO. S.A.  Foreign  Panama  Common shareholder and/or director  Administrative services received  Lda.  Southern Shipmanagement CO. S.A.  Foreign  Panama  Common shareholder and/or director  Common shareholder and/or director  Administrative services received  Lda.  Southern Shipmanagement Co. S.A.  Foreign  Panama  Common shareholder and/or director  Administrative services received  Lda.  Southern Shipmanagement Co. S.A.  Foreign  Panama  Common shareholder and/or director  Administrative services received  Lda.  Lda.  Southern Shipmanagement Co. S.A.  Foreign  Panama  Common s	Banco Consorcio	99.500.410-0	Chile	Common shareholder and/or director	Interest on loans	-	(590)
Ecuaestibas S.A. Foreign Ecuador Common shareholder and/or director Services received (123)  Florida International Terminal, LLC Foreign United States Common shareholder and/or director Port services received (175) (213)  Hapag Lloyd Chile SPA (1) 76.380.217-5 Chile Common shareholder and/or director Services received 1,083 1,266  Hapag Lloyd Chile SPA (1) 76.380.217-5 Chile Common shareholder and/or director Services received 1,083 1,266  Iquique Terminal Internacional S.A. 96.915.330-0 Chile Common shareholder and/or director Port services received (275) (725)  Quiñenco S.A. 91.705.000-7 Chile Parent company Loan payments 1,080,000  Quiñenco S.A. 91.705.000-7 Chile Parent company Interest paid 1,083 1,266  SAAM S.A. 92.048.000-4 Chile Common shareholder and/or director Real estate lease 123 166  SAAM Logistics S.A. 76.729.932-K Chile Common shareholder and/or director Services received (1,483) (1,572)  SAAM Logistics S.A. 76.729.932-K Chile Common shareholder and/or director Services received (577)  SAAM Smit Towage Brasil S.A. Foreign Brazil Common shareholder and/or director Services received (297) (253)  Southern Shipmanagement (Chile) Ltda.  Southern Shipmanagement CO. S.A. 99.567.620-6 Chile Common shareholder and/or director Administrative services received (297) (253)  Southern Shipmanagement CO. S.A. 99.567.620-6 Chile Common shareholder and/or director Port services received (297)	Banco Itau	76.645.030-K	Chile	Common shareholder and/or director	Interest on loans	(1,764)	-
Florida International Terminal, LLC Foreign  United States Common shareholder and/or director Flapag Lloyd Chile SPA (1) Flapag Lloyd Chile Common shareholder and/or director Services received (1) Flapag Lloyd Chile Services received (2) Flapag Lloyd Chile Spa Lloyd Chile Common shareholder and/or director Services received (2) Flapag Lloyd Chile Spa Lloyd Chile Common shareholder and/or director Services received (2) Flapag Lloyd Chile Spa Lloyd Chile Common shareholder and/or director Services received (2) Flapag Lloyd Chile Spa Lloyd Chile Common shareholder and/or director Services received (2) Flapag Lloyd Chile Common shareholder and/or director Services received (2) Flapag Lloyd Chile Common shareholder and/or director Services received (2) Flapag Lloyd Chile Common shareholder and/or director Services received (2) Flapag Lloyd Chile Servi	CSAV Austral SPA (1)	89.602.300-4	Chile	Common shareholder and/or director	Services rendered	-	289
Florida International Terminal, LLC  Hapag Lloyd Chile SPA (1)  76.380.217-5  Chile  Common shareholder and/or director  Hapag Lloyd Chile SPA (1)  76.380.217-5  Chile  Common shareholder and/or director  Iquique Terminal Internacional S.A.  96.915.330-0  Chile  Common shareholder and/or director  Quiñenco S.A.  91.705.000-7  Chile  Parent company  Loan payments  -  (30,000  Quiñenco S.A.  92.048.000-4  Chile  Common shareholder and/or director  SAM S.A.  92.048.000-4  Chile  Common shareholder and/or director  SAM S.A.  92.048.000-4  Chile  Common shareholder and/or director  SAM Logistics S.A.  76.729.932-K  Chile  Common shareholder and/or director  SAM Sanit Towage Brasil S.A.  Foreign  Brazil  Common shareholder and/or director  Southern Shipmanagement (Chile)  Ltda.  Foreign  Panama  Common shareholder and/or director  Common shareholder and/or director  Services received  (297)  (253  Administrative services received  (297)  Capada  Administrative services received  (297)  Capada  Capada  Common shareholder and/or director  Southern Shipmanagement CO. S.A.  (1)  Terminal Portuario de Arica S.A.  99.567.620-6  Chile  Common shareholder and/or director  Common shareholder and/or director  Common shareholder and/or director  Services received  Administrative services received  -  Capada  Administrative services received  -  Capada  Capada  Common shareholder and/or director  Common shareholder and/or direct	Ecuaestibas S.A.	Foreign	Ecuador	Common shareholder and/or director	Services received	(123)	-
Hapag Lloyd Chile SPA (1) 76.380.217-5 Chile Common shareholder and/or director Services received - (287) [quique Terminal Internacional S.A. 96.915.330-0 Chile Common shareholder and/or director Port services received (275) (725) [quique Terminal Internacional S.A. 96.915.330-0 Chile Parent company Loan payments - (30,000 Quiñenco S.A. 91.705.000-7 Chile Parent company Interest paid - (480 SAAM S.A. 92.048.000-4 Chile Common shareholder and/or director Real estate lease 123 160 SAAM S.A. 92.048.000-4 Chile Common shareholder and/or director Services received (1,483) (1,572 SAAM Logistics S.A. 76.729.932-K Chile Common shareholder and/or director Services received (57) SAAM Smit Towage Brasil S.A. Foreign Brazil Common shareholder and/or director Services received (297) (253 Southern Shipmanagement (Chile) Ltda. Southern Shipmanagement (Chile) Southern Shipmanagement CO. S.A. 99.567.620-6 Chile Common shareholder and/or director Port services received (297)	Florida International Terminal, LLC	Foreign		Common shareholder and/or director	Port services received	(175)	(213)
Iquique Terminal Internacional S.A.96.915.330-0ChileCommon shareholder and/or directorPort services received(275)(725)Quiñenco S.A.91.705.000-7ChileParent companyLoan payments-(30,000)Quiñenco S.A.91.705.000-7ChileParent companyInterest paid-(480)SAAM S.A.92.048.000-4ChileCommon shareholder and/or directorReal estate lease12316SAAM S.A.92.048.000-4ChileCommon shareholder and/or directorServices received(1,483)(1,572)SAAM Logistics S.A.76.729.932-KChileCommon shareholder and/or directorServices received(57)SAAM Smit Towage Brasil S.A.ForeignBrazilCommon shareholder and/or directorServices received(297)(253)Southern Shipmanagement (Chile) Ltda.87.987.300-2ChileCommon shareholder and/or directorAdministrative services received(2,125)Southern Shipmanagement CO. S.A. (1)ForeignPanamaCommon shareholder and/or directorAdministrative services received(2,270)Terminal Portuario de Arica S.A.99.567.620-6ChileCommon shareholder and/or directorPort services received(297)	Hapag Lloyd Chile SPA (1)	76.380.217-5	Chile	Common shareholder and/or director	Real estate lease	1,083	1,269
Quiñenco S.A.91.705.000-7ChileParent companyLoan payments-(30,000 cm)Quiñenco S.A.91.705.000-7ChileParent companyInterest paid-(480 cm)SAAM S.A.92.048.000-4ChileCommon shareholder and/or directorReal estate lease12316 cmSAAM S.A.92.048.000-4ChileCommon shareholder and/or directorServices received(1,483)(1,572 cm)SAAM Logistics S.A.76.729.932-KChileCommon shareholder and/or directorServices received(57)SAAM Smit Towage Brasil S.A.ForeignBrazilCommon shareholder and/or directorServices received(297)(253 cm)Southern Shipmanagement (Chile) Ltda.87.987.300-2ChileCommon shareholder and/or directorAdministrative services received-(2,125 cm)Southern Shipmanagement CO. S.A. (1)ForeignPanamaCommon shareholder and/or directorAdministrative services received-(2,270 cm)Terminal Portuario de Arica S.A.99.567.620-6ChileCommon shareholder and/or directorPort services received(297)	Hapag Lloyd Chile SPA (1)	76.380.217-5	Chile	Common shareholder and/or director	Services received	-	(287)
Quiñenco S.A.91.705.000-7ChileParent companyInterest paid-(480)SAAM S.A.92.048.000-4ChileCommon shareholder and/or directorReal estate lease12316SAAM S.A.92.048.000-4ChileCommon shareholder and/or directorServices received(1,483)(1,572)SAAM Logistics S.A.76.729.932-KChileCommon shareholder and/or directorServices received(57)SAAM Smit Towage Brasil S.A.ForeignBrazilCommon shareholder and/or directorServices received(297)(253)Southern Shipmanagement (Chile) Ltda.87.987.300-2ChileCommon shareholder and/or directorAdministrative services received-(2,125)Southern Shipmanagement CO. S.A. (1)ForeignPanamaCommon shareholder and/or directorAdministrative services received-(2,270)Terminal Portuario de Arica S.A.99.567.620-6ChileCommon shareholder and/or directorPort services received(297)	Iquique Terminal Internacional S.A.	96.915.330-0	Chile	Common shareholder and/or director	Port services received	(275)	(729)
SAAM S.A. 92.048.000-4 Chile Common shareholder and/or director Services received (1,483) (1,572 SAAM Logistics S.A. 76.729.932-K Chile Common shareholder and/or director Services received (57) SAAM Logistics S.A. 76.729.932-K Chile Common shareholder and/or director Services received (297) (253 SAAM Smit Towage Brasil S.A. Foreign Brazil Common shareholder and/or director Services received (297) (253 Southern Shipmanagement (Chile) Ltda. Southern Shipmanagement CO. S.A. Foreign Panama Common shareholder and/or director Administrative services received (2,125 Southern Shipmanagement CO. S.A. (1) Foreign Panama Common shareholder and/or director Administrative services received (2,270 Southern Shipmanagement CO. S.A. (1) Poreign Panama Common shareholder and/or director Administrative services received (2,270 Southern Shipmanagement CO. S.A. (1) Poreign Panama Common shareholder and/or director Port services received (297)	Quiñenco S.A.	91.705.000-7	Chile	Parent company	Loan payments	-	(30,000)
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SAAM Logistics S.A. 76.729.932-K Chile Common shareholder and/or director Services received (57)  SAAM Logistics S.A. 76.729.932-K Chile Common shareholder and/or director Services rendered 21  SAAM Smit Towage Brasil S.A. Foreign Brazil Common shareholder and/or director Services received (297) (253  Southern Shipmanagement (Chile) Ltda. 87.987.300-2 Chile Common shareholder and/or director Administrative services received - (2,125)  Southern Shipmanagement CO. S.A. Foreign Panama Common shareholder and/or director Administrative services received - (2,270)  Terminal Portuario de Arica S.A. 99.567.620-6 Chile Common shareholder and/or director Port services received (297)	SAAM S.A.	92.048.000-4	Chile	Common shareholder and/or director	Real estate lease	123	166
SAAM Logistics S.A. 76.729.932-K Chile Common shareholder and/or director Services rendered 21  SAAM Smit Towage Brasil S.A. Foreign Brazil Common shareholder and/or director Services received (297) (253  Southern Shipmanagement (Chile) Ltda. 87.987.300-2 Chile Common shareholder and/or director Administrative services received - (2,125  Southern Shipmanagement CO. S.A. Foreign Panama Common shareholder and/or director Administrative services received - (2,270  Terminal Portuario de Arica S.A. 99.567.620-6 Chile Common shareholder and/or director Port services received (297)	SAAM S.A.	92.048.000-4	Chile	Common shareholder and/or director	Services received	(1,483)	(1,572)
SAAM Smit Towage Brasil S.A. Foreign Brazil Common shareholder and/or director Services received (297) (253 Southern Shipmanagement (Chile) Ltda. 87.987.300-2 Chile Common shareholder and/or director Administrative services received - (2,125 Southern Shipmanagement CO. S.A. (1) Foreign Panama Common shareholder and/or director Administrative services received - (2,270 Terminal Portuario de Arica S.A. 99.567.620-6 Chile Common shareholder and/or director Port services received (297)	SAAM Logistics S.A.	76.729.932-K	Chile	Common shareholder and/or director	Services received	(57)	-
Southern Shipmanagement (Chile) Ltda.  Southern Shipmanagement (Chile) Ltda.  Southern Shipmanagement CO. S.A. (1)  Foreign Panama Common shareholder and/or director  Administrative services received - (2,125)  Administrative services received - (2,270)  Terminal Portuario de Arica S.A.  99.567.620-6  Chile Common shareholder and/or director  Port services received (297)	SAAM Logistics S.A.	76.729.932-K	Chile	Common shareholder and/or director	Services rendered	21	-
Ltda. 87.987.300-2 Chile Common shareholder and/or director Administrative services received - (2,125)  Southern Shipmanagement CO. S.A. (1)  Foreign Panama Common shareholder and/or director Administrative services received - (2,270)  Terminal Portuario de Arica S.A. 99.567.620-6 Chile Common shareholder and/or director Port services received (297)	SAAM Smit Towage Brasil S.A.	Foreign	Brazil	Common shareholder and/or director	Services received	(297)	(253)
(1) Foreign Panama Common shareholder and/or director Administrative services received - (2,270)  Terminal Portuario de Arica S.A. 99.567.620-6 Chile Common shareholder and/or director Port services received (297)	, ,	87.987.300-2	Chile	Common shareholder and/or director	Administrative services received	-	(2,125)
		Foreign	Panama	Common shareholder and/or director	Administrative services received	-	(2,270)
Trabajos Marítimos S.A. Foreign Peru Common shareholder and/or director Agencying services (224) (490)	Terminal Portuario de Arica S.A.	99.567.620-6	Chile	Common shareholder and/or director	Port services received	(297)	-
	Trabajos Marítimos S.A.	Foreign	Peru	Common shareholder and/or director	Agencying services	(224)	(490)
Transbordadora Austral Broom S.A. 82.074.900-6 Chile Common shareholder and/or director Port services received - (135)	Transbordadora Austral Broom S.A.	82.074.900-6	Chile	Common shareholder and/or director	Port services received	-	(135)

<sup>(1)</sup> After the merger with HLAG in 2014, these parties are no longer subsidiaries of CSAV, but of HLAG, and through it CSAV affiliates. Therefore, their balances are presented as unconsolidated related parties.



#### Note 10 Balances and Transactions with Related Parties (continued)

#### **Compensation of Board of Directors and Key Personnel**

#### (a) Board Compensation

During the year ended December 31, 2017, the Company's directors have received ThUS\$ 392 (ThUS\$ 413 as of December 31, 2016) for attending board and committee meetings.

## (b) Compensation of Key Personnel

Key personnel include executives who define the CSAV Group's strategic policies and have a direct impact on the results of the business.

Compensation of the CSAV Group's key management personnel amounts to ThUS\$ 1,515 for the year ended December 31, 2017 (ThUS\$ 1,619 for the year ended December 31, 2016).

	For the y	ear ended ber 31,	
	2017	2016	
	ThUS\$ ThUS\$		
Short-term employee benefits	1,469	1,543	
Other benefits	46	76	
Total	1,515	1,619	

On average, five CSAV executives were classified as key personnel during the year ended December 31, 2017. On average, five CSAV executives were classified as key personnel during the same period in 2016.

The Company has not given any guarantees on behalf of key management personnel.

The Company does not have any compensation plans for key management personnel based on share price.



#### Note 11 Inventories

The Company's inventories as of December 31, 2017 and 2016, are detailed as follows:

	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Fuel	3,148	4,235
Lubricant	-	-
Other inventories	11	15
Total	3,159	4,250

The items included under fuel correspond to fuel found on vessels in operation that will be consumed in the normal course of services provided. These items are valued in accordance with Note 3.11.

Fuel consumed and recorded in profit or loss under continuing operations amounts to ThUS\$ 19,275 for the year ended December 31, 2017 and ThUS\$ 14,841 for the year ended December 31, 2016.



## Note 12 Hedge Assets and Liabilities

Hedge assets and liabilities are presented under other current financial assets and other current financial liabilities, respectively, detailed as follows:

Current		As of Decen	nber 31, 2017	As of December 31, 2016		
		Assets	Liabilities	Assets	Liabilities	
	Note	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Current portion						
Fuel swaps (a)	8	-	-	804	-	
Total		-	-	804	-	

Explanatory notes for the table above:

## (a) Fuel price hedging contracts

Details of CSAV's fuel price hedging contracts for the year ended December 31, 2017, were as follows:

					For the year ended December 31, 2017			
Derivative	Institution	Date of Agreement	Date of Maturity	Currency	Recognized in Equity	Recognized in Profit or Loss	Total	
Swap	Goldman Sachs	Aug-2017	IV - 2017	US\$	-	314	314	
Swap	Koch Supply & Trading	Aug-2016	IV - 2017	US\$	-	769	769	
				Total	-	1,083	1,083	



## Note 12 Hedge Assets and Liabilities (continued)

## (a) Fuel price hedging contracts (continued)

Details of CSAV's fuel price hedging contracts for the year ended December 31, 2016, were as follows:

					For the year ended December 31, 2016			
Derivative	Institution	Date of Agreement	Date of Maturity	Currency	Recognized in Equity	Recognized in Profit or Loss	Total	
Swap	Goldman Sachs (JANY)	Oct-2015	II - 2016	US\$	-	(84)	(84)	
Swap	Goldman Sachs (JANY)	Dec-2015	IV - 2016	US\$	-	469	469	
Swap	Goldman Sachs (JANY)	Feb-2016	IV - 2016	US\$	-	1,067	1,067	
Swap	Koch Supply & Trading	Oct-2015	II - 2016	US\$	-	(692)	(692)	
Swap	Koch Supply & Trading	Aug-2016	IV - 2017	US\$	804	-	804	
				Total	804	760	1,564	

## (b) Interest rate hedges.

As of December 31, 2017, the CSAV Group has not contracted any interest rate swaps to hedge its exposure to variable interest rates.

## (c) Exchange rate hedges

As of December 31, 2017, the CSAV Group does not have any exchange rate hedge contracts.



#### Note 13 Other Non-Financial Assets

Other non-financial assets are detailed below:

	Current					
Other Non-Financial Assets	As of December 31, 2017	As of December 31, 2016				
Current	ThUS\$	ThUS\$				
Insurance	118	141				
Prepaid charters	908	1,048				
Other	-	155				
Total Current	1,026	1,344				

Non-Current									
As of December 31, 2017	As of December 31, 2016								
ThUS\$	ThUS\$								
-	-								
-	-								
1	9								
1	9								

Prepaid insurance is insurance premiums for shipping operations and certain real estate that remain in effect after the date these Consolidated Financial Statements were closed.

Prepaid charters is for vessels operated by the CSAV group, according to the contractual terms and conditions with shipowners, and are normally used within the following 30 days.

The item other includes payments of other customary duties and guarantees for maritime transport operations.

## Compañía Sud Americana de Vapores S.A.

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#### Note 14 Investments in Subsidiaries

## (a) Consolidated Subsidiaries

The Company has consolidated investments in subsidiaries, as described in Note 3 of these Consolidated Financial Statements, which are detailed as follows:

					Ownership Interest as of December 31,					
Chilean	Company		Currency		2017			2016		
Taxpayer ID	Company	Country	(UM)	Direct	Indirect	Total	Direct	Indirect	Total	
Foreign	CSAV Germany Container Holding GmbH	Germany	US\$	100.00%		100.00%	100.00%		100.00%	
Foreign	Tollo Shipping Co. S.A. and Subsidiaries	Panama	US\$	100.00%	-	100.00%	100.00%	-	100.00%	
Foreign	Navibras Comercial Maritima e Afretamentos Ltda.	Brazil	US\$	-	100.00%	100.00%	-	100.00%	100.00%	
Foreign	Corvina Shipping Co. S.A	Panama	US\$	100.00%	-	100.00%	100.00%	-	100.00%	
96.838.050-7	Compañía Naviera Rio Blanco S.A.	Chile	US\$	99.00%	1.00%	100.00%	99.00%	1.00%	100.00%	
76.028.729-6	Norgistics Holding S.A. and Subsidiaries	Chile	US\$	99.00%	1.00%	100.00%	99.00%	1.00%	100.00%	
76.028.758-K	Norgistics Chile S.A. (2)	Chile	US\$	-	-	-	-	100.00%	100.00%	
Foreign	Norgistics México S.A. de C.V.	Mexico	US\$	-	100.00%	100.00%	-	100.00%	100.00%	
Foreign	Norgistics (China) Ltd. [Hong Kong]	China	HKD	-	100.00%	100.00%	-	100.00%	100.00%	
Foreign	Norgistics Peru S.A.C.	Peru	US\$	-	100.00%	100.00%	-	100.00%	100.00%	
Foreign	Norgistics Brasil Transportes Ltda. (1)	Brazil	US\$	-	-	-	-	100.00%	100.00%	
Foreign	Norgistics (China) Ltd. [Shenzhen]	China	RMB	100.00%	-	100.00%	100.00%	-	100.00%	
Foreign	Norgistics (China) Ltd. [Shenzhen]	China	RMB	100.00%	-	100.00%	100.00%	-	100.00%	

<sup>(1)</sup> In February 2017, this subsidiary merged with Navibras Comercial Maritima e Afretamentos Ltda., as explained in Note 14 c).

<sup>(2)</sup> This subsidiary was sold in December 2017, as described in Note 2 b) and Note 35 of this report.



#### Note 14 Investments in Subsidiaries (continued)

## (b) Summarized financial information:

The summarized financial information of the Company's subsidiaries as of December 31, 2017 and December 31, 2016, is as follows:

As of December 31, 2017:

Company Name	Current Assets	Non- Current Assets	Current Liabilities	Non- Current Liabilities	Revenue	Profit (Loss) for the Year
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Tollo Shipping Co. S.A. and Subsidiary	110,228	-	755,349	-	-	(53)
Corvina Shipping Co. S.A.	755,449	24	2,744	-	-	75
Norgistics (China) Ltd.	1,941	6	614	-	2,083	(374)
Norgistics Holding S.A. and Subsidiaries	2,240	650	1,104	-	13,271	(895)
Compañía Naviera Rio Blanco S.A.	24	974	2,400	-	-	(20)
CSAV Germany Container Holding GmbH	1,704	1,932,259	1,385,361	-	-	(313,058)

As of December 31, 2016:

Company Name	Current Assets	Current		Non- Current Liabilities	Revenue	Profit (Loss) for the Year	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Tollo Shipping Co. S.A. and Subsidiary	110,562	21	755,679	-	-	810	
Corvina Shipping Co. S.A.	755,457	40	2,850	-	174	1,319	
Odfjell y Vapores S.A.	-	-	-	-	-	1,242	
Norgistics (China) Ltd.	1,972	11	379	-	2,639	183	
Norgistics Holding S.A. and Subsidiaries	5,526	1,016	3,761	-	15,772	(512)	
Compañía Naviera Rio Blanco S.A.	24	974	2,380	-	-	(16)	
CSAV Germany Container Holding GmbH	132	1,771,735	916,691	-	-	(16,321)	

As of December 31, 2017 and 2016, there are no subsidiaries with non-controlling interests.

Compañía Sud Americana de Vapores S.A. (also known as CSAV), the parent company of the CSAV Group, granted loans equivalent to ThUS\$794,116 to its consolidated subsidiary CSAV Germany Container Holding GmbH as part of the merger process with HLAG in 2014. These loans, granted in euros, 10 years's maturity and accrue annual interest of 4.7%. As a result, CSAV recognizes the interest accrued on a monthly basis and eliminates the transaction upon consolidation. Any exchange differences generated and interest on this loan accrued by CSAV are not eliminated to determine taxable income in Chile, in accordance with current tax law.



# Note 14 Investments in Subsidiaries (continued)

# (b) Summarized financial information (continued):

Summarized information regarding subsidiaries with non-controlling interests:

	For the year ended December 31, 2016 Discontinued Operations									
	Odfjell y OV Bermuda Vapores S.A. Limited		Maritime Shipping & Trading International Inc.	Maritime Shipping Trading Inc.	Total					
Non-Controlling Interest (%)	49%	50%	50%	50%	ThUS\$					
Revenue	7,434	6,449	-	-	13,883					
Profit (loss) for the year	1,242	830	(2)	-	2,070					
Total comprehensive income (loss)	1,242	830	(2)	-	2,070					
Profit (loss) attributable to non-controlling interest	608	415	(1)	-	1,022					
Net cash flows provided by (used in) operating activities	2,932	760	(15)	-	3,677					
Net cash flows provided by (used in) investing activities	-	-	-	-	-					
Net cash flows used in financing activities	-	(1,068)	-	-	(1,068)					



## Note 14 Investments in Subsidiaries (continued)

#### (c) Movements in investments:

- c.1) During the year ended December 31, 2017, the CSAV Group has recorded the following movements in investments in subsidiaries.
  - c.1.1) On January 31, 2017, Tollo Shipping Co. S.A. ("Tollo"), Corvina Shipping Co S.A., Norgistics Holding S.A. and Norgistics Chile S.A., agreed to merge their subsidiaries Navibras Comercial Maritima e Afretamentos Ltda. and Norgistics Brasil Transporte LTDA, whereby the latter would be absorbed by the former, which would become the legal successor and be controlled and consolidated by Tollo.
  - c.1.2) On December 13, 2017, CSAV sold its subsidiary Norgistics Chile S.A., to third parties, as explained in notes 2 b) and 35 of this report. On that date, CSAV ceased consolidating the subsidiary and recorded the disposal of its assets and liabilities and the result from the sale in both cash and credit. It is important to note that the sale of this subsidiary had no effect on profit or loss because the transaction was at book value.
- c.2) During 2016, the CSAV Group has recorded the following movements in investments in subsidiaries.
  - c.2.1) On October 19, 2016, the subsidiary Odfjell y Vapores S.A. declared a dividend payable to its shareholders of ThUS\$ 13,155, of which ThUS\$ 6,709 was due to CSAV and ThUS\$ 6,446 to its partner Odfjell Tankers. CSAV's portion was paid on the same date, while the portion payable to Odfjell Tankers was left pending.
  - c.2.2) On October 19, 2016, after paying the dividend mentioned above, CSAV sold its subsidiaries Odfjell y Vapores S.A. and OV Bermuda Ltd. to its partner Odfjell Tankers. From that date, both companies became wholly-owned subsidiaries of the buyer, as explained in Note 2 b) and Note 35 of this report.
  - c.2.3) On December 7, 2016, the companies Maritime Shipping & Trading International Inc. and Maritime Shipping Trading Inc., were dissolved after paying the respective dividends and returns of capital to their shareholders, Tollo Shipping Co. S.A. (subsidiary of CSAV) and Tikal Business & Investment S.A. (minority partner). The amount paid by both subsidiaries to non-controlling interests was ThUS\$ 148 in dividends and ThUS\$ 10 in returns of capital.

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#### Note 14 Investments in Subsidiaries (continued)

#### (c) Movements in investments:

- c.2.4) On December 20, 2016, Compañía Sud Americana de Vapores S.A. acquired one share of Euroatlantic Container Line S.A (ECLA), representative of 0.1% of its share capital, from Global Shipping Co. S.A., making CSAV the only shareholder of ECLA. In conformity with article 108 of Law 18,046, ECLA was fully absorbed and dissolved on December 31, 2016, and its assets, liabilities, rights and obligations were transferred to CSAV.
- c.2.5) On December 31, 2016, the CSAV Group's corporate structure was simplified to reflect its current business circumstances and, as a result, the company Lennox Ocean Shipping Co. S.A. was merged with its parent company, Tollo Shipping Co. S.A., and the companies CSAV Sudamericana de Vapores S.A and Global Commodity Investments Inc. were merged with their parent company, Corvina Shipping Co. S.A.



## Note 15 Equity Method Investments

As described in Note 1 to these Consolidated Financial Statements, as of December 31, 2017, CSAV has a 25.46% interest in and is the largest shareholder of Hapag-Lloyd AG (HLAG), which is headquartered in Hamburg, Germany. In addition, with respect to its investment in HLAG, the Company is party to a joint control agreement with two other major shareholders of this German company: the City of Hamburg, through its holding company HGV Hamburger Gesellschaft für Vermögens- und Beteiligungsmanagement mbH (HGV), which holds 13.9% of the share capital; and German businessman Klaus Michael Kühne, through Kühne Maritime GmbH (KM), who owns 20.5%; together, they hold approximately 59.9% of HLAG. By virtue of the above, based on CSAV's shareholding in HLAG and the existence and characteristics of the aforementioned joint control agreement, in accordance with IFRS 11, CSAV's investment in HLAG has been defined as a joint venture that must be accounted for using the equity method in accordance with IAS 28. This definition has remained unchanged since the date on which CSAV acquired its original interest in HLAG during the business combination of its container shipping business and HLAG in 2014.

CSAV had a minor investment in the German company Hamburg Container Lines Holding GmbH & Co. KG, which it controlled jointly with the two partners mentioned above. That investment was presented as a joint venture. The Company, in coordination with its partners, sold this investment in August 2017 since it had reported practically no profit up to that point.

Movements in investments in associates and joint ventures as of December 31, 2017, are detailed as follows:

Name of Associate or Joint Venture	Country	Local Currency	Direct and Indirect Ownership Interest	Opening Balance	Capital Movements and Dividends	Result due to Dilution of Interest	Gain (Loss) on Acquisition of Interest	Share of Profit (Loss)	Share of Other Comprehensive Income	Share of Other Equity Reserves	Investment Sold	Balance as of December 31, 2017
				ThUS\$	ThUS\$	ThUS\$		ThUS\$	ThUS\$	ThUS\$		ThUS\$
Hamburg Container Lines Holding	Germany	Euro	50.00%	106	-	-		(2)	(10)	-	(94)	-
Hapag-Lloyd A.G.	Germany	Euro	25.46%	1,771,631	293,653	(167,194)	14,819	12,875	9,530	(3,056)		1,932,258
	Total			1,771,737	293,653	(167,194)	14,819	12,873	9,520	(3,056)	(94)	1,932,258

Movements in CSAV's investment in the Hapag-Lloyd AG (HLAG) joint venture during the year ended December 31, 2017, are detailed as follows:



#### Note 15 Equity Method Investments (continued)

Movements in CSAV's investment in the Hapag-Lloyd AG (HLAG) joint venture during the year ended December 31, 2017, are detailed as follows:

- (a) Result due to Dilution of Interest: The merger of HLAG and United Arab Shipping Company Limited ("UASC"), was completed on May 24, 2017, resulting in a dilution of CSAV's interest in HLAG from 31.35% to 22.58% and a dilution loss of ThUS\$ 167,194, which reduced the carrying amount of its investment in HLAG. More information on the transaction and the dilution loss is available in Note 40 of this report.
- (b) Gain (Loss) on Acquisition of Interest: On October 17, 2017, HLAG concluded a capital increase of ThUS\$414,000, whereby CSAV subscribed 54.3%, which is above its prorated share of 22.58%. This gave it a 24.7% interest in the German company. Over the following weeks, it continued to acquire additional interests in HLAG, attaining 25% in late October and 25.5% in December 2017. The total investment made during the period was ThUS\$293,653, of which ThUS\$93,946 was allocated to subscribing its prorated share of 22.58% in HLAG's capital increase and ThUS\$199,707 was used to purchase the additional 2.89% of HLAG. In accordance with IAS 28, CSAV hired PricewaterhouseCoopers GmbH Wirtschaftsprüfungsgesellschaft (PwC Germany) to prepare a purchase price allocation (PPA) report, which determined the fair value of the new assets acquired upon purchasing the additional 2.89% to be ThUS\$214,526. Compared to the cost indicated above, this gives badwill of ThUS\$14,819, which was recorded in profit or loss as a gain for CSAV in accordance with IFRS.
- (c) Share of Profit (Loss): Profit attributable to owners of HLAG for the year ended December 31, 2017, was ThUS\$30,000, which gives profit for the year of ThUS\$1,622 based on CSAV's ownership interest at the end of each quarter in 2017. This is explained mainly by the fact that CSAV had a greater interest in HLAG in the first quarter of the year (31.35%), when the German company had losses of ThUS\$66,900, which were reversed in subsequent quarters. To that amount, CSAV must add the fair value adjustment of HLAG's assets and liabilities, based on the Purchase Price Allocation (PPA) reports prepared for each acquisition. That adjustment for the year ended December 31, 2017, based on the percentage ownership each quarter, gives an improved result of ThUS\$11,253 in addition to its direct share of HLAG's results. With that, the result from CSAV's interest in that joint venture for 2017 was was a profit of ThUS\$12,875.

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#### Note 15 Equity Method Investments (continued)

(d) Share of Other Comprehensive Income (Loss) and Other Equity Reserves: HLAG recorded other comprehensive income (in U.S. dollars) for the year ended December 31, 2017, consisting of a loss of ThUS\$ 16,900 from revaluing its defined benefit plans (CSAV's stake is ThUS\$ 3,930), a gain of ThUS\$ 50,600 for exchange differences (CSAV's stake is ThUS\$ 12,005), and a gain of ThUS\$ 7,500 on cash flow hedges (CSAV's stake is ThUS\$ 1,455), giving a total gain of ThUS\$ 41,200 and a gain of ThUS\$ 9,530 for CSAV's stake in the other comprehensive income of the joint venture. During the year, the Company also recognized its share of HLAG's other equity movements, namely a reduction of ThUS\$ 3,056 in equity presented in other reserves.

Since HLAG is a publicly-listed corporation in Germany that trades its shares on the Frankfurt and other exchanges, the market (exchange) value of CSAV's investment in the joint venture, totaled ThUS\$ 1,802,535 as of December 31, 2017. In accordance with IFRS 13, the market value of CSAV's investment in HLAG could be its fair value using Level 1 valuation criteria. However, the Company has chosen to use Level 3 valuation criteria, consisting mainly of the business's discounted cash flows, to value its interest in that joint venture. That methodology is fairly similar to the value in use analysis used to test the investment for impairment.

Considering the indications of impairment present as of December 31, 2017, CSAV conducted impairment testing on its investment in HLAG as of the end of the year and concluded that the recoverable amount of its investment in HLAG is greater than its carrying amount, using value in use methodology in IAS 36.

## Notes to the Consolidated Financial Statements. As of and for the years ended December 31, 2017 and 2016



#### Note 15 **Equity Method Investments (continued)**

In addition, movements in investments in associates and joint ventures for the year ended December 31, 2016, are detailed as follows:

Name of Associate or Joint Venture	Country	Local Currency	Direct and Indirect Ownership Interest	Opening Balance	Capital Movements and Dividends	Result due to Dilution of Interest	Share of Profit (Loss)	Share of Other Comprehensive Income	Share of Other Equity Reserves	Balance as of December 31, 2016
				ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Odfjell & Vapores Ltd. (*)	Bermuda	US dollars	50.00%	11		-	(11)	-	-	-
Hamburg Container Lines Holding	Germany	Euro	50.00%	102	-	-	(2)	6	-	106
Hapag-Lloyd AG	Germany	Euro	31.35%	1,792,425	-	-	(7,009)	(13,826)	41	1,771,631
	Гotal			1,792,538	-	-	(7,022)	(13,820)	41	1,771,737

(\*) This associate was sold in October 2016, along with the liquid bulk business unit, and its results have been classified as discontinued operations as described in Note 35 of this report, in accordance with IFRS 5.

Movements in CSAV's investment in the Hapag-Lloyd AG (HLAG) joint venture during the year ended December 31, 2016, are detailed as follows:

- (a) Share of Profit (Loss): For the year ended December 31, 2016, the loss attributable to the owners of the controller of HLAG was ThUS\$ 106,700. To this amount, CSAV must add the fair value adjustment of the assets and liabilities of HLAG, based on the Purchase Price Allocation (PPA) report performed upon acquisition. That adjustment for the year ended December 31, 2016, amounts to a gain of ThUS\$ 84,343 on the figure reported by HLAG. Thus, the joint venture reported a total loss of ThUS\$ 22,357 for the purpose of calculating CSAV's equity method value. The Company's stake in this loss (31.35% for the full year 2016) is ThUS\$ 7,009.
- (b) Share of Other Comprehensive Income: HLAG recorded other comprehensive income (in U.S. dollars) for the year ended December 31, 2016, consisting of a loss of ThUS\$ 43,700 from revaluing its defined benefit plans (CSAV's stake is ThUS\$ 13,700), a loss of ThUS\$ 4,800 for exchange differences (CSAV's stake is ThUS\$ 1,505), and a gain of ThUS\$ 4,400 on cash flow hedges (CSAV's stake is ThUS\$ 1,379), giving a total loss of ThUS\$ 44,100 and a loss of ThUS\$ 13,826 for CSAV's stake (31.35% with no variations) in the other comprehensive loss of the joint venture.



#### **Equity Method Investments (continued)** Note 15

Summarized financial information regarding associates and joint ventures as of December 31, 2017:

Name of Associate or Joint Venture	Ownership Interest	Current Assets	Non-Current Assets	Current Liabilities	Non-Current Liabilities	Revenue	Cost of Sales	Profit (Loss) for the Period (2)
		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hapag-Lloyd AG. (1)	25.46%	2,630,800	15,146,100	3,315,800	7,197,800	11,436,100	9,771,100	30,000

- (1) This information comes directly from the consolidated financial statements of HLAG in US\$ and, therefore, does not include the effects of the PPAs presented by CSAV.
- (2) Profit (loss) attributable to the owners of the Company.

Summarized financial information regarding associates and joint ventures as of December 31, 2016:

Name of Associate or Joint Venture	Ownership Interest	Current Assets	Non-Current Assets	Current Liabilities	Non-Current Liabilities	Revenue	Cost of Sales	Profit (Loss) for the Period (2)
		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hamburg Container Lines Holding GmbH & Co. KG	50.00%	175	30	4	-	-	-	(3)
Hapag-Lloyd AG. (1)	31.35%	1,698,000	10,267,400	2,787,000	3,836,700	8,652,800	7,898,800	(106,700)

- (1) This information comes directly from the consolidated financial statements of HLAG in US\$ and, therefore, does not include the effects of the PPAs presented by CSAV.
- (2) Profit (loss) attributable to the owners of the Company.



## Note 16 Intangible Assets Other than Goodwill

The following table details intangible assets other than goodwill as of December 31, 2017 and December 31, 2016:

	As o	f December 31,	As of December 31, 2016			
	Gross Value	Accumulated Amortization	Net Value		Accumulated Amortization	Net Value
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Patents, trademarks and other rights, net	-	-	-	123	(41)	82
Computer software	-	-	-	29	(26)	3
Total intangible assets	-	-	-	152	(67)	85

The movements in intangible assets other than goodwill, for the years ended December 31, 2017 and 2016, are as follows:

Movement as of December 31, 2017	Patents, Trademarks and Other Rights	Computer Software	Total Intangible Assets
	ThUS\$	ThUS\$	ThUS\$
Net balance as of January 1, 2017	82	3	85
Reclassified to assets held for sale (discontinued operations)	(82)	(3)	(85)
Net balance	-	-	-

Movement as of December 31, 2016	Patents, Trademarks and Other Rights	Computer Software	Total Intangible Assets	
	ThUS\$	ThUS\$	ThUS\$	
Net balance as of January 1, 2016	92	3	95	
Amortization for the year	(10)	-	(10)	
Net balance	82	3	85	

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#### Note 17 Goodwill

Goodwill is detailed as follows:

	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Norgistics Holding S.A.	17	17
Total	17	17

There have been no movements in goodwill for the years ended December 31, 2017 and 2016.

Goodwill has been generated in the acquisition of subsidiaries and businesses that have enabled the Company to operate its business segments.

As explained in Note 3.8, each year the Company performs an evaluation that allows it to validate the value of acquired goodwill by estimating and sensitizing the future cash flows of each business segment discounted to a cost-of-capital rate.



## Note 18 Property, Plant and Equipment

Property, plant and equipment (PPE) are summarized as follows:

	As of December 31, 2017						
	Gross PP&E	Accumulated Depreciation	Net PP&E				
	ThUS\$	ThUS\$	ThUS\$				
Buildings	2,027	(435)	1,592				
Office equipment	79	(69)	10				
Other	1,128	-	1,128				
Total	3,234	(504)	2,730				

As o	As of December 31, 2016								
Gross PP&E	Accumulated Depreciation	Net PP&E							
ThUS\$	ThUS\$	ThUS\$							
2,047	(415)	1,632							
307	(193)	114							
1,405	(259)	1,146							
3,759	(867)	2,892							

The item Buildings includes buildings and facilities belonging to the CSAV Group that are used for its normal operations. As of the date these Consolidated Financial Statements were closed, the Company and its subsidiaries had not detected any signs of impairment in its property, plant and equipment.

The details and movements of the different categories of property, plant and equipment as of December 31, 2017, are provided in the following table:

As of December 31, 2017	Buildings, Net	Office Equipment, Net	Other Property, Plant and Equipment, Net	Property, Plant and Equipment, Net
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Opening balance	1,632	114	1,146	2,892
Additions	-	10	2	12
Disposals (sale of assets)	-	(59)	(16)	(75)
Transfers to (from) investment property	(18)	-	-	(18)
Depreciation expense	(20)	(17)	-	(37)
Depreciation expense (discontinued operations)	(2)	(34)	(3)	(39)
Reclassified to assets held for sale (discontinued operations)	-	(4)	(1)	(5)
Total changes in PPE	(40)	(104)	(18)	(162)
Closing balance	1,592	10	1,128	2,730



## Note 18 Property, Plant and Equipment (continued)

The details and movements of the different categories of property, plant and equipment as of December 31, 2016, are provided in the following table:

As of December 31, 2016	Land	Buildings, Net	Office Equipment, Net	Vessels, Net	Other Property, Plant and Equipment, Net	Total Property, Plant and Equipment, Net
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Opening balance	2,142	3,045	109	18,266	1,165	24,727
Additions	-	-	100	-	-	100
Disposals (sale of assets)	-	-	-	-	(13)	(13)
Depreciation expense	_	(19)	(95)	-	(6)	(120)
Depreciation expense for discontinued operations	-	-	-	(1,516)	-	(1,516)
Reclassified to/from investment property	(2,142)	(1,394)	-		-	(3,536)
Reclassified to assets held for sale (discontinued operations)	-	-	-	(16,750)	-	(16,750)
Total changes in PPE	(2,142)	(1,413)	5	(18,266)	(19)	(21,835)
Closing balance	-	1,632	114	-	1,146	2,892

- As of December 31, 2016, the Company classified part of its property, plant and equipment that is no longer used directly in its operations but is leased to third parties or kept for investment purposes as investment property, as detailed in Note 19.
- As of December 31, 2017 and 2016, as described in notes 2 and 35 of this report, the Company presents expenses related to the PPE of its liquid bulk and logistics business units, such as depreciation, in profit (loss) from discontinued operations.



#### Note 19 Investment Property

The details and movements of the different categories of investment property as of December 31, 2017 and December 31, 2016, are provided in the following table:

As of December 31, 2017	Land	Buildings, Net	Office Equipment, Net	Investment Property
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Opening balance	2,142	14,069	-	16,211
Reclassified to assets held for sale (discontinued operations)		(18)	-	(18)
Transfers to (from) investment property	-	18	-	18
Depreciation expense	-	(175)	-	(175)
Disposals (sale of assets)	(179)	(563)	-	(742)
Total changes	(179)	(738)	-	(917)
Closing balance	1,963	13,331	-	15,294

As of December 31, 2016	Land	Buildings, Net	Investment Property
	ThUS\$	ThUS\$	ThUS\$
Opening balance	-	12,853	12,853
Transfers from (to) PPE	2,142	1,394	3,536
Depreciation expense	-	(178)	(178)
Total changes	2,142	1,216	3,358
Closing balance	2,142	14,069	16,211

As of December 31, 2017, the Company has classified part of its property, plant and equipment that is not directly used in its operations but is leased to third parties or kept for investment purposes as investment property (see Note 18) in accordance with the accounting policy described in Note 3 section 3.6 to these Consolidated Financial Statements.

From April to December 2017, the Company sold part of its investment property and recorded a gain on the sale presented as other gains in the Statement of Income (See Note 30).

During the years ended December 31, 2017 and 2016, the Company has disclosed rental income on its investment property of ThUS\$ 1,665 and ThUS\$ 1,877, respectively, in other income.

The estimated fair value of the Company's investment property as of December 31, 2017, amounts to ThUS\$ 28,108, which is greater than its carrying amount.

Notes to the Consolidated Financial Statements.
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#### Note 20 Tax Assets and Liabilities

The balances of current and non-current tax assets and liabilities are detailed as follows:

#### **Current Tax Assets:**

Current Tax Assets	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Recoverable income taxes	320	640
Monthly provisional tax payments	-	89
Other recoverable taxes	1	1,585
Total current tax assets	321	2,314

#### **Current tax liabilities:**

Current tax liabilities	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Income taxes payable	27	48
Property taxes payable	-	1
Other taxes payable	-	2
Total current tax liabilities	27	51

Notes to the Consolidated Financial Statements.
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#### Note 21 Current and Deferred Income Taxes

(a) CSAV has calculated an estimated tax loss of ThUS\$ 902,318 according to tax laws and regulations in effect as of December 31, 2017. Therefore, it has not made a standalone income tax provision. As of December 31, 2016, the Company had a standalone tax loss of ThUS\$ 1,077,076, calculated in estimating deferred taxes in its financial statements.

Taxable income for the year ended December 31, 2017, was calculated using a rate of 25.5% for 2017, on the basis of Law 20,780 (2014 Tax Reform), published in the Official Gazette on September 29, 2014.

Among the main amendments is a progressive increase in corporate income tax rates, set to reach 27% in 2018 for entities applying the semi-integrated system.

Law No. 20,899 was published on February 8, 2016. This law simplifies the taxation system established in the aforementioned tax reform, improves other legal provisions and makes the semi-integrated system mandatory for all corporations starting January 1, 2017.

Therefore, because CSAV is a publicly-held corporation, deferred tax assets and liabilities have been valued and accounted for using the semi-integrated taxation system, in accordance with laws and regulations in effect on the date these Consolidated Financial Statements were issued.

- **(b)** As of December 31, 2017, CSAV has recorded a provision for single tax under Article 21 of the Income Tax Law of ThUS\$ 27. The Company had a provision for this tax of ThUS\$ 24 as of December 31, 2016.
- (c) As of December 31, 2017 and 2016, the Company has not recorded any accumulated earnings and profits or any retained non-taxable earnings.

#### (d) Deferred taxes

Deferred tax assets and liabilities are offset if the right to set-off has been legally recognized and if the deferred taxes are associated with the same tax authority, and if the type of temporary differences is equivalent.



#### (d) Deferred taxes (continued)

The detail of deferred tax assets as of December 31, 2017 and December 31, 2016, is as follows:

	Deferred Tax Assets		
Types of Temporary Differences	As of December 31, 2017	As of December 31, 2016	
	ThUS\$	ThUS\$	
Tax losses	244,600	289,300	
Provisions	2,208	3,676	
Total	246,808	292,976	

The Company has recorded the aforementioned amount for the balance of tax losses as of year end as deferred tax assets, since it is likely that its future tax earnings will enable it to use that asset, in accordance with IAS 12. As of December 31, 2017, the Company estimates that these future tax earnings will come mainly from the container shipping segment and, specifically, from dividends expected from CSAV's investment in the HLAG joint venture through its subsidiary in Germany, CSAV Germany Container Holding GmbH.

The detail of deferred tax liabilities as of December 31, 2017 and December 31, 2016, is as follows:

	Deferred Tax Liabilities			
Times of Tompovery Differences	As of	As of		
Types of Temporary Differences	December 31,	December 31,		
	2017	2016		
	ThUS\$	ThUS\$		
Revaluation of financial instruments	-	(205)		
Other	(332)	(411)		
Total	(332)	(616)		



## (d) Deferred taxes (continued)

The following table shows movements of deferred tax assets and liabilities recorded during the year ended December 31, 2017:

Types of Temporary Differences	Balance as of January 1, 2017	Recognized in Profit (Loss)	Recognized in Equity	Other Variations	Balance as of December 31, 2017
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Tax losses	289,300	(44,700)	-	-	244,600
Provisions	3,676	(629)	-	(839)	2,208
Total deferred tax assets	292,976	(45,329)	-	(839)	246,808

Types of Temporary Differences	Balance as of January 1, 2017	Recognized in Profit (Loss)	Recognized in Equity	Other Variations	Balance as of December 31, 2017
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Revaluation of financial instruments	205	-	(205)	-	-
Other deferred taxes	411	(79)	-	-	332
Total deferred tax liabilities	616	(79)	(205)	-	332





#### (d) Deferred taxes (continued)

The following table shows movements of deferred tax assets and liabilities recorded during the year ended December 31, 2016:

Types of Temporary Differences	Balance as of January 1, 2016	Recognized in Profit (Loss)	Recognized in Equity	Other Variations	Balance as of December 31, 2016
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Tax losses	307,051	(17,751)	-	-	289,300
Provisions	6,359	(2,679)		(4)	3,676
Revaluation of financial instruments	238	-	(238)	-	-
Total deferred tax assets	313,648	(20,430)	(238)	(4)	292,976

Types of Temporary Differences	Balance as of January 1, 2016	Recognized in Profit (Loss)	Recognized in Equity	Other Variations	Balance as of December 31, 2016
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Revaluation of financial instruments	-	-	205	-	205
Depreciation	1,604	-	-	(1,604)	-
Other deferred taxes	345	66	-	-	411
Total deferred tax liabilities	1,949	66	205	(1,604)	616

Other variations in 2017 and 2016 include the deconsolidation of deferred tax assets and liabilities related to the liquid bulk cargo and logistics operations as described in Note 2 b) and Note 35 of this report. The effects on profit and loss related to deferred taxes have been classified as profit (loss) from discontinued operations. Additional information on the financial position of discontinued operations is contained in Note 35 of this report.



## (e) Effect of current and deferred income taxes on profit or loss

	For the year ended December 31,		
	2017	2016 Restated	
	ThUS\$	ThUS\$	
Current income tax expense			
Current tax expense	(23)	(221)	
Expense for ITL Art. 21 tax (*)	(27)	(24)	
Other tax benefits	87	174	
Total current tax benefit (expense), net	37	(71)	
Deferred tax expense			
Origin and reversal of temporary differences	(45,250)	(20,527)	
Reversal of deferred tax assets	-	-	
Other deferred tax expenses	-	-	
Total deferred tax expense, net	(45,250)	(20,527)	
Income tax expense	(45,213)	(20,598)	
Income tax (expense) benefit, continuing operations	(45,213)	(20,598)	
Income tax expense, discontinued operations	86	(415)	

<sup>(\*)</sup> ITL: Income tax law (Chile).

## (f) Taxes recognized in profit or loss by foreign and Chilean entities:

	For the year en 31	
	2017	2016 Restated
	ThUS\$	ThUS\$
Current tax benefit (expense):		
Current tax expense, net, foreign	-	(664)
Current tax benefit, net, Chilean	37	593
Current tax benefit (expense), net	37	(71)
Deferred tax expense:		
Deferred tax expense, foreign	-	-
Deferred tax expense, Chilean	(45,250)	(20,527)
Deferred tax expense, net	(45,250)	(20,527)
Income tax expense, net	(45,213)	(20,598)
Income tax expense, continuing operations	(45,213)	(20,598)
Income tax benefit (expense), discontinued operations	86	(415)



#### (g) Reconciliation of Effective Tax Rate

An analysis and reconciliation of the income tax rate calculated in accordance with Chilean tax legislation and of the effective tax rate are detailed below:

		For the ye	For the year ended December 31,		
Reconciliation of Effective Tax Rate		2017		2016	
				Restated	
		ThUS\$		ThUS\$	
Loss for the year		(188,137)		(22,295)	
Total income tax expense		(45,213)		(20,598)	
Loss before tax		(142,924)		(1,697)	
Reconciliation of effective tax rate	25.50%	36,446	24.00%	407	
Tax effect of rates in other jurisdictions	(0.03%)	(43)	(239.13%)	(4,058)	
Tax effect of non-taxable revenue	(55.84%)	(79,813)	(62.40%)	(1,059)	
Tax calculated with applicable rate	(1.26%)	(1,803)	99.76%	1,693	
Other increases (decreases) in statutory taxes	0.00%	-	(1036.00%)	(17,581)	
Total adjustments to tax expense using statutory rate	(57.13%)	(81,659)	(1237.77%)	(21,005)	
Income tax expense using effective rate	(31.63%)	(45,213)	(1213.77%)	(20,598)	
Income tax expense, continuing operations		(45,213)		(20,598)	
Income tax benefit (expense), discontinued operations		86		(415)	

Law No. 20,780, published on September 29, 2014, modified the corporate tax rate applicable to profits obtained in 2014 and subsequent years. The calculation of current and deferred income taxes takes into account these new tax rates (25.5% in 2017 and 27% from 2018 forward) as detailed in Note 3.13 to these Consolidated Financial Statements.

As mentioned in Note 14 to these Consolidated Financial Statements, as a result of the loans that CSAV (as a standalone entity) granted to its consolidated German subsidiary, CSAV Germany Container Holding GmbH, and since the euro appreciated with respect to the dollar during the year ended December 31, 2017, a positive exchange difference has arisen on the accrued interest and principal owed on those loans, thus generating a financial gain for the Company that is eliminated for consolidation purposes but reduces the parent company's tax loss for tax purposes and, consequently, reduces the deferred tax assets recognized for that tax loss carry forward as of December 31, 2017.



#### Note 22 Other Financial Liabilities

## Other financial liabilities are detailed as follows:

Other Financial Liabilities	As of December 31, 2017 Current	As of December 31, 2016 Current
	ThUS\$	ThUS\$
Bank loans (a)	707	530
Bonds payable (b)	-	-
Total Current	707	530

Other Financial Liabilities	As of December 31, 2017 Non-Current	As of December 31, 2016 Non-Current
	ThUS\$	ThUS\$
Bank loans (a)	44,345	44,345
Bonds payable (b)	49,424	49,262
Total non-current	93,769	93,607

Balances of other financial liabilities are reconciled as follows:

			Changes tha	t Do Not Affe	ct Cash Flows	
	As of December 31, 2016	Cash Flow	Balance Transfer	Accrued Interest	Amortization of Capitalized Expenses	As of December 31, 2017
Current	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Bank loans	530	(2,514)	129	2,146	416	707
Bonds payable	-	(2,567)	-	2,567	-	-
Non-Current						
Bank loans	44,345	-	(129)	-	129	44,345
Bonds payable	49,262	-	-	-	162	49,424
Total	94,137	(5,081)	-	4,713	707	94,476

Notes to the Consolidated Financial Statements. As of and for the years ended December 31, 2017 and 2016



## Note 22 Other Financial Liabilities (continued)

## (a) Current bank loans:

## As of December 31, 2017

Taxpayer ID of Debtor	Name of Debtor	Country of Debtor	Taxpayer ID of Creditor	Creditor Entity (Bank)	Country of Creditor	Currency	Type of Amortization	Up to 90 Days	Current Portion
								ThUS\$	ThUS\$
90.160.000-7	Compañía Sud Americana de Vapores S.A.	Chile	76.645.030-K	Banco Itau Chile	Chile	US\$	Semi-annual	707	707
				Total				707	707

## As of December 31, 2016

Taxpayer ID of Debtor	Name of Debtor	Country of Debtor	Taxpayer ID of Creditor	Creditor Entity (Bank)	Country of Creditor	Currency	Type of Amortization	Up to 90 Days	Current Portion
								ThUS\$	ThUS\$
90.160.000-7	Compañía Sud Americana de Vapores S.A.	Chile	76.645.030-K	Banco Itau Chile	Chile	US\$	Semi-annual	530	530
				Total				530	530

Notes to the Consolidated Financial Statements.
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## Note 22 Other Financial Liabilities (continued)

## (b) Non-current bank loans:

## As of December 31, 2017

Taxpayer ID of Debtor	Name of Debtor	Country of Debtor	Taxpayer ID of Creditor	Creditor Entity (Bank)	Country of Creditor	Currency	Type of Amortization	1 to 2 Years	2 to 3 Years	3 to 5 Years	5 to 10 Years	Non- Current Portion	Total Debt	_	nual Interest ite
								ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	Nominal	Effective
90.160.000-7	Compañía Sud Americana de Vapores S.A.	Chile	76.645.030- K	Banco Itaú Chile (1)	Chile	US\$	Semi-annual	10,642	10,199	19,068	4,436	44,345	45,052	LB 6M+2.5%	LB 6M+2.5%
			Total					10,642	10,199	19,068	4,436	44,345	45,052		

<sup>(1)</sup> The loan from Banco Itaú Chile is presented net of origination and underwriting fees. Face value of the loan is ThUS\$ 45,000.

## As of December 31, 2016

Taxpayer ID of Debtor	Name of Debtor	Country of Debtor	Taxpayer ID of Creditor	Creditor Entity (Bank)	Country of Creditor	Currency	Type of Amortization	1 to 2 Years	2 to 3 Years	3 to 5 Years	5 to 10 Years	Non- Current Portion	Total Debt		nual Interest Ite
								ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	Nominal	Effective
90.160.000-7	Compañía Sud Americana de Vapores S.A.	Chile	76.645.030-K	Banco Itaú Chile	Chile	US\$	Semi-annual	-	9,854	19,709	14,782	44,345	44,875	LB 6M+2.5%	LB 6M+2.5%
				Total				-	9,854	19,709	14,782	44,345	44,875		

Notes to the Consolidated Financial Statements. As of and for the years ended December 31, 2017 and 2016



## Note 22 Other Financial Liabilities (continued)

(c) Bonds payable:

## As of December 31, 2017

## **Non-Current**

Registry Number	Series	Currency	Nominal Amount Placed	Contractual Interest Rate	Type of Interest Rate	Type of Amortization	Issuing Company	Country of Issuer	More than 5 up to 10	Total Non- Current
									ThUS\$	ThUS\$
839	В	US\$	50,000	0.052	Annual	At maturity	Compañía Sud Americana de Vapores S.A.	Chile	49,424	49,424
							Total		49,424	49,424

## As of December 31, 2016

#### **Non-Current Portion**

Registry Number	Series	Currency	Nominal Amount Placed	Contractual Interest Rate	Type of Interest Rate	Type of Amortization	Issuing Company	Country of Issuer	More than 5 up to 10	Total Non- Current
			ThUS\$						ThUS\$	ThUS\$
839	В	US\$	50,000	5.2%	Annual	At maturity	Compañía Sud Americana de Vapores S.A.	Chile	49,262	49,262
							Total		49,262	49,262



#### Note 22 Other Financial Liabilities (continued)

#### Bank loans (continued):

Certain financial obligations place restrictions on management and require fulfillment of certain financial indicators, as described in Note 36 to these Consolidated Financial Statements.

CSAV's total financial debt and liquidity lines subject to restrictions or covenants as of December 31, 2017, include:

- 1. Bank loan with Banco Itaú Chile for US\$ 45,000,000, fully drawn down.
- 2. Bond for US\$ 50,000,000, line fully placed.

As of December 31, 2017, the Company has complied with all applicable covenants set forth in its financial obligations, detailed in the table below.

Financial Entity	Covenant	Condition	As of December 31, 2017	As of December 31, 2016
Bank loan - Banco Itaú Chile	(Consolidated) Leverage Ratio	No greater than 1.3	0.07	0.09
	Ratio of (Consolidated) Unencumbered Assets	Greater than 1.3	22.9	26.22
(US\$ 45,000,000)	Total Assets	Minimum of ThUS\$ 1,577,950 (1)	ThUS\$ 2,265,964	ThUS\$ 2,168,159
	(Consolidated) Leverage Ratio	No greater than 1.3	0.07	N/A
Bank loans Bond issuance (US\$ 50,000,000)	Ratio of (Consolidated) Unencumbered Assets	Greater than 1.3	22.9	N/A
	Total Assets	Minimum of ThUS\$ 1,577,625 (1)	ThUS\$ 2,265,964	N/A

(1) This limit may be adjusted proportionally if the Company is required to decrease its total assets, due to the application of IFRS accounting standards, but not due to the disposal, transfer or assignment of assets.



## Note 23 Trade and Other Payables

Trade payables are summarized as follows:

Trade payables primarily represent amounts owed to regular service providers in the Group's normal course of business, which are detailed as follows:

	Current				
	As of December 31, 2017	As of December 31, 2016			
	ThUS\$	ThUS\$			
Operating costs	17,069	16,146			
Consortia and other	1,109	-			
Administrative	513	335			
Dividends	58	53			
Other	354	548			
Total	19,103	17,082			

Non-C	urrent
As of December 31, 2017	As of December 31, 2016
ThUS\$	ThUS\$
-	
-	
-	
-	
-	2,500
-	2,500

Up-to-date and past due trade payables as of December 31, 2017, are as follows:

Up-to-date trade payables:

Type of Supplier							Total
Supplier	Up to 30 Days	31-60	61-90	91-120	121-365	Over 366 Days	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Products	3,513	-	-	-	-	-	3,513
Services	14,426	206	132	523	-	52	15,339
Total	17,939	206	132	523	-	52	18,852

Past-due trade payables:

Type of							
Supplier	Up to 30 Days	31-60	61-90	91-120	121-180	Over 181 Days	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Services	114	20	-	5	13	99	251
Total	114	20	-	5	13	99	251



## Note 23 Trade and Other Payables (continued)

Up-to-date and past-due trade payables as of December 31, 2016, are as follows:

Up-to-date trade payables:

Type of		Ar	ent Terms				
Supplier	Up to 30 Days	31-60	61-90	91-120	121-365	Over 366 Days	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Products	1,661	6	1	-	-	-	1,668
Services	13,453	96	75	171	-	-	13,795
Total	15,114	102	76	171	-	-	15,463

Past-due trade payables:

Type of	Amounts by Days Past Due						
Supplier	Up to 30 Days	31-60	61-90	91-120	121-180	Over 181 Days	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Products	-	-	-	-	-	-	-
Services	308	329	295	117	479	91	1,619
Total	308	329	295	117	479	91	1,619

As of December 31, 2017, the estimated average payment period for past-due receivables is 34 days. As of the date of issuance of this report, none of the accounts disclosed above include interest payments for the Company.



## Note 24 Provisions

Current provisions as of December 31, 2017, are detailed as follows:

Current	Legal Claims	Onerous Contracts	Other Provisions	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Balance as of January 1, 2017	22,231	4,044	4,818	31,093
Additions during the year	1,424	1,395	-	2,819
Decreases during the year	(7,487)	(4,045)	(3,468)	(15,000)
Transfer from (to) non-current provisions	(6,101)	-	-	(6,101)
Reclassified to liabilities held for sale (discontinued operations)	-	-	(850)	(850)
Closing balance of current provisions	10,067	1,394	500	11,961

Current provisions as of December 31, 2016, are detailed as follows:

Current	Legal Claims	Onerous Contracts	Other Provisions	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Balance as of January 1, 2016	17,847	490	4,018	22,355
Provisions during the year	358	4,045	-	4,403
Provisions used	(10,609)	(491)	(2,326)	(13,426)
Transfer from (to) non-current provisions	15,174	-	3,126	18,300
Disposal for transaction	(539)	-	-	(539)
Closing balance of current provisions	22,231	4,044	4,818	31,093



#### Note 24 Provisions (continued)

Non-current provisions as of December 31, 2017, are detailed as follows:

Non-Current	Legal Claims	Onerous Contracts	Other Provisions	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Balance as of January 1, 2017	9,448	-	-	9,448
Initial transfer from (to) current provisions	6,101	-	-	6,101
Decreases during the year	-	-	-	-
Transfer from (to) current provisions	-	-	-	-
Closing balance of non-current provisions	15,549	-	-	15,549

Non-current provisions as of December 31, 2016, are detailed as follows:

Non-Current	Legal Claims	Onerous Contracts	Other Provisions	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Balance as of January 1, 2016	30,622	-	3,126	33,748
Decreases during the year	(6,000)	-	-	(6,000)
Transfer from (to) current provisions	(15,174)	-	(3,126)	(18,300)
Closing balance of non-current provisions	9,448	-	-	9,448

Provisions for legal claims correspond mainly to estimated disbursements for claims and lawsuits related to transported cargo and lawsuits and other legal proceedings to which the Company is exposed, mainly including those related to investigations carried out by antimonopoly authorities in the car carrier business, as indicated in Note 36 to the Consolidated Financial Statements.

Within onerous contracts, the Company provisions estimates of services to which it has committed (in-transit voyages or contracts) for which there is reasonable certainty that the revenue obtained will not cover the costs incurred at the end of the voyage and, therefore, the voyages or contracts are expected to end with operating losses. These provisions are expected to be used within the current period, based on the Company's business cycle. Nevertheless, new provisions may be made in future periods.

# **Compañía Sud Americana de Vapores S.A.**Notes to the Consolidated Financial Statements. As of and for the years ended December 31, 2017 and 2016



#### Note 24 Provisions (continued)

All legal claims and contingencies related to the direct operations of the container shipping business are presently, following the merger with HLAG in 2014, the legal and financial responsibility of HLAG and its subsidiaries, including legal expenses and possible disbursements, even when CSAV is party to the claim. The Company has established provisions in the accounts legal claims and other provisions for other contingencies not related to the direct operation of this business where it believes disbursements to be reasonably likely.

During the second half of 2016, the Company successfully resolved its dispute with the "NYSA-ILA" Pension Fund covering the longshoremen at the ports of New York and New Jersey (USA) brought against CSAV for an alleged withdrawal liability of approximately ThUS\$12,000, related to the business combination with HLAG. The Company promptly challenged the claim and ultimately resolved the issue. After resolving the claim, during the first half of 2016 the Company reversed total provisions of ThUS\$ 12,515 recorded in legal claims. These provisions were for the amount of the claim plus certain legal expenses, divided into a current portion (ThUS\$ 6,515) and a non-current portion (ThUS\$ 6,000). These movements are presented within this note in the item "decreases during the year" for the year ended December 31, 2016, separated into their current and non-current portions.

As of the reporting date of these Consolidated Financial Statements, all amounts provisioned by the Company and its subsidiaries have been classified as either current or non-current based on the best estimate of the timing of their use or consumption.



#### Note 25 Other Non-Financial Liabilities

Other non-financial liabilities are detailed as follows:

Current	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Revenue from voyages in transit	3,762	2,993
Total current	3,762	2,993

Non-current	As of December 31, 2017	As of December 31, 2016	
	ThUS\$	ThUS\$	
Other non-financial liabilities	220	181	
Total non-current	220	181	

Revenue from voyages in transit corresponds to income documented as of the reporting date for vessels in transit towards their destinations at that date (i.e. that have not yet completed the service). These amounts are presented net of the respective expenses for each voyage in transit and transferred to profit or loss once the voyage has been completed, normally within the following 30 days.

Other non-financial liabilities include guarantees received for real estate leases and the provision of other services that involve third-party use of the Company's assets or equipment.



## Note 26 Employee Benefit Obligations

## a) Employee benefit expenses

	For the year ended December 31,		
	2017	2016	
	ThUS\$	ThUS\$	
Salaries and wages	4,440	4,816	
Short-term employee benefits	241	364	
Total employee benefits expense	4,681	5,180	

## b) Employee benefit provisions

	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Vacations payable	184	273
Other benefits	1,500	1,420
Total employee benefit provisions	1,684	1,693

The Company had not made any employee benefit provisions classified as non-current as of December 31, 2017 and December 31, 2016.



## Note 27 Classes of Financial Assets and Liabilities

The following table details the carrying amount and fair value of consolidated financial assets and liabilities:

		Current		Non-Current		Fair Value	
Description of Financial Assets	Note	As of December 31, 2017	As of December 31, 2016	As of December 31, 2017	As of December 31, 2016	As of December 31, 2017	As of December 31, 2016
		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Cash and cash equivalents	7	42,441	54,608	-	-	42,441	54,608
Other financial assets	8	-	804	63	63	63	867
Trade and other receivables	9	19,888	20,799	-	-	19,888	20,799
Receivables from related parties	10	108	50	-	-	108	50
Total		62,437	76,261	63	63	62,500	76,324

	Current		Non-Current		Fair Value		
Description of Financial Liabilities	Note	As of December 31, 2017	As of December 31, 2016	As of December 31, 2017	As of December 31, 2016	As of December 31, 2017	As of December 31, 2016
		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Bank loans	22	707	530	44,345	44,345	45,706	44,875
Bonds payable	22	-	-	49,424	49,262	50,000	49,262
Trade and other payables	23	19,103	17,082	-	2,500	19,103	19,582
Payables to related parties	10	256	1,901	-	-	256	1,901
Total		20,066	19,513	93,769	96,107	115,065	115,620



#### Note 27 Classes of Financial Assets and Liabilities (continued)

The average interest rates used to determine the fair value of financial liabilities as of December 31, 2017 and 2016, are summarized below:

	As of December 31, 2017	As of December 31, 2016
Variable rate financial liabilities	Libor + 2.5%	Libor + 2.5%
Fixed rate financial liabilities	5.20%	5.20%

Other financial assets and liabilities are recorded at fair value or their carrying amount is a reasonable approximation of their fair value.

Bank loans have been valued in accordance with IFRS 13 using level 2 of the valuation ranking (i.e. market interest rates for similar transactions).

All other financial assets and liabilities have been valued in accordance with IFRS 13 using level 1 of the valuation ranking (i.e. market value).



#### Note 28 Equity and Reserves

#### (a) Changes in Capital – 2017

#### (i) Issued Capital

Subscribed and paid-in capital as of December 31, 2017 amounts to US\$ 3,493,509,703.09, equivalent to 36,796,876,188 shares.

#### (ii) Capital Increase Agreements

An extraordinary meeting of the shareholders of CSAV was held on March 30, 2017, at which the shareholders agreed to increase the Company's capital by US\$ 260 million through the issuance of 9,500 million shares. The Board will issue these shares in a single transaction, as decided by the Board, for which the shareholders granted it broad powers. The shores must be issued, subscribed and paid by March 30, 2020.

On September 21, 2017, as agreed by the Company's Board, the SVS registered the issuance under Securities Registry No. 1,060 consisting of 6,100 million single-series shares with no par value charged to the aforementioned capital increase. The placement was scheduled to begin on October 10, 2017, with a placement price defined using a formula based on the weighted average of the previous three trading days with a 10% discount. The price resulting from this formula was Ch\$30.55 per new share. The capital increase process was carried out successfully between October 10 and November 22, 2017, with 100% of the new shares issued being subscribed and ThUS\$ 294,402 in funds raised. 98.2% of the placement was subscribed during the first preferential option period.

#### (b) Changes in Capital - 2016

#### (i) Issued Capital

In 2016, based on agreements adopted by shareholders at the extraordinary meeting held on April 20, 2016, share issuance and placement costs of US\$2,683,131.91, recorded until that date in other miscellaneous reserves within equity, were deducted from share capital.



#### (b) Changes in Capital - 2016 (continued)

After this change, the Company's capital as of December 31, 2016, amounts to US\$3,199,108,383.17, equivalent to 30,696,876,188 subscribed and paid shares.

## (ii) Capital Increase Agreements

During 2016, the Company did no agree to carry out any capital increases, reductions or other adjustments.

#### (c) Movements in shares for 2017 and 2016

As of December 31, 2017, the Company's shares are detailed as follows:

	Series	Number of Subscribed Shares	Number of Paid- in Shares	Number of Voting Shares
_	Single	36,796,876,188	36,796,876,188	36,796,876,188

	As of December 31, 2017	As of December 31, 2016
Number of Shares	Common Stock	Common Stock
Issued as of January 1	30,696,876,188	30,696,876,188
From capital increase	6,100,000,000	-
Shares canceled	-	-
Total at end of year	36,796,876,188	30,696,876,188



#### (d) Treasury Shares

The Company had no treasury stock as of December 31, 2017 and December 31, 2016.

#### (e) Share Issuance Costs

As of December 31, 2017, the share issuance costs from the capital increase mentioned in point (a) above total ThUS\$ 1,199, and are presented in the equity account other miscellaneous reserves.

#### (f) Other Reserves

Other reserves are detailed as follows:

	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Translation adjustment reserve	(6,714)	(18,714)
Cash flow hedge reserve	3,249	2,393
Reserve for gains and losses on defined-benefit plans	(2,420)	1,510
Other miscellaneous reserves	1,493	5,749
Total reserves	(4,392)	(9,062)

## **Explanation of movements:**

Translation adjustment reserve

The translation reserve includes all foreign exchange differences that arise from translating to the Group's functional currency the financial statements of Group companies with a different functional currency, based on the currency translation methodology defined in IAS 21. This applies to both the CSAV Group and the consolidated entities of its associates and joint ventures.



## (f) Other Reserves (continued)

The balance and movement of the translation adjustment reserve are explained as follows:

	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Balance as of January 1	(18,714)	(16,941)
Subsidiaries and other investments	(15)	(271)
Share of equity method associates and joint ventures (Note 15)	12,015	(1,502)
Closing balance	(6,714)	(18,714)

#### Cash Flow Hedge Reserve

The hedge reserve includes the effective portion of the net accumulated effect on fair value of cash flow hedging instruments related to hedged transactions that have not yet taken place. Movements during the year are explained by accounting hedges realized during the year and new hedges entered into.

The balance and movement of this reserve are explained below:

	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Balance as of January 1	2,393	(340)
Deferred taxes on hedges	205	(444)
Increase (decrease) from hedge derivatives	(804)	1,798
Share of equity method associates and joint ventures (Note 15)	1,455	1,379
Closing balance	3,249	2,393



#### (f) Other Reserves (continued)

Reserve for Profits and Losses on Defined Employee Benefit Plans

The reserve for actuarial gains on post-employment benefits consists of the variation in the actuarial values of provisions for defined-benefit plans.

The balance and movement of this reserve are explained below:

	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Balance as of January 1	1,510	15,210
Share of equity method associates and joint ventures (Note 15)	(3,930)	(13,700)
Closing balance	(2,420)	1,510

Other miscellaneous reserves

The balance and movement of other miscellaneous reserves are explained as follows:

	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Balance as of January 1	5,749	2,974
Share issuance costs	(1,199)	2,683
Share of equity method associates and joint ventures (Note 15)	(3,056)	41
Other movements in reserves	(1)	51
Closing balance	1,493	5,749

#### (g) Dividends and Retained Earnings (Accumulated Losses)

CSAV's dividend policy, which is summarized in Note 3.23 to these Consolidated Financial Statements, establishes that profits are to be distributed in accordance with instructions in SVS Ruling 1945, which is detailed as follows: As of December 31, 2017 and December 31, 2016, the Company has not recorded provisions for the minimum mandatory dividend because it has accumulated financial losses.



#### (g) Dividends and Retained Earnings (Accumulated Losses) (continued)

Distributable net profits are determined on the basis of "profit attributable to owners of the Company" presented in the consolidated income statement for each reporting period. This profit shall be adjusted, if necessary, to reflect all gains resulting from variations in the fair value of certain assets and liabilities that have not been realized as of year end. Thus, these gains will be incorporated into the determination of distributable net profits in the year in which they are realized or accrued.

The Company has decided to maintain adjustments from first-time adoption of IFRS, included in retained earnings as of December 31, 2009, as non-distributable profits. For the purpose of determining the balance of distributable retained earnings or accumulated losses, separate records are kept for these first-time adoption adjustments and they are not considered in determining that balance.

The following table details how distributable net profits as of December 31, 2017 and December 31, 2016, are determined:

	As of December 31, 2017	As of December 31, 2016
	ThUS\$	ThUS\$
Initial distributable profit	(1,324,066)	(1,300,749)
Dividends distributed		
Profit attributable to owners of the parent	(188,137)	(23,317)
Adjustments to profit (loss) for the year for unrealized assets and liabilities		
at fair value	_	-
Adjustments made for first-time adoption of IFRS	-	-
Other adjustments to accumulated losses for the year	58	-
Distributable net profit	(1,512,145)	(1,324,066)
Accumulated losses	(1,371,661)	(1,183,582)



#### Note 29 Revenue, Cost of Sales and Administrative Expenses

Revenue and cost of sales are detailed in the following table:

	For the year ended December 31,	
	2017	Restated 2016
Revenue	ThUS\$	ThUS\$
Revenue from transport services	109,104	101,840
Other income	773	7,459
Total operating income	109,877	109,299

	For the year ended December 31, Restated 2017 2016	
Cost of sales	ThUS\$	ThUS\$
Cargo, intermodal and other related costs	(15,488)	(12,363)
Vessel charter, port, canal and other related expenses	(66,767)	(80,377)
Fuel expenses	(19,275)	(14,841)
Other costs	(1,073)	1,649
Total cost of sales	(102,603)	(105,932)

As indicated in Note 3.17, since the implementation of IFRS, revenue and cost of sales for maritime services in-transit are recognized in the income statement based on the degree of completion.

For voyages in transit not included in the provision for onerous contracts, income is recognized only to the extent that the related costs (incurred) can be recovered, and as a result the Company recognizes income and expenses for the same amount, taking a position with a neutral effect on its margin until the voyage is completed.

These changes implied recognizing income and expenses of ThUS\$ 2,846 for the year ended December 31, 2017, and income and expenses of ThUS\$ 2,834 for the year ended December 31, 2016, which form part of revenue and cost of sales, as indicated above.

Should the Company determine that a voyage or committed contract will produce a loss, it shall be provisioned in cost of sales (onerous contract as described in Note 24) without recording its income and expenses separately.



#### Note 29 Revenues, Cost of Sales and Administrative Expenses (continued)

Administrative expenses are detailed in the following table:

	For the year ended December 31, Restated	
	2017	2016
	ThUS\$	ThUS\$
Personnel payroll expenses	(4,681)	(5,180)
Advisory and other services	(2,774)	(2,503)
Communications and reporting expenses	(418)	(374)
Depreciation and amortization	(212)	(244)
Other	(2,587)	(3,432)
Total administrative expenses	(10,672)	(11,733)

As described in Note 6 (Segment Reporting) to this report, consolidated administrative expenses have been separated for the purposes of controlling and measuring the performance of each CSAV business segment. During the year ended December 31, 2017, total administrative expenses were ThUS\$ 10,672—the container shipping business segment represents ThUS\$ 4,449 and the other transport services business segment (vehicle transport and others) represents expenses of ThUS\$ 6,223—accounting for 42% and 58% of total administrative expenses, respectively.



#### Note 30 Other Income and Other Gains (Losses)

#### (a) Other Income

For the year ended December 31, 2017, this account includes:

- (i) Income related to leasing real estate of ThUS\$ 1,665.
- (ii) Other income of ThUS\$ 42.

For the year ended December 31, 2016, this account includes:

- (i) Income related to leasing real estate of ThUS\$ 1,877.
- (ii) Other income equivalent to ThUS\$ 55.

#### (b) Other gains

For the year ended December 31, 2017, this account includes:

- (i) Gain on the sale of part of CSAV's investment property for a net amount of ThUS\$ 3,055.
- (ii) Other gains or losses from operating the retained businesses resulting in a net loss of ThUS\$ 30.

For the year ended December 31, 2016, this account includes:

- (i) Gain of ThUS\$ 1,355, net of costs and equity reserves, on the sale of CSAV's minority interests in other companies, maintained as financial investments in "other non-current financial assets" in the Consolidated Statements of Financial Position.
- (ii) Reversal of provision (net effect of ThUS\$ 12,498) that CSAV recorded for the legal contingency in the "NYSA-ILA" Pension Fund case, which was resolved in the Company's favor (see Notes 24 and 36).
- (iii) Gain on the sale of the liquid bulk business unit of ThUS\$ 392.
- (iv) Other gains or losses from operating the other transport services segment resulting in a gain of ThUS\$ 99.

Notes to the Consolidated Financial Statements.
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### Note 31 Finance Income and Costs

Finance income and costs are detailed as follows:

	For the year ended December 31,		
	2017	2016	
Finance income	ThUS\$	ThUS\$	
Interest income from time deposits	988	278	
Other finance income	-	-	
Total finance income	988	278	

	For the year ended December 31,			
	2017 2016			
Finance costs	ThUS\$	ThUS\$		
Interest expense on financial liabilities	(4,713)	(2,878)		
Interest expense on other financial instruments	-	(480)		
Other finance expenses	(707)	(761)		
Total finance costs	(5,420)	(4,119)		

Notes to the Consolidated Financial Statements.
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## Note 32 Exchange Differences

Exchange differences generated by items in foreign currency, other than differences generated by financial investments at fair value through profit and loss, were credited (charged) to profit or loss for the year according to the following table:

	For the year ended December 31,		
	2017	2016	
	ThUS\$	ThUS\$	
Cash and cash equivalents	1,146	(12)	
Trade and other receivables, net	272	229	
Receivables from related parties	-	-	
Current tax receivables	32	5	
Total assets	1,450	222	
Provisions	(2)	(30)	
Trade and other payables	(458)	(101)	
Payables to related parties	(7)	(185)	
Total liabilities	(467)	(316)	
Total exchange differences	983	(94)	

Notes to the Consolidated Financial Statements.
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# Note 33 Foreign Currency

Current assets		As of December 31, 2017	As of December 31, 2016
	Currency	ThUS\$	ThUS\$
	CH\$	349	413
	USD	39,229	53,534
Cash and cash equivalents	EUR	2,178	84
	BRL	1	33
	OTHER	684	544
Other financial assets	US\$	-	804
	CH\$	-	76
Other non-financial assets	USD	1,026	1,143
	OTHER	-	125
	CH\$	2,286	1,297
	USD		
The decorate Albertan Stability		17,549	18,530
Trade and other receivables	EUR	-	292
	BRL	31	223
	OTHER	22	457
Receivables from related parties	USD	108	50
	CH\$	-	72
Inventories	USD	3,159	4,178
	CH\$	319	316
Current tax assets	USD	2	1,589
	OTHER	-	409
Disposal groups classified as held for sale	USD	1 050	
nishosai Ri onhs ciassillen as ilein ini. saie	חפט	1,850	-
	CH\$	2,954	2,174
	USD	62,923	79,828
Total current assets	EUR	2,178	376
	BRL	32	256
	OTHER	706	1,535
	Total	68,793	84,169

Notes to the Consolidated Financial Statements.
As of and for the years ended December 31, 2017 and 2016



# Note 33 Foreign Currency (continued)

Non-Current Assets		As of December 31, 2017	As of December 31, 2016
		Thuch	Thurs's
	Currency	ThUS\$	ThUS\$
Other financial assets	US\$	63	63
Other infancial assets	UJŲ	03	
	US\$	1	
Other non-financial assets	EUR	-	1
	OTHER	-	8
Equity method investments	USD	1,932,258	1,771,634
Equity method investments	EUR	-	103
Intangible assets other than goodwill	BRL	-	82
mangiale assets other than good mil	OTHER	-	3
	1		
Goodwill	US\$	17	17
	1		
	USD	2,730	2,810
Property, plant and equipment	BRL	-	21
	OTHER	-	61
Investment property	US\$	15 204	16 211
Investment property	USŞ	15,294	16,211
Deferred tax assets	US\$	246,808	292,976
Deterred tax assets	039	240,000	232,370
	USD	2,197,171	2,083,711
	EUR	-	104
Total non-current assets	BRL	-	103
	OTHER	-	72
	Total	2,197,171	2,083,990
	CH\$	2,954	2,174
	USD	2,260,094	2,163,539
TOTAL ASSETS	EUR	2,178	480
	BRL	32	359
	OTHER	706	1,607
	Total	2,265,964	2,168,159



# Note 33 Foreign Currency (continued)

		As of	As of December 31, 2017			As of December 31, 2016		
Current Liabilities		90 Days	90 Days to 1 Year	Total	90 Days	90 Days to 1 Year	Total	
		-1	-1	-1	-1	-1	-1	
	Currency	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Other financial liabilities	US\$	707	-	707	530	-	530	
	0.14	0.00=			2 600		2 600	
	CH\$	3,325	-	3,325	2,609	-	2,609	
	USD	14,911		14,911	10,403	-	10,403	
Trade and other payables	EUR	735	-	735	2,048	-	2,048	
	BRL	87	-	87	1,729	-	1,729	
	OTHER	45	-	45	293	-	293	
	CH\$	-	-	-	912	-	912	
Payables to related parties	USD	256	-	256	810	-	810	
	OTHER	-	-	-	179	-	179	
	CH\$		-	-	184	-	184	
Other provisions	USD	11,961	-	11,961	30,833	-	30,833	
	OTHER		-	-	76	-	76	
Current tax liabilities	US\$	27	-	27	1	-	1	
Current tax habilities	OTHER	-	-	-	50	-	50	
	CH\$	1,684	-	1,684	1,631	-	1,631	
Employee benefit provisions	USD	-	-	-	51	-	51	
	OTHER	-	-	-	11	-	11	
Other non-financial liabilities	US\$	3,762	-	3,762	2,993	-	2,993	
Disposal groups classified as held for sale	USD	1,137	-	1,137	-	-	-	
	1							
	CH\$	5,009	-	5,009	5,336	-	-,	
	USD	32,761		32,761			45,621	
Total current liabilities	EUR	735	-	735	2,048	-	2,048	
	BRL	87	-	87	1,729	-	1,729	
	OTHER	45	-	45	609	-	609	
	Total	38,637	-	38,637	55,343	-	55,343	

Notes to the Consolidated Financial Statements.
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# Note 33 Foreign Currency (continued)

Non-Current Liabilities		А	s of Decemb	er 31, 2017			As of Dec	ember 31, 2016	
		1 to 3 Years	3 to 5 Years	5 to 10 Years	Total	1 to 3 Years	3 to 5 Years	5 to 10 Years	Total
	Currency	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Other financial liabilities	USD	10,642	78,691	4,436	93,769	9,854	68,971	14,782	93,607
Trade and other payables	US\$	-	-	-	-	2,500	-	-	2,500
Other provisions	US\$	15,549	-	-	15,549	9,448	-	-	9,448
Deferred tax liabilities	US\$	332	-	-	332	616	-	-	616
Other non-financial liabilities	US\$	220	-	-	220	181	-	-	181
Total non-current liabilities	US\$	26,743	78,691		109,870	22,599	68,971	14,782	106,352
	Total	26,743	78,691	4,436	109,870	22,599	68,971	14,782	106,352
	CH\$				5,009				5,336
	USD				142,631				151,973
TOTAL LIABILITIES	EUR				735				2,048
	BRL				87				1,729
	OTHER				45				609
	Total				148,507				161,695



# Note 34 Earnings (Loss) per Share

Earnings (loss) per share as of December 31, 2017 and 2016, are determined as follows:

	For the year ended December 31,	For the year ended December 31,
	2017	2016
Loss from continuing operations attributable to owners of the parent	(186,830)	(23,634)
Profit (loss) from discontinued operations attributable to owners of the company	(1,307)	317
Loss attributable to owners of the company	(188,137)	(23,317)
Weighted average number of shares	31,887,796,778	30,696,876,188
Loss per share for continuing operations US\$	(0.0059)	(0.0008)
Loss per share for discontinued operations US\$	(0.0000)	-
Loss per share US\$	(0.0059)	(0.0008)

Number of Subscribed and Paid Shares	For the year ended December 31, 2017	For the year ended December 31, 2016
Issued as of January 1	30,696,876,188	30,696,876,188
From capital increase	6,100,000,000	-
Shares canceled	-	-
Issued as of year end	36,796,876,188	30,696,876,188
Weighted average number of shares	31,887,796,778	30,696,876,188



#### **Note 35 Discontinued Operations**

#### (i) Freight Forward and Logistics Operations Business Unit (Norgistics)

As described in Note 2 b) of this report, since the Company has a disposal plan for its freight forwarder and logistics operations business unit operated by the Norgistics subsidiaries (hereinafter "Norgistics") as of December 31, 2017, which was part of the other transport services segment defined in Note 6, and because: (i) the plan has been approved by the Board and Management, (ii) the plan is currently underway and (iii) the activities proposed in the plan have been partially executed and the remaining have a high likelihood of success, the Company has decided to classify that business unit in the Consolidated Financial Statements as of December 31, 2017, as held for sale and discontinued operations. This was done in accordance with IFRS 5.

As described before, in accordance with the other provisions of IFRS 5, from now on the activities and transactions of the Norgistics business unit must be considered discontinued operations and be presented separately in the Consolidated Statement of Income. The discontinued unit's results and net cash flows from operating, investing and financing activities must also be detailed separately in this note.

Section a) of this note details each of Norgistics's asset and liability accounts to be disposed of or discontinued in the sale, which have been classified as held for sale, as explained in the preceding paragraph. Sections b) and c) of this note detail the results of Norgistics's discontinued operations and a breakdown of its net cash flows, respectively, in comparison to the prior year. In accordance with IFRS 5, and for comparison purposes, certain restatements have been made to the consolidated statement of income for the year ended December 31, 2016.

On December 13, 2017, as indicated in Note 14 of this report, CSAV sold its subsidiary Norgistics Chile S.A., the main operating company in the Norgistics business unit, to third parties. The rest of the subsidiaries in this unit are controlled by CSAV as of December 31, 2017, and, therefore, their assets and liabilities are presented in the Consolidated Statement of Financial Position as held for sale, as indicated in the preceding paragraphs.



## (ii) Liquid Bulk Cargo Business Unit (OyV)

Also as described in Note 2 b) of this report, since the Company had a disposal plan for its liquid bulk cargo business unit (hereinafter OyV) as of September 30, 2016, which was part of the other transport services segment defined in Note 6, and because that plan: (i) had been approved by the board and management, (ii) was underway at that time, and (iii) had a high likelihood of success; the Company decided to classify that business unit in the Consolidated Financial Statements as of December 31, 2016, as held for sale and discontinued operations. This was done in accordance with IFRS 5.

As described before, the activities and transactions of the liquid bulk cargo business unit are considered discontinued operations from that date and are presented separately in the Consolidated Statement of Income. The discontinued unit's results and net cash flows are detailed separately in this note.

On October 19, 2016, CSAV disposed of that business unit by selling all shares of Odfjell y Vapores S.A., OV Bermuda Ltd. and Odfjell & Vapores Ltd. (Bermuda) directly and indirectly held by CSAV to its partner, Odfjell Tankers. As a result of that transaction, those companies are now wholly owned subsidiaries of the buyer. This information was disclosed in the Consolidated Financial Statements as of September 30, 2016, in Note 40 on events after the reporting period. As a result, as of December 31, 2017, CSAV does not have any assets or liabilities related to the liquid bulk business unit and the current Consolidated Statement of Financial Position does not contain any assets or liabilities classified as held for sale.

Section b) of this note details the results of OyV's discontinued operations while section b) details net cash flows.



# (a) Statement of Financial Position from Discontinued Operations

ASSETS AND LIABILITIES	As of December 31, 2017 Norgistics
	ThUS\$
CURRENT ASSETS	
Other non-financial assets	33
Trade and other receivables	518
Current tax assets	543
Total current assets	1,094
NON-CURRENT ASSETS	
Other non-financial assets	1
Intangible assets other than goodwill	82
Property, plant and equipment	5
Investment property	18
Non-current tax assets	650
Total non-current assets	756
TOTAL ASSETS (Disposal groups classified as held for sale)	1,850
CURRENT LIABILITIES	
Trade and other payables	267
Other provisions	851
Current tax liabilities	19
Total current liabilities	1,137
TOTAL LIABILITIES (Disposal groups classified as held for sale)	1,137
NET ASSETS	
Net assets attributable to owners of the company	713
Non-controlling interest	-
TOTAL NET ASSETS	713



# (b) Statement of Income from Discontinued Operations

	For the year ended December 31,				
	2017				
	Norgistics	Norgistics	ОуV	Total	
Profit (loss) for the year	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Revenue	15,098	17,946	13,883	31,829	
Cost of sales	(12,230)	(14,111)	(10,975)	(25,086)	
Gross profit	2,868	3,835	2,908	6,743	
Other income	18	45	1	46	
Administrative expenses	(4,194)	(4,583)	(236)	(4,819)	
Other expenses	(10)	-	-	-	
Other losses	(136)	(94)	-	(94)	
Operating profit (loss)	(1,454)	(797)	2,673	1,876	
Finance income	1	16	1	17	
Finance costs	-	-	(154)	(154)	
Share of loss of equity method associates and joint ventures	-	-	(11)	(11)	
Exchange differences	60	39	(13)	26	
Gain (loss) on indexed assets and liabilities	-		-	-	
Profit (loss) before tax	(1,393)	(742)	2,496	1,754	
Income tax expense	86	20	(435)	(415)	
Profit (loss) for the year	(1,307)	(722)	2,061	1,339	



# (c) Statement of Cash Flows

	For the year ended December 31, 2017 Norgistics
	ThUS\$
Net cash flows provided by operating activities	53
Net cash flows provided by investing activities	81
Net cash flows used in financing activities	-
Increase in cash and cash equivalents before effect of exchange rate changes	134
Effect of exchange rate changes on cash and cash equivalents	(18)
Increase in cash and cash equivalents	116

	For the year ended December 31, 2016	
	Norgistics	ОуV
	ThUSŚ	ThUSŚ
Net cash flows provided by (used in) operating activities	(780)	3,692
Net cash flows used in investing activities	(20)	-
Net cash flows used in financing activities	-	(1,068)
Increase (decrease) in cash and cash equivalents before effect of exchange rate changes	(800)	2,624
Effect of exchange rate changes on cash and cash equivalents	(32)	7
Increase (decrease) in cash and cash equivalents	(832)	2,631



#### Note 36 Contingencies and Commitments

## (a) Guarantees Granted

- (i) <u>Bank guarantees</u>: The Company and its subsidiaries have not granted any bank guarantees as of December 31, 2017.
- (ii) <u>Guarantee notes</u>: There are minor guarantees, mainly associated with rental of premises in subsidiaries, whose disclosure is not necessary for the interpretation of these Consolidated Financial Statements.

## (b) Other Legal Contingencies

The Company is a defendant in certain lawsuits and arbitration claims relating to cargo transport, mainly seeking compensation for damages and losses. Most of these potential losses are covered by insurance policies. For the portion not covered by insurance, including the cost of the respective deductibles, the Company has recorded sufficient provisions to cover the estimated amount of likely contingencies. The amount of the respective provisions is presented in Note 24 of this report within legal claims.

In connection with investigation proceedings carried out as a result of infringements to free competition regulations within the car carrier business referenced in a material event filing dated September 14, 2012, as well as those currently in progress in other jurisdictions, in the first quarter of 2013 the board of directors decided to provision ThUS\$ 40,000 to cover any amounts that the Company may eventually have to pay in the future as a result of these proceedings, based on car carrier business volumes covering multiple routes that it has operated worldwide. The amount provisioned is a reasonable estimate of these disbursements that has been used as payments have been recorded based on the procedures and agreements detailed in numbers 1 to 6 of the following paragraphs. To date, the original provision is considered a reasonable estimate of the overall cost of these proceedings. The Company does not currently have sufficient background information to predict the termination date of these proceedings, with the exception of the investigations conducted by the following authorities, whose status is explained below:

1. On February 27, 2014, the Company signed a plea agreement with the United States Department of Justice ("DOJ") as part of the aforementioned investigation, by virtue of which the Company agreed to pay a fine of ThUS\$ 8,900, which is covered by the aforementioned provision. The fine was paid in four installments, the first three of ThUS\$ 2,250 and the last of ThUS\$ 2,150 in May 2014, 2015, 2016 and 2017, not including legal expenses. A fine imposed by the United States Federal Maritime Commission ("FMC") of ThUS\$ 625 was paid during 2014. These amounts have been properly deducted from the provision recorded in 2013. In addition, based on investigations by the DOJ, some end buyers, car distributors and freight forwarders or direct contract holders have filed a class action suit "on their own behalf and on behalf of those in a similar situation" against a group of companies engaged in



## (b) Other Legal Contingencies (continued)

the car carrier business, including the Company and its former agency in New Jersey, for damages and losses suffered directly by contracting freight services or indirectly by buying imported cars in the United States. These class action suits were consolidated in the District Court of New Jersey. However, in late August 2015 the court ruled that they should be decided by the FMC, based on a motion filed by the Company. The U.S. Supreme Court dismissed the motions that were pending against this ruling. Fiat Chrysler Automobiles NV, FCA US LLC, and FCA Italy S.p.A. filed a suit with the FMC against a group of vehicle shipping companies, including the Company. The US Shipping Act of 1984 and the FMC's regulations do not provide for resolving class action suits and it is debatable whether the FMC can admit this type of action for processing. Therefore, and given the fact that these lawsuits are in their initial stages, it is not yet possible to estimate whether it will have any economic impact on the Company beyond the provisions recorded.

- 2. On November 25, 2015, Brazil's Court of the Administrative Council for Economic Defense (CADE) approved a suspension agreement (*compromisso de cessação*) previously agreed between the Company and the General Superintendent of CADE, which bound the Company to pay a fine of approximately ThUS\$ 1,822, which was covered by the provision referred to above.
- 3. On December 9, 2015, the South African Competition Tribunal approved a consent agreement between the Company and the South African Competition Commission, which commits the Company to pay a fine equivalent to approximately ThUS\$ 566, which was also covered by the provision referred to above.
- 4. The Company actively collaborated with an investigation initiated in China in June 2015. As a result, on December 15, 2015, the Prices and Antimonopoly Supervising Office of the National Commission for Development and Reforms of the Republic of China (NDRC) fined the Company approximately ThUS\$ 475, out of total fines of approximately ThUS\$ 62,860 applied to eight international shipping companies. This fine of ThUS\$ 475 is also covered by the provision referenced above.
- 5. On August 30, 2016, the Mexican Federal Commission on Economic Competition (COFECE), initiated administrative proceedings against the Company and four other shipping companies for their involvement in collusive agreements to pre-assign shipping routes to and from Mexican ports. The Company then applied to a leniency program and, as a result, has committed to collaborate with authorities in exchange for a 50% fine reduction. On June 8, 2017, the Company was notified of COFECE's ruling to levy a nominal fine of ThUS\$5,132,



## (b) Other Legal Contingencies (continued)

which was reduced by 50% as a result of the immunity benefit, leaving an actual fine of ThUS\$2,634. This fine has been fully paid and was covered by the provision referenced above.

6. On September 1, 2017, the Korea Fair Trade Commission (KFTC) decided to fine nine international shipping companies, including the Company, for having engaged in practices that violated its antitrust law between 2002 and 2012. The total fine was almost ThUS\$38,000. Since the Company has collaborated with the investigation from the start, the Company had to pay approximately ThUS\$630, or 1.6% of the total fine. This disbursement had no impact on the Company's profit and loss since a provision was established for such purposes in the 1Q13 financial statements, which was disclosed to the market in May of that year

On January 27, 2015, the Chilean National Economic Prosecutor's Office (FNE) issued a summons against several shipping companies, including CSAV, for violating letter a) of article 3 of Decree Law 211 of 1973, regarding the Defense of Free Competition ("DL 211"), in the car carrier business (the "Summons"). As indicated in the Summons and set forth in article 39 bis of DL 211, because the Company is cooperating with the FNE's investigation, it is exempt from fines relating to the practices referred to in the Summons and, therefore, these proceedings have no financial impact on the Company's results. The Summons is being processed by Chile's Antitrust Court.

Additionally, on March 13, 2017, the Peruvian National Institute in Defense of Competition and Protection of Intellectual Property (INDECOPI) initiated an administrative procedure against several shipping companies, including the Company, for alleged collusive practices in the maritime vehicle transport business. Subject to confirmation by the authority, the Company is exempt from fines in relation to conduct described in the administrative procedure as a result of its cooperation in the INDECOPI investigation, so this process should not have any financial effect on the results of the Company. The administrative procedure is being processed before INDECOPI.

The fines referenced in 1 to 6 above have been paid in full and were consequently deducted from the respective provision recorded in 2013. As a result, to date they are not part of the current provisions for legal claims.

As of December 31, 2017, claims have been filed against the Company related to its container shipping business prior to the merger with HLAG. In accordance with the merger agreement between the Company and HLAG, all legal contingencies related to the operations of the container



## (b) Other Legal Contingencies (continued)

shipping business are presently the legal and financial responsibility of HLAG, including legal expenses and possible disbursements, even when the Company is party to the claim. This was the case with the administrative proceedings initiated by INDECOPI against several shipping companies, including the Company, for participating in liner conferences, particularly the Asia West Coast South America Agreement (AWCSA) even though Peru ratified the United Nations' "Convention of a Code of Conduct for Liner Conferences." On May 8, 2017, the INDECOPI Free Competition Commission issued a ruling to conclude the proceedings and impose no penalties given a commitment made by the companies under investigation to cease such practices.

The Company has established provisions for other contingencies not related to this business where it believes disbursements to be reasonably likely. As reported in prior reports, the case against the "NYSA-ILA" Pension Fund (hereinafter the "Fund"), was successfully resolved in the Company's favor during the first half of 2016. As a result, the Fund refunded provisional payments made by the Company up to the date of the agreement. The Fund, which covers the longshoremen at the ports of New York and New Jersey (USA), and to which the Company contributed because of its container shipping business that is currently operated by HLAG, filed a claim against the Company for an alleged withdrawal liability of approximately ThUS\$12,000. The Company promptly challenged and successfully resolved the claim. The financial effects of the resolution are detailed in Note 24 to these Consolidated Financial Statements.

#### (c) Operating Restrictions

The financing agreements and bond issuances signed by Compañía Sud Americana de Vapores S.A. and its subsidiaries include the following restrictions:

- (i) Loan from Banco Itaú Chile for ThUS\$45,000: a) Maintain a level of consolidated indebtedness in which total liabilities divided by total equity is less than 1.30. b) Maintain unencumbered assets for 130% of consolidated financial liabilities. c) Quiñenco S.A. shall be the controller of the Company or shall hold at least 37.4% of its subscribed and paid capital. d) Maintain total minimum consolidated assets of ThUS\$ 1,577,750.
- (ii) Bearer bonds for ThUS\$ 50,000, series B, CMF SVS securities registration No. 839: a)
   Maintain consolidated leverage with a ratio of total liabilities to total equity no greater than 1.30; b) Maintain unencumbered assets for 130% of consolidated financial liabilities.
   C) Maintain total minimum consolidated assets of ThUS\$ 1,577,625.



## (c) Operational Restrictions (continued)

Additionally, the loan and bond agreements oblige the Company to comply with certain positive restrictions, such as complying with the law, duly paying taxes, maintaining insurance, and other similar matters, and also to obey certain negative restrictions, such as not furnishing chattel mortgages, except those authorized by the respective instrument, not undergoing corporate mergers, except those authorized, or not selling PPE, among other similar

## (d) Mortgages for Financial Commitments.

As of December 31, 2017, the Company has not mortgaged any of its assets to guarantee its financial obligations.



#### Note 37 Operating Lease Commitments

As of December 31, 2017, the Company charters, under an operating lease system, 6 vessels (7 as of December 2016) and has no lease commitments for containers or other maritime shipping equipment.

CSAV's charter term for vessels normally varies between one month and two years. The majority of the charter rates are fixed.

The cost of staffing and operating a vessel, known as its running cost, varies between US\$ 7,000 and US\$ 9,000 per day and can be contracted in conjunction with the chartered vessel ("time charter") or separately from the chartered vessel ("bareboat charter"). This note contains the total cost of commitments regarding chartered vessels. Therefore, time charter commitments include their running costs, as these are an integral part of the Company's obligations.

The following table presents the future minimum non-cancelable payments at nominal value for vessel charters as of December 31, 2017:

As of December 31, 2017	Total Commitments	Total Revenue	Total Net
	ThUS\$	ThUS\$	ThUS\$
Less than one year	24,304	-	24,304
One to three years	2,676	-	2,676
Total	26,980	-	26,980

As of December 31, 2016	Total Commitments	Total Revenue	Total Net
	ThUS\$	ThUS\$	ThUS\$
Less than one year	23,671	-	23,671
One to three years	3,116	-	3,116
Total	26,787	-	26,787

In the table above, vessel costs exclude all charter expenses that have already been provisioned as of the date of these financial statements as onerous contracts. If vessels have been chartered or subchartered to third parties, these future minimum non-cancelable receipts are offset against charter commitments.

Notes to the Consolidated Financial Statements. As of and for the years ended December 31, 2017 and 2016



#### Note 38 Environmental Issues

Due to the nature of its services, the Company has not incurred any material expenses related to improving and/or investing in production processes, verification and compliance with regulations on industrial processes and facilities or any other matter that could directly or indirectly impact environmental protection efforts.

#### Note 39 Sanctions

During 2017 and 2016, the Company, its subsidiaries, its directors and managers have not been sanctioned by the CMF (formerly SVS). The Company and its subsidiaries have also not received any significant sanctions from any other regulatory bodies or jurisdictions, other than those included in Note 36 to these Consolidated Financial Statements.



## (a) The Shipping Industry and CSAV/HLAG's Plan

The global shipping industry has faced significant changes and challenges since the subprime crisis at the end of the last decade. This financial crisis had a strong effect on global trade, which intensified in late 2010. The largest impact was on ex-bunker freight rates (excluding fuel costs), which have remained well below historical levels. This led to several years of very significant losses for many shipping companies. To date, many industry players still report low profitability or operating losses.

In light of these adverse conditions and enormous operating losses, CSAV designed and implemented a profound restructuring and financial strengthening plan in early 2011 in order to streamline operations and ensure it has the right assets to operate routes where it has competitive advantages. Thanks to strong support from its shareholders, the plan was implemented and began to show results in subsequent years such as significant improvements in operating costs. These improvements helped offset adverse market conditions, which continued to be very unfavorable. This process also called for identifying a strategic partner for CSAV's container shipping operations, which ultimately culminated in the signing of the Business Combination Agreement ("BCA") between CSAV and Hapag-Lloyd AG (hereinafter "HLAG") in April 2014 to merge their container shipping businesses. After executing and confirming the respective obligations and precedent conditions, the business combination was completed in December 2014 and CSAV received a 30% stake in HLAG (combined entity). That same month, the Company increased its interest to 34% by subscribing shares of HLAG with cash contributions as part of a capital increase, as agreed in the BCA. From that date, CSAV signed a Shareholder Agreement with Kühne Maritime and the City of Hamburg, making them the three controlling partners of HLAG (combined entity resulting from the merger).

From its position as HLAG's main shareholder, CSAV has continued to strengthen and develop its container shipping business, maintaining its strategy of facing the adverse market conditions prevailing in the industry with increased operational efficiencies and cost reductions. The merger not only gave CSAV important exposure to global shipping routes and greater diversification than it had before the transaction, but in 2015 the effective integration of its container shipping business by HLAG also resulted in very significant cost synergies, mainly economies of scale and network efficiencies, of which the Company partakes through its investment. These synergies were estimated at US\$ 300 million when the merger was agreed and a significant portion was obtained that same year. An additional US\$ 100 million beyond original estimates were identified a few months later. In addition to these significant cost savings from the merger with CSAV, a series of operational efficiency plans was implemented in 2015 by HLAG's management (*Octave, Close the Cost Gap, Compete to Win*, among others) that saved an additional US\$ 200 million. Investments were also made in new vessels and containers, the results of which began to be seen in the second half of 2015 and more fully in 2016.



## (a) The Shipping Industry and CSAV/HLAG's Plan (continued)

This enabled HLAG, and CSAV's container shipping business integrated by HLAG, to significantly improve its financial performance in comparison to the industry, managing to position itself in 2015 as the third largest global shipping company in terms of profitability, behind the larger lines (Maersk and CMA CGM), generating net profit of US\$ 126 million, even with lower freight rates than prior years.

In 2016, after having confirmed the additional estimated synergies and the results of the aforementioned savings plans, HLAG reported the best operating margin for the industry (+5.1%, EBIT margin), surpassing even its larger competitors. Despite this exceptional performance, the German associate reported a loss of US\$ 103 million in 2016, which quite clearly demonstrates the negative market conditions prevailing last year.

However, in recent years, and with greater clarity in 2017, there have been important signs of improvement in the industry's key indicators, such as: (i) less-than-expected growth of the global fleet for the next few years, (ii) a recovery in transport volumes and (iii) a resulting reduction in excess supply. These results confirm that the Company's strategy since the beginning of the crisis (i.e. focusing on operational efficiency and reducing costs) has been correct and also fundamental in remaining competitive in the global industry. With that said, after years with no important consolidations, several business combinations cropped up in 2015, stimulated by the inevitable need of industry competitors to obtain assets and synergies to improve their cost and earnings structures.

In addition to the aforementioned merger between HLAG (Germany) and CSAV (Chile), announcements followed of the purchase of CCNI (Chile) by Hamburg Süd (Germany), the purchase of APL (Singapore) by CMA CGM (France) and the merger of COSCO (China) and China Shipping (China). Amidst these circumstances, after having grown in scale, obtained important synergies from its integration with CSAV and achieved a highly efficient cost structure for operating North-South routes (mainly to and from Latin America), CSAV needed to look for alternatives to improve its efficiency and position along the main East-West routes (to and from Asia). Since the most relevant component of a route's cost structure is represented by the size and relative efficiency of the vessels operated, HLAG needed to add larger vessels to continue being competitive along these routes and reduce its cost per container. Seeing it had no such vessels in its fleet, HLAG had to either invest in larger vessels or look for partnerships that would give it access to such assets.



#### (a) The Shipping Industry and CSAV/HLAG's Plan (continued)

In this context, HLAG initiated negotiations with United Arab Shipping Company (hereinafter "UASC"). These talks led to a merger plan that not only resolved the problem of the fleet of larger vessels but would also allow the combined entity to increase its business scale, access new markets and increase its geographic coverage and diversification, while generating new significant synergies mainly from economies of scale and network efficiencies for the fleet. Thanks to investments made by UASC in larger vessels in recent years, the combined entity would not need to make any additional major investments over the next few years. Without the merger, HLAG would need to make such investments on its own with backing from shareholders. As a result of the merger, HLAG as a combined entity would boast one of the largest and most modern shipping fleets in the industry along all major routes and, therefore, it would benefit from a very competitive cost per slot.

#### (b) Closing of Merger between HLAG and UASC

On July 18, 2016, and as reported to the SVS by CSAV as a material event, HLAG and UASC agreed upon a BCA to merge UASC's entire container shipping business with HLAG, subject to the corresponding regulatory and contractual approvals, and compliance with a series of conditions precedent that are common for such contracts.

After several months of executing and confirming the respective obligations and conditions precedent contained in the BCA, as well as concluding the remaining negotiations, HLAG announced the closing of its merger with UASC on May 24, 2017, the same date on which the Company communicated this material event to the SVS. As a result, the combined entity HLAG became the fifth largest container shipping company in the world with total transport capacity of 1.6 million TEUs and annual volumes of around 10 million TEUs. HLAG also announced that it expected this merger to generate cost synergies of US\$435 million per year, which would be offset by the non-recurring costs from the merger and subsequent integration of both companies during the second half of 2017. However, a significant portion of these synergies will be realized in 2018 and the full amount will be reached in 2019 (i.e. less than a year and a half after closing).

Upon closing, HLAG's combined fleet included 230 container ships. It is considered one of the industry's most modern and most efficient fleets with an average vessel age of only 7.2 years and an average size of 6,840 TEUs, which has almost 30% more capacity than the average of the industry's 15 largest shipping lines (5,280 TEUs). The combined fleet's new profile is the foundation for a very large portion of its estimated synergies, which are based on optimizing the new configuration of the combined entity's vessels and services, harnessing cost advantages for mobilized space and more efficiently using the new fleet, mainly along East-West routes to and from Asia (Far East).



#### (b) Closing of Merger between HLAG and UASC (continued)

As a result of closing the merger, HLAG acquired 100% of the shares of UASC and UASC's former controllers (Qatar Holding LLC, owned by the State of Qatar ("QH"), and the Public Investment Fund, on behalf of the Kingdom of Saudi Arabia ("PIF")), acquired 14.4% and 10.1%, respectively, of the shares of HLAG, while the remaining minority shareholders of UASC now hold 3.5% of the shares.

Thus, as of merger closing and prior to the capital increase described below, HLAG's shareholder structure was as follows: CSAV, through its German subsidiary CSAV Germany Container Holding GmbH ("CSAV Germany"), was the largest shareholder with 22.6% of HLAG; the City of Hamburg, through its holding company HGV Hamburger Gesellschaft für Vermögens- und Beteiligungsmanagement mbH ("HGV"), held 14.9%; German businessman Klaus Michael Kühne, through Kühne Maritime GmbH ("KM") and associate owned 14.6%; QH, 14.4%; PIF, 10.1%; TUI-Hapag Beteiligungs GmbH, 8.9%; and the remaining minority shareholders (free float), represented around 14.5%.

Despite having diluted their respective interests after the merger, CSAV, HGV and KM adjusted their Shareholder Agreement in order to retain common control over HLAG, and have committed to exercising the voting rights of all their shares by mutual agreement, equivalent to approximately 51.5% of the shares issued by HLAG as of that date. Notwithstanding, they eliminated all restrictions on the transfer of shares contained in the original agreement, except for the right of first refusal under certain circumstances.

Now that the merger is complete, HLAG would carry out a capital increase for the euro-equivalent of US\$400 million in order to strengthen its financial position. This would take place through a rights issue on the German exchange over the next six months where all shareholders would have preferential subscription rights, in accordance with commitments made in the merger agreement. At the Annual General Meeting (AGM) of HLAG's shareholders held in Hamburg on May 29, 2017, this capital increase was voted on and approved with favorable votes from its controlling partners, including CSAV. Regarding this capital increase, CSAV Germany, HGV and KM had already made the necessary agreements for CSAV Germany to have a total interest in HLAG of at least 25%, which will allow CSAV to maintain decisive influence in certain key matters related to HLAG such as capital increases, mergers, spin-offs and other amendments to HLAG's bylaws, all of which require 75% approval.

Looking to finance HLAG's capital increase, at an Extraordinary Shareholders' Meeting on March 30, 2017, CSAV's shareholders approved a capital increase of US\$260 million to be carried out by issuing 9,500 million shares. This figure could be modified slightly to ensure that CSAV raised sufficient funds to subscribe and acquire enough shares to give it a 25% interest in HLAG.



## (b) Closing of Merger between HLAG and UASC (continued)

This capital increase was ultimately carried out in October 2017 and successfully concluded on October 17, 2017, raising a total of US\$414 million for HLAG, of which CSAV subscribed 54.3% and increased its interest in the company from 22.6% to 24.7%. In the weeks following the end of HLAG's capital increase, CSAV acquired from Kühne Maritime the remaining shares necessary to hold a 25% interest in HLAG, in conformity with the agreements in effect with the two controlling partners, which was disclosed to the market on October 30, 2017. Lastly, CSAV completed its own capital increase in November, raising around US\$294 million. This figure exceeded the amount invested in HLAG to date by approximately US\$31 million, which was allocated to CSAV's unrestricted working capital. CSAV's board decided to use these remaining resources to acquire new shares of HLAG and, on December 6, 2017, the Company came to hold a 25.46% interest in HLAG, which it maintained as of the close of these Consolidated Financial Statements. As a result, a total of US\$294 million was invested during the period to acquire new shares of HLAG.

### (c) Results of Closing of Merger between HLAG and UASC

In the same material event filed May 24, 2017, the Company finally reported that, despite the merger's very positive economic impact from the US\$435 million in annual synergies expected for HLAG, the merger would generate a dilution loss for CSAV since its shareholding in HLAG will decrease from 31.4% to 22.6%, at the equity method value of the new reduced capital at the original carrying amount of CSAV's investment in HLAG. This loss could not be reasonably quantified at that time since the information for the calculation was contained in HLAG's accounting records for the transaction, which were not available until HLAG published its Interim Consolidated Financial Statements as of June 30, 2017, in Germany.

As of the date of this report, HLAG has already published its own financial statements and the necessary disclosures to perform the calculation. Therefore, this information has been considered in preparing these Consolidated Financial Statements, both the effect on profit or loss and the balance of the investment in the Consolidated Statement of Financial Position. This effect is explained below in greater detail.

The characteristics and implementation methodology of the business combination between HLAG and the Arabian shipping line UASC have resulted in an accounting loss for CSAV of ThUS\$140,568, of which a loss of ThUS\$ 152,375 was recorded only by CSAV and not HLAG (points (i) and (iii)), due to the following:



#### (c) Results of Closing of Merger between HLAG and UASC (continued)

(i) Dilution loss: This loss arose because IFRS 3 requires the Company to reflect the effects of the business combination between HLAG and UASC at its fair value in accordance with IFRS 13. In this case the consideration transferred was a 28% interest in HLAG that was given to the shareholders of UASC, and these shares were valued using Level 1 inputs, in accordance with IFRS 13 (i.e. prices observed in active markets). Since HLAG's shares are quoted on the Frankfurt exchange, the company, as the acquirer, set the fair value of the consideration transferred using its share price on the day the merger with UASC was closed (May 24, 2017). Since that value is less than the equity method accounting value at which CSAV carried its investment in HLAG, the aforementioned dilution generates an accounting loss for CSAV of ThUS\$ 167,194, which is comprised of the difference between: (a) a dilution cost of 8.78% (31.35% original interest less 22.58% representing its new interest in HLAG; all percentages are approximated to two decimal places) multiplied by the carrying amount of CSAV's investment in HLAG at 100%, which in turn is calculated using the accounting balance of the investment in HLAG from the prior quarter (ThUS\$ 1,756,831; see Note 15 of the respective Interim Consolidated Financial Statements) and then divided by the 31.35% stake owned by CSAV, which gives a total of ThUS\$ 491,913; and (b) an interest in the new share issuance as consideration given to the shareholders of UASC of 22.58% of the value registered by HLAG as a capital increase for this transaction in its Consolidated Statement of Changes in Equity (ThUS\$ 1,438,400), resulting in ThUS\$ 324,719.

It is important to mention that the accounting value at which CSAV carried its investment in HLAG is recorded in accordance with IAS 28, and considers as of June 30, 2017: (i) the acquisition cost of this investment in 2014 at fair value based on Level 3 of IFRS 13 (cash flow model for the combined entity), considering that the shares of HLAG as of that date were not traded on an exchange; (ii) the respective equity method interests in the results and changes in equity of HLAG; and (iii) the corresponding annual impairment testing based on the value in use methodology defined in IAS 36 (cash flow model for a going concern business). The dilution loss described in this section is recorded in "Share of profit (loss) of associates and joint ventures" in the Interim Consolidated Statement of Comprehensive Income and is disclosed separately from the direct interest in HLAG's results in Note 15 of this report under "Result due to dilution of interest."



#### (c) Results of Closing of Merger between HLAG and UASC (continued)

(i) Share of Badwill: In order to measure the full effect on CSAV's results of the aforementioned business combination, the fair value of the identifiable assets and liabilities that HLAG receives from UASC must be calculated using the corresponding purchase price allocation (PPA) report. This value is already available in the respective quarterly financial report published by HLAG that contains its Interim Consolidated Financial Statements as of June 30, 2017. In accordance with the provisions of IFRS 3, the value of the net assets acquired from UASC is greater than the consideration transferred, as explained in point (i) above. Therefore, the business combination generates a bargain purchase for HLAG, commonly known as badwill, of approximately ThUS\$ 52,300. CSAV also has a 22.6% share of that badwill, which results in a gain of approximately ThUS\$ 11,807 that partially offsets the dilution loss referred to in point (1) above. It is important to mention that, in accordance with IFRS 3, the valuation of identifiable assets acquired in the PPA does not include the estimated synergies for the combined entity arising from the business combination. This effect combined with the badwill results in a significant difference between the valuation of the acquired business as defined in the aforementioned accounting standard and the financial valuation carried out by the parties to this transaction. The expected synergies of US\$ 435 million per year, as announced by HLAG's management, provide significant financial value to the business combination for both the acquirer (HLAG) and the acquiree (UASC), which was a fundamental factor in the decision to embark on the merger. For example, if the present value of the expected synergies of US\$ 435 million per year is calculated using a valuation horizon of 10 years with no residual value and a discount rate (estimated WACC) of 8.5%, that value is US\$ 3,097 million. Considering CSAV's interest of 22.6% in post-merger HLAG, that is equivalent to US\$ 699 million of expected financial value for CSAV. However, it is not reflected in any way in the accounting value of the merger, because of the aforementioned restrictions in IFRS 13. It is important to mention that if that value, or only a fraction of it (e.g. the portion that can be considered paid to UASC through the 28%) were included in the accounting records for the merger, the result of the dilution would be materially different than the current figure.

Finally, it is important to point out that the aforementioned synergies could only be reflected in the accounting for the business combination if goodwill arose, when comparing the consideration transferred with the value of the net identifiable assets acquired, which did not occur and badwill arose, as indicated earlier. The share of badwill (gain) described in this section is recorded in "Share of profit (loss) of associates and joint ventures" in the Interim Consolidated Statement of Comprehensive Income and is disclosed in the direct interest in HLAG's results in Note 15 of this report under "Share of profit (loss)", since it is an effect that is already recorded in the joint venture's Statement of Income.



#### (c) Results of Closing of Merger between HLAG and UASC (continued)

(ii) HLAG's Capital Increase: CSAV's subscription of shares in HLAG's capital increase in October 2017 and the subsequent purchase of additional shares, as a result of which CSAV increased its holding from 22.58% following the merger between HLAG and UASC, to the 25.46% it currently holds, were commitments undertaken in the merger agreement as part of the same business combination so that CSAV's interest would not be diluted below 25% of HLAG. Therefore, its financial effect is also considered in the total accounting result of the merger between HLAG and UASC. As disclosed in preceding sections of this note, on October 17, 2017, HLAG concluded a capital increase of ThUS\$414,000, whereby CSAV subscribed 54.3%, which is above its prorated share of 22.58%. This gave it a 24.7% interest in HLAG. Over the following weeks, it continued to acquire additional interests in HLAG, attaining 25% in late October and 25.46% in December 2017. A total of ThUS\$293,653 was invested during the period, as explained in Note 15 of this report in "Capital movements and dividends" and in the Statement of Cash Flows as "Other payments to acquire interest in joint ventures." Of this amount, ThUS\$93,946 was allocated to subscribe the prorated share of CSAV 22.58% of the capital increase in HLAG and ThUS\$199,707 was used to purchase the additional 2.89% of HLAG, thus raising CSAV's interest from 22.58% to 25.46% of that company. In accordance with IAS 28, CSAV hired PricewaterhouseCoopers GmbH Wirtschaftsprüfungsgesellschaft (PwC Germany) to prepare a PPA report, which determined the fair value of the new identifiable assets acquired upon purchasing the additional 2.89% to be ThUS\$214,526. Compared to the cost indicated above of ThUS\$199,707, this gives badwill of ThUS\$14,819, which is recorded directly as a gain in CSAV's profit or loss in accordance with IAS 28 and IFRS 3. The gain for badwill described in this section is recorded in "Share of profit (loss) of associates and joint ventures" in the Consolidated Statement of Comprehensive Income and is disclosed separately from the direct interest in HLAG's results in Note 15 of this report under "Result due to acquisition of interest."



#### Note 41 Events after the Reporting Date

Between the closing date and issuance of these Consolidated Financial Statements, the following relevant events occurred and the Company has decided to present them as subsequent events:

#### (a) Agreement with European Commission in Car Carrier Case

On February 21, 2018, the Company reported to the market that, as part of the international investigation into collusion in the car carrier business being conducted since September 2012 in the United States, Chile, Europe and other jurisdictions, the European Commission decided to penalize four international ocean shipping companies, including CSAV, for having engaged in practices that infringed anti-monopoly laws and regulations between October 2006 and September 2012.

As a result of CSAV's collaboration since the start of the investigation and its limited involvement in those practices, the Company was fined approximately EUR 7 million based on an agreement reached with that commission. This is merely 1.8% of the total fines imposed by the European regulatory (EUR 395 million).

That fine will have no impact on the Company's profit and loss since a provision was established for such purposes in the 1Q13 financial statements, which was disclosed to the market in May of that year. The amount is part of the current portion of the legal claims provisions detailed in Note 24 of this report. The fine is expected to be paid in May 2018.

### (b) HLAG to Propose Dividend Payment of EUR 100 Million at Shareholders' Meeting

On February 28, 2018, HLAG disclosed to the German market its intention to propose a dividend distribution for the year 2017 of EUR 0.57 per share at its Annual General Meeting (AGM) set to take place on July 10, 2018. This would involve a total distribution of EUR 100.2 million.

That decision was made by HLAG's executive and supervisory boards, but must first be approved by shareholders at the next AGM. CSAV will participate in this vote through its German subsidiary, CSAV Germany Container Holding GmbH.

The amount payable to CSAV is estimated at EUR 25.5 million, which is equivalent to approximately US\$31.5 million at the Euro/dollar exchange rate in effect on the date of the announcement. The estimated date of payment for the dividend is still unknown but will be announced after the aforementioned AGM. The dividend payment from HLAG to CSAV will have no effect on the Company's results and, once received, will be deducted from the investment's carrying amount.